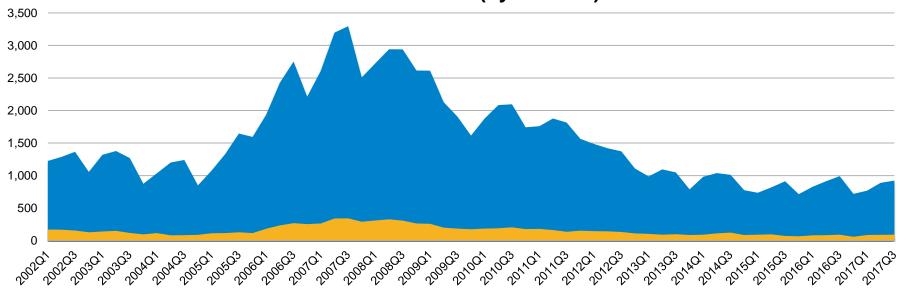
Inventory Trends – Monterey County: Q1'02 - Q2'17



Inventory Trend – Monterey County 2002 - 2017 (by Quarter)



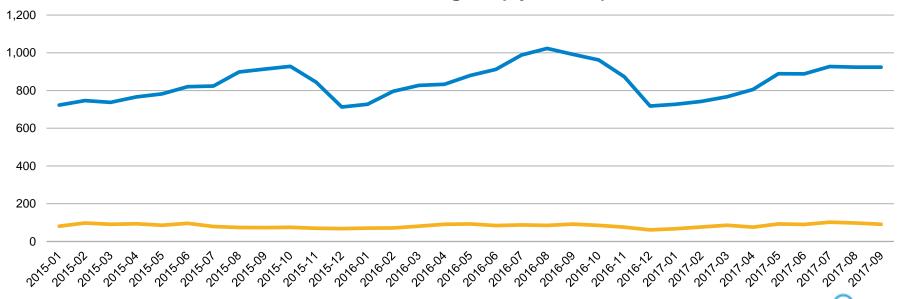
■ Single Family Home ■ Condo/Townhome



Inventory Trends – Monterey County: Jan '15 - Aug '17



Inventory – Monterey County Jan 15 - Aug 17 (by Month)

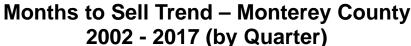


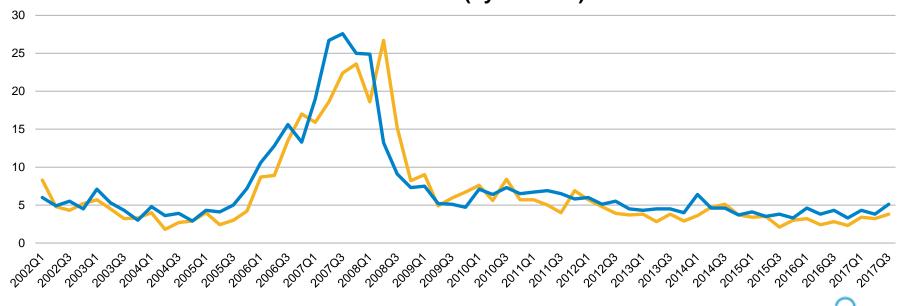
Condo/Townhome Inventory

Single Family Home Inventory



Months to Sell - Monterey County: Q1'02 - Q2'17



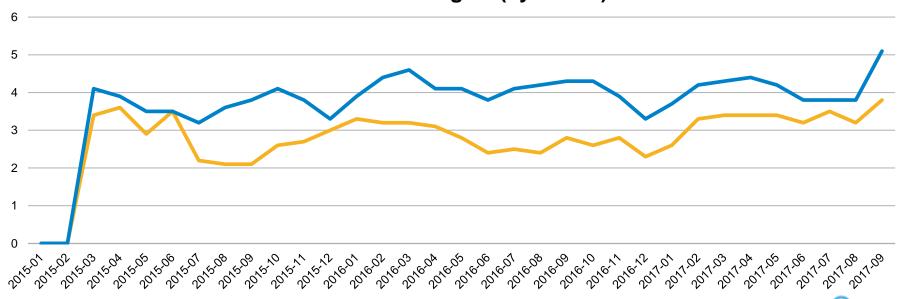


Condo/Townhome Single Family Home



Months to Sell – Monterey County: Jan'15 - Aug'17

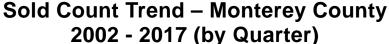
Months to Sell – Monterey County Jan 15 - Aug 17 (by Month)

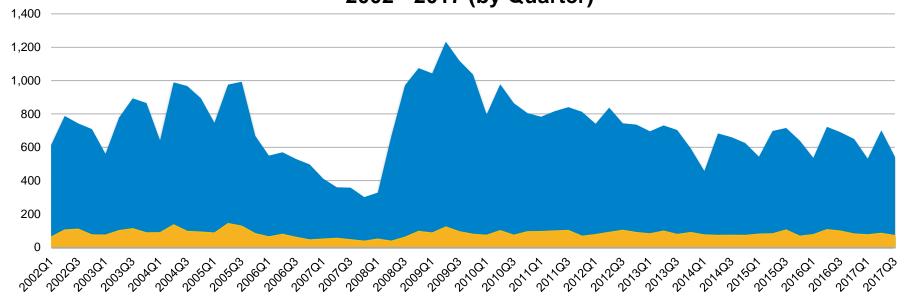


Single Family Home

Condo/Townhome

Closed Sale Trends – Monterey County: Q1'02 - Q2'17



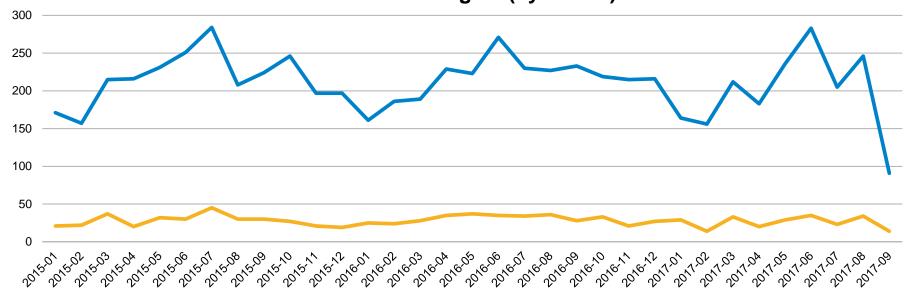


■ Single Family Home ■ Condo/Townhome



Closed Sale Trends – Monterey County: Jan '15 - Aug '17





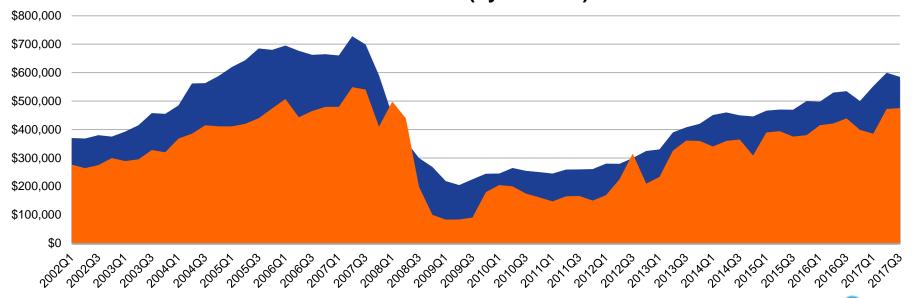
Condo/Townhome Sold Count

Single Family Sold Count



Median Price Trends – Monterey County: Q1'02 - Q2'17

Median Price Trend – Monterey County 2002 - 2017 (by Quarter)

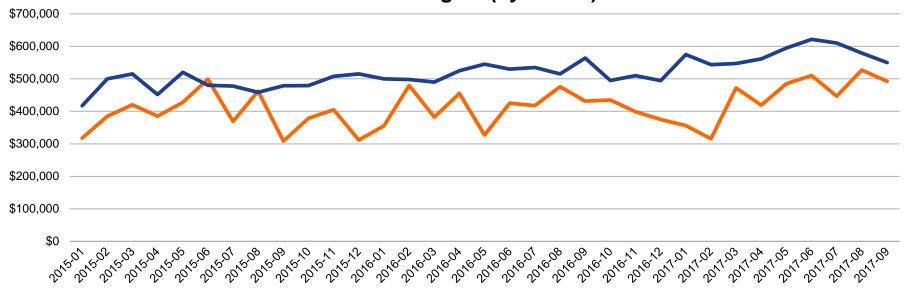


■ Single Family Home ■ Condo/Townhome



Median Price Trends – Monterey County: Jan '15 - Aug '17

Median Sales Price – Monterey County Jan 15 - Aug 17 (by Month)



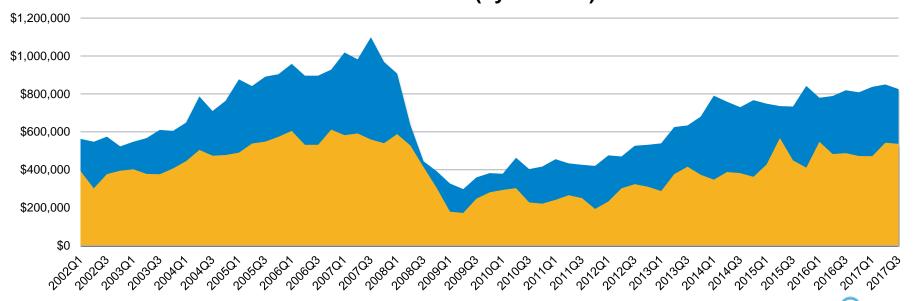
Condo/Townhome

Single Family Home



Average Price Trends – Monterey County: Q1'02 - Q2'17

Average Price Trend – Monterey County 2002 - 2017 (by Quarter)



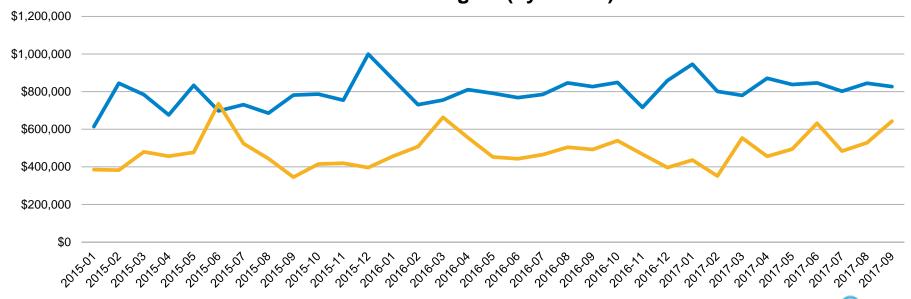
■ Single Family Home

Condo/Townhome



Average Price Trends – Monterey County: Jan '15 - Aug '17

Average Sales Price – Monterey County Jan 15 - Aug 17 (by Month)



Single Family Homes

Condo/TownHomes



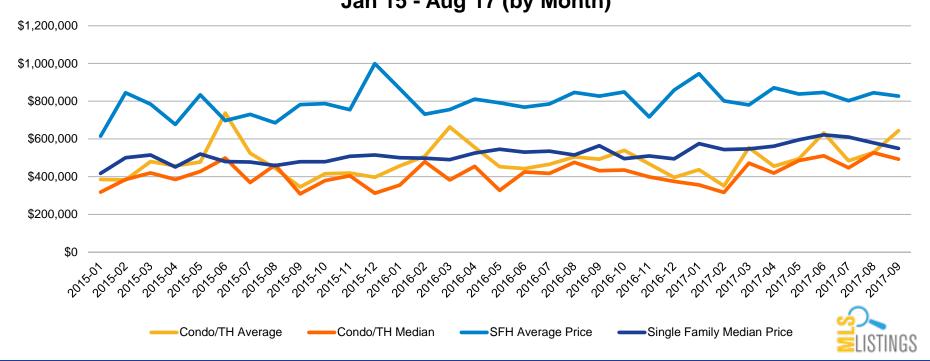
Average & Median Pricing Trends – Monterey County: Q1'02 - Q2'17

Average and Median Price Trend – Monterey County 2002 - 2017 (by Quarter)



Average & Median Pricing Trends – Monterey County: Jan '15 - Aug '17

Median and Average Sales Price – Monterey County Jan 15 - Aug 17 (by Month)



% Sale Price vs. List Price – Monterey County: Q1'02 - Q2'17

% List Price Received Trend – Monterey County 2002 - 2017 (by Quarter)



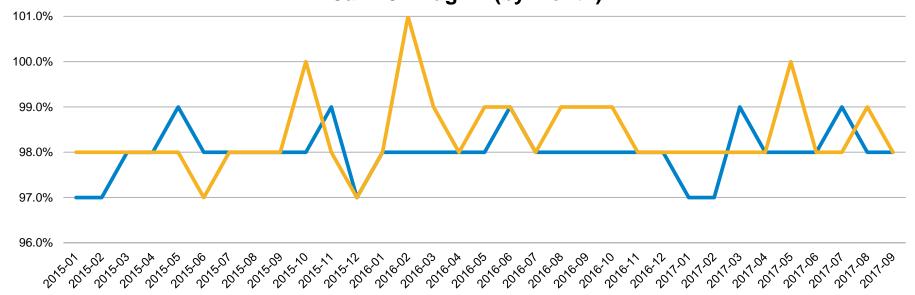
Single Family Home

Condo/Townhome



% Sale Price vs. List Price – Monterey County: Jan '15 - Aug '17

% List Price Received – Monterey County Jan 15 - Aug 17 (by Month)



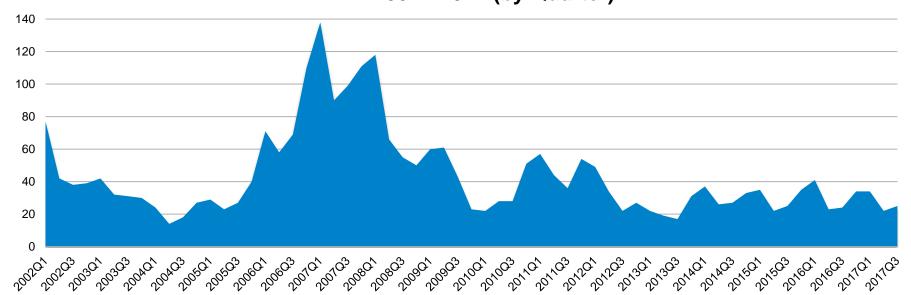
Single Family Home

Condo/Townhome



Single Family Days On Market – Monterey County: Q1'02 - Q2 '17

Single Family Days on Market – Monterey County 2002 - 2017 (by Quarter)

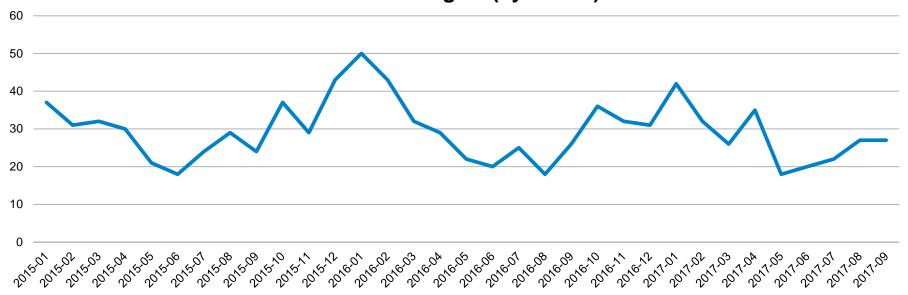


■ Average DOM



Single Family Days On Market – Monterey County: Jan '15 - Aug '17

Single Family Days on Market – Monterey County Jan 15 - Aug 17 (by Month)

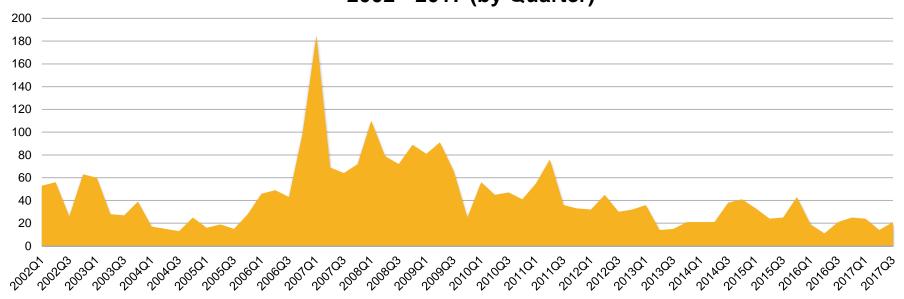


----Average DOM



Condo/Townhouse Days On Market - Monterey County: Q1'02 - Q2'17

Condo/Townhouse Days on Market – Monterey County 2002 - 2017 (by Quarter)

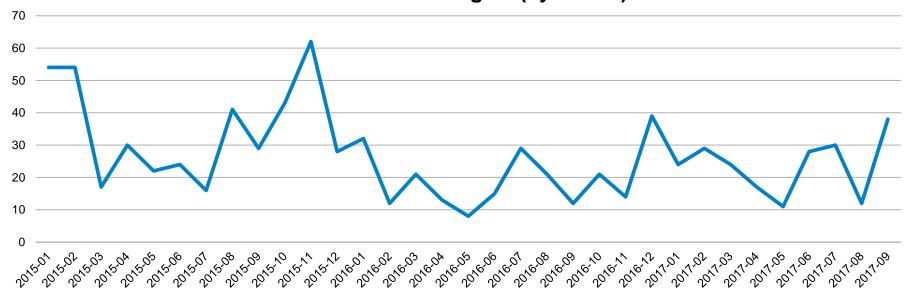


Average DOM



Condo/Townhouse Days On Market - Monterey County: Jan '15 - Aug '17

Condo/Townhouse Days on Market – Monterey County Jan 15 - Aug 17 (by Month)



Average DOM

