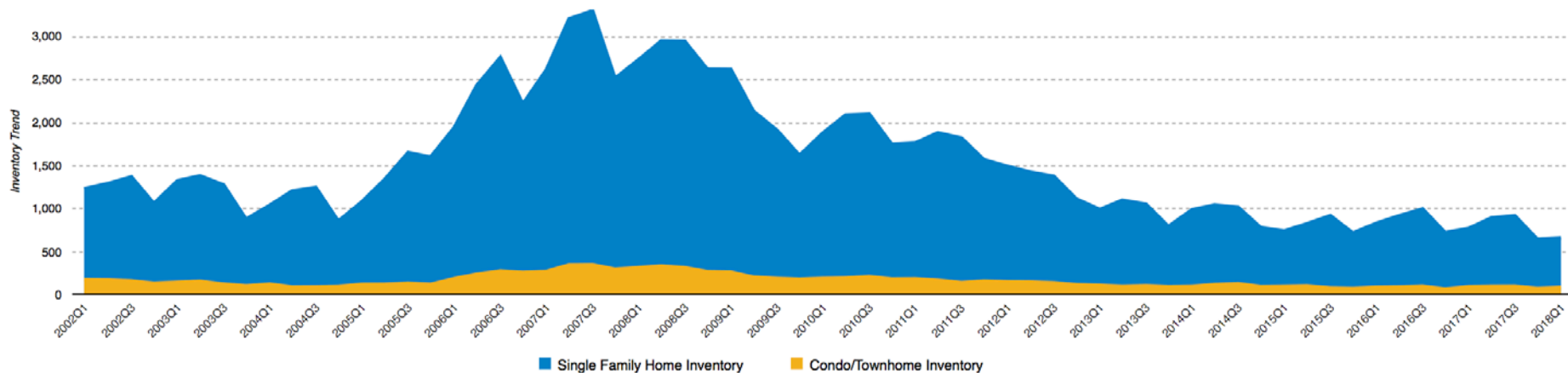


# Inventory Trends - Monterey County: Q1'02 - Q1'18

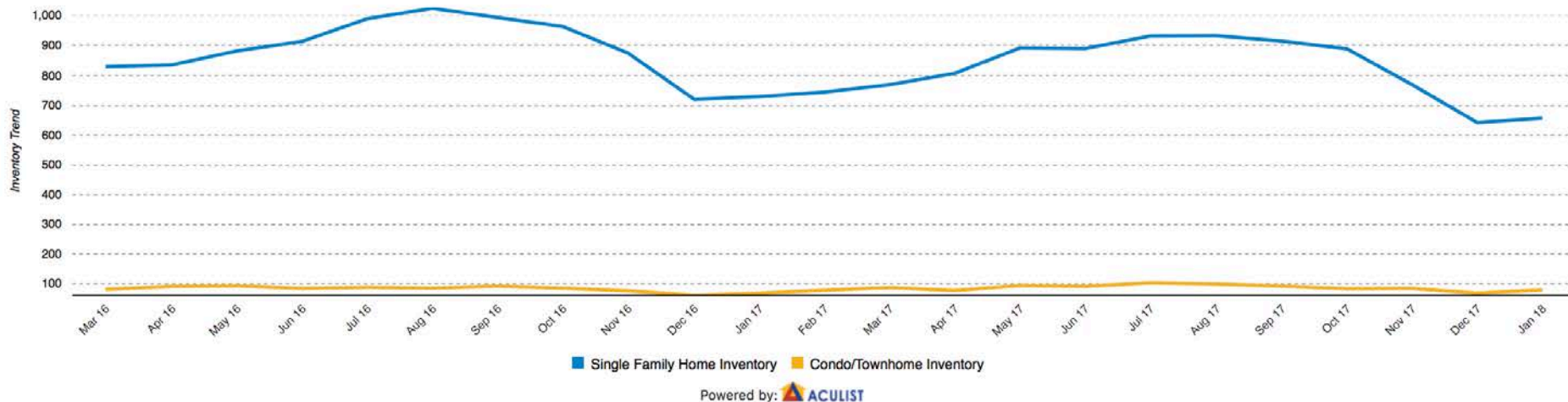
## Inventory Trend – Monterey County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

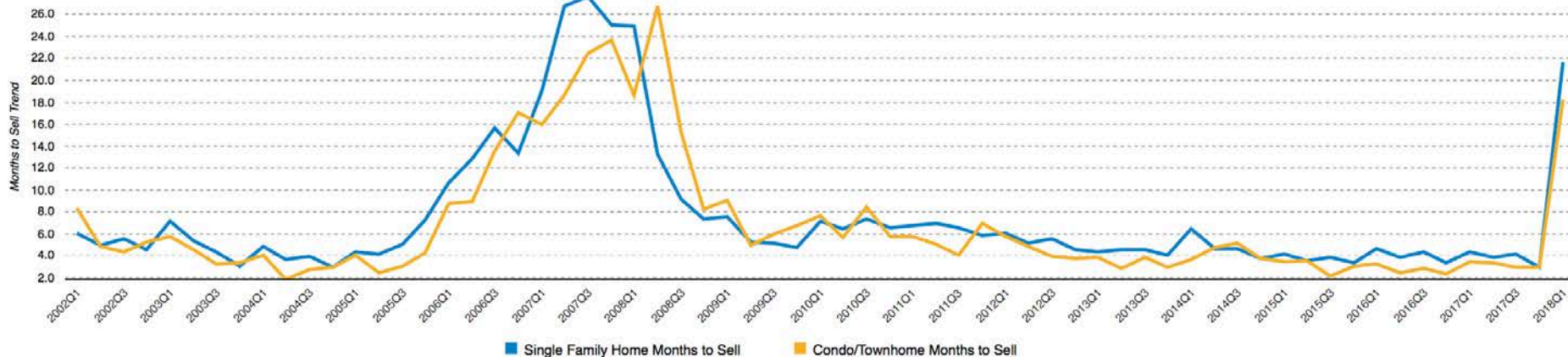
# Inventory Trends - Monterey County: Mar '16 - Jan '18

## Inventory Trend – Monterey County 2016 - 2018 (by Month)



# Months to Sell - Monterey County: Q1'02 - Q1'18

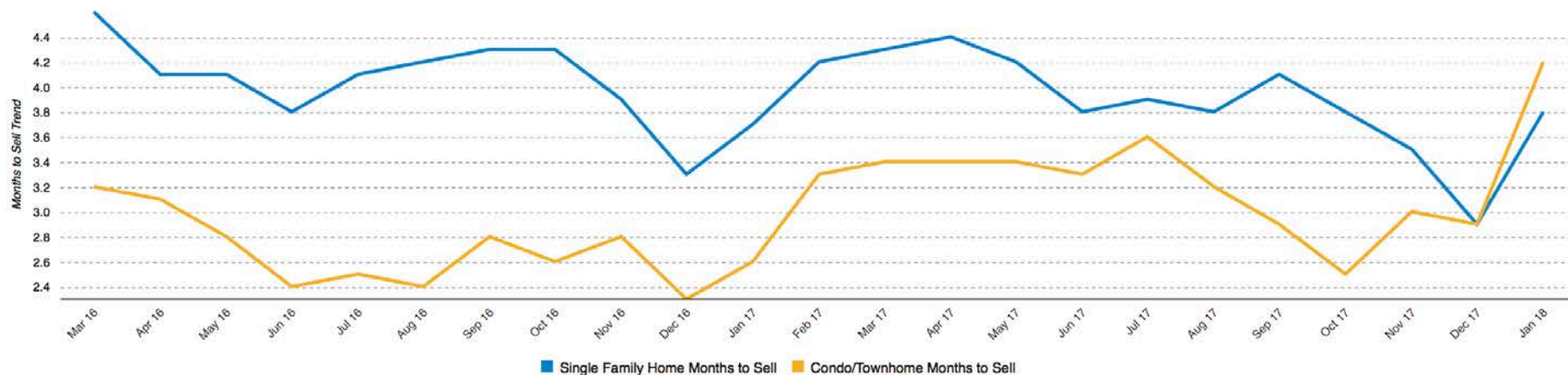
## Months to Sell Trend – Monterey County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

# Months to Sell - Monterey County: Mar '16 - Jan '18

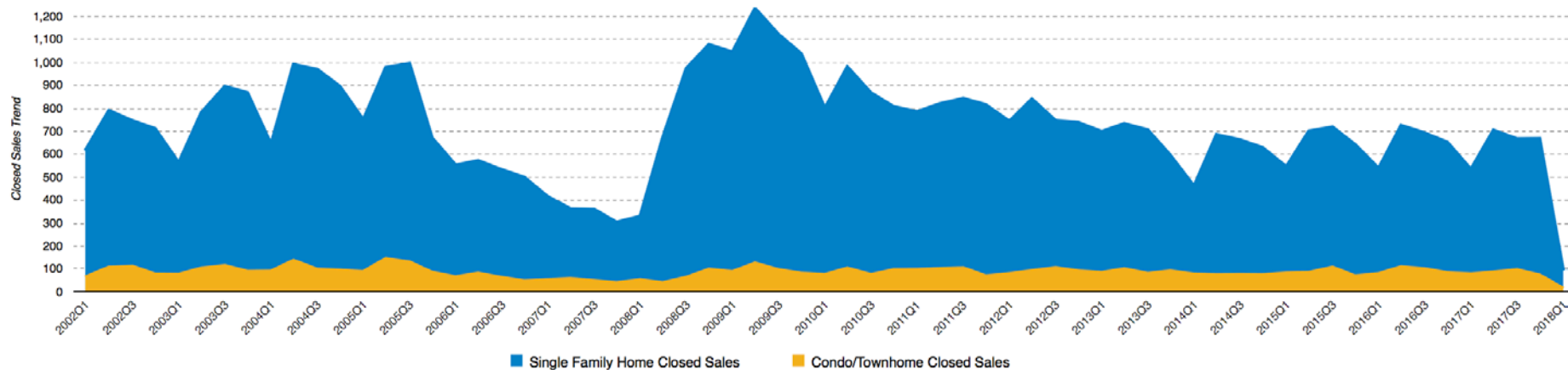
## Months to Sell Trend – Monterey County 2016 - 2018 (by Month)



Powered by:  ACULIST

# Closed Sale Trends - Monterey County: Q1'02 - Q1'18

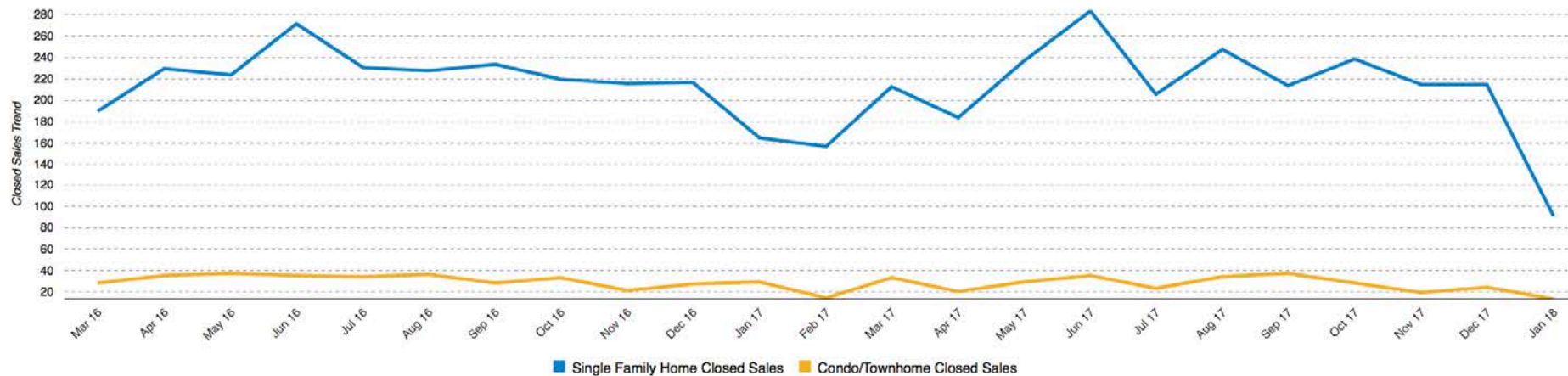
## Closed Sale Trend – Monterey County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

# Closed Sale Trends - Monterey County: Mar '16 - Jan '18

## Closed Sale Trend – Monterey County 2016 - 2018 (by Month)

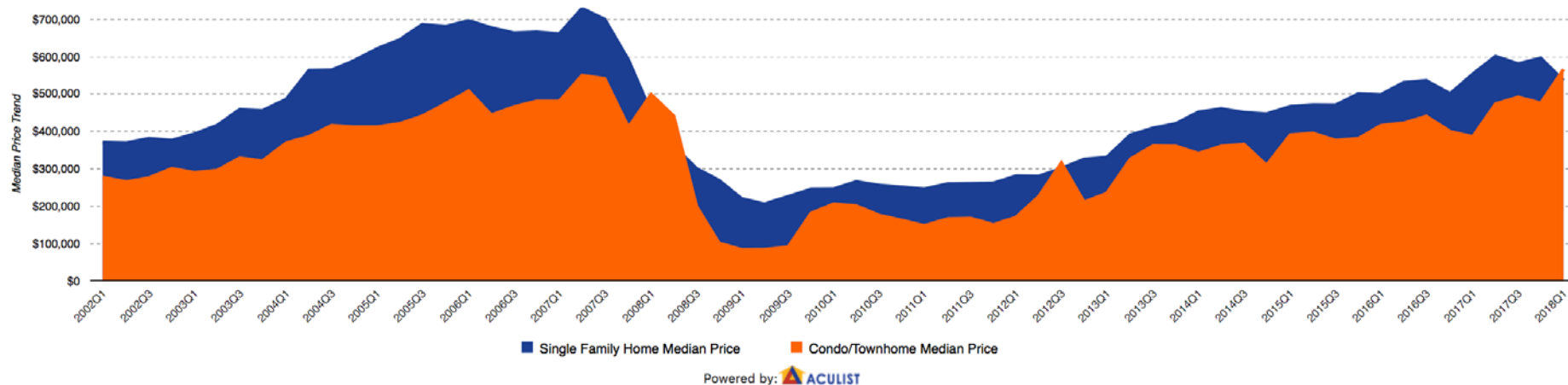


Powered by:  ACULIST



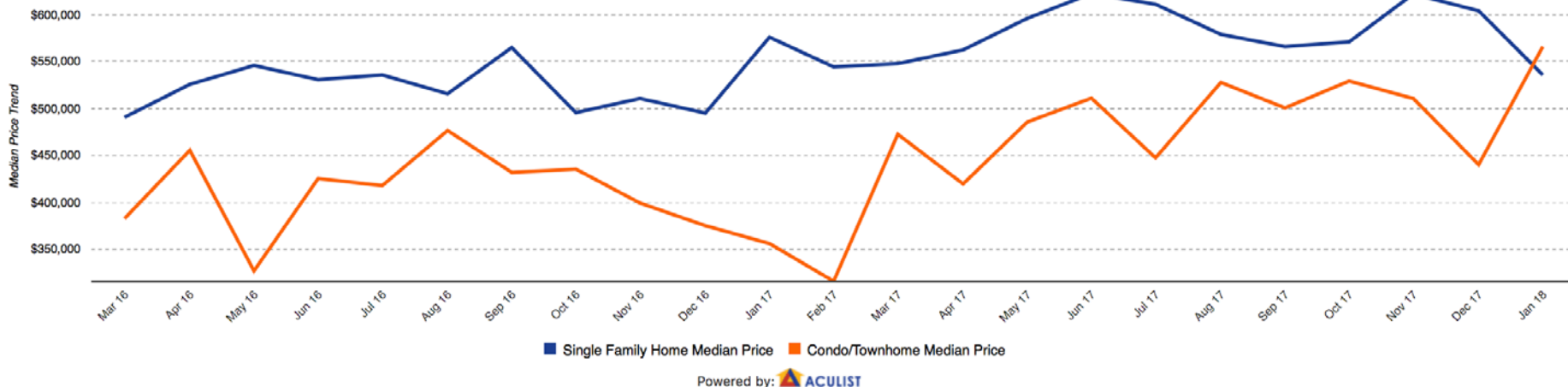
# Median Price Trends - Monterey County: Q1'02 - Q1'18

## Median Price Trend – Monterey County 2002 - 2018 (by Quarter)



# Median Price Trends - Monterey County: Mar '16 - Jan '18

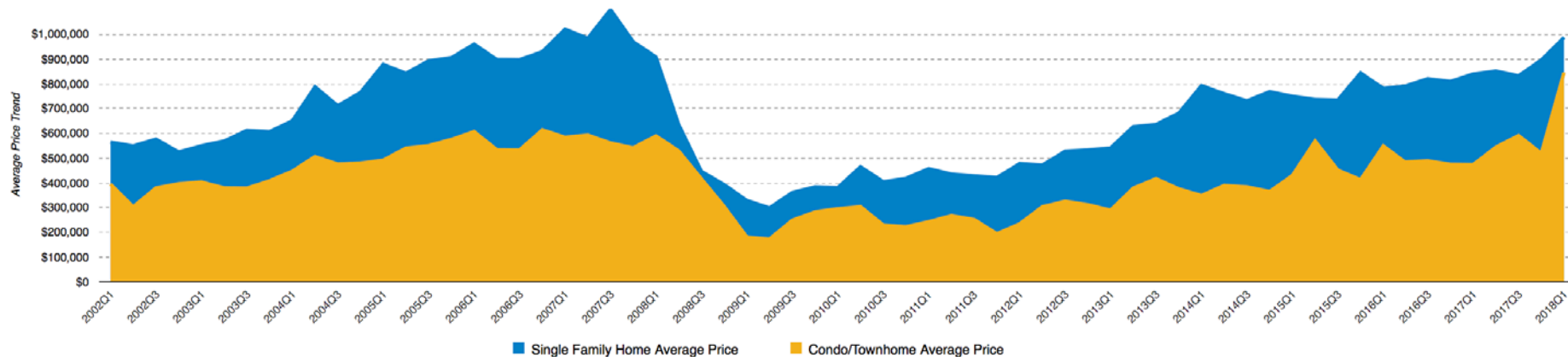
## Median Price Trend – Monterey County 2016 - 2018 (by Month)





# Average Price Trends - Monterey County: Q1'02 - Q1'18

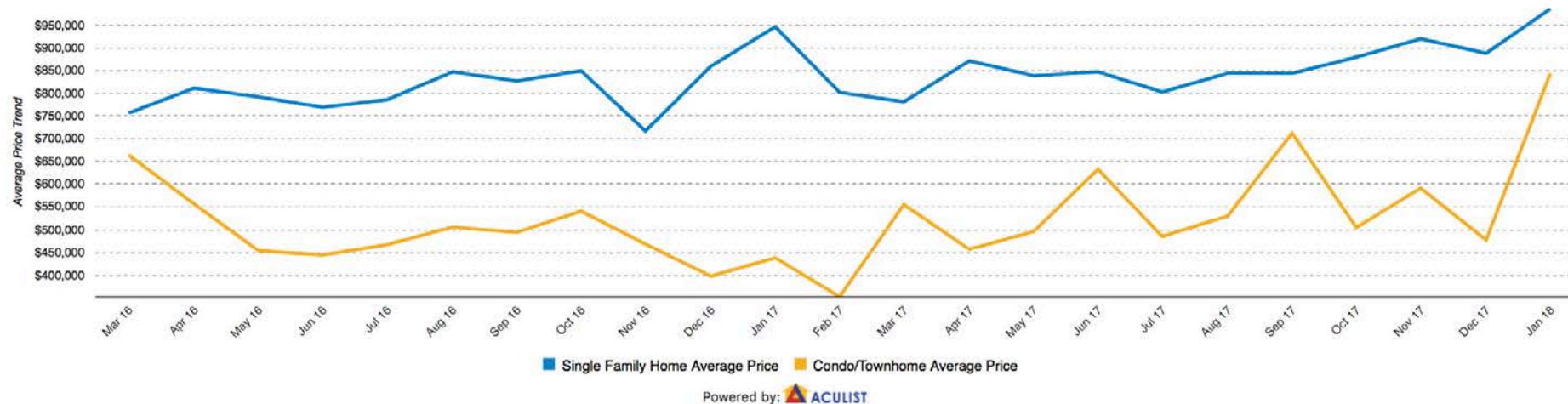
## Average Price Trend – Monterey County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

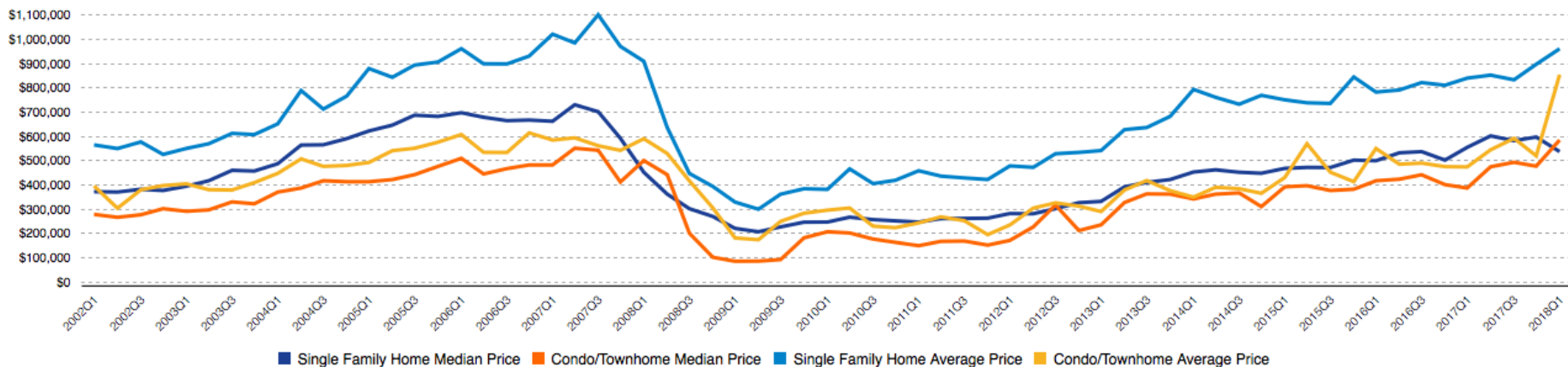
# Average Price Trends - Monterey County: Mar '16 - Jan '18

## Average Price Trend – Monterey County 2016 - 2018 (by Month)



# Average & Median Pricing Trends - Monterey County: Q1'02 - Q1'18

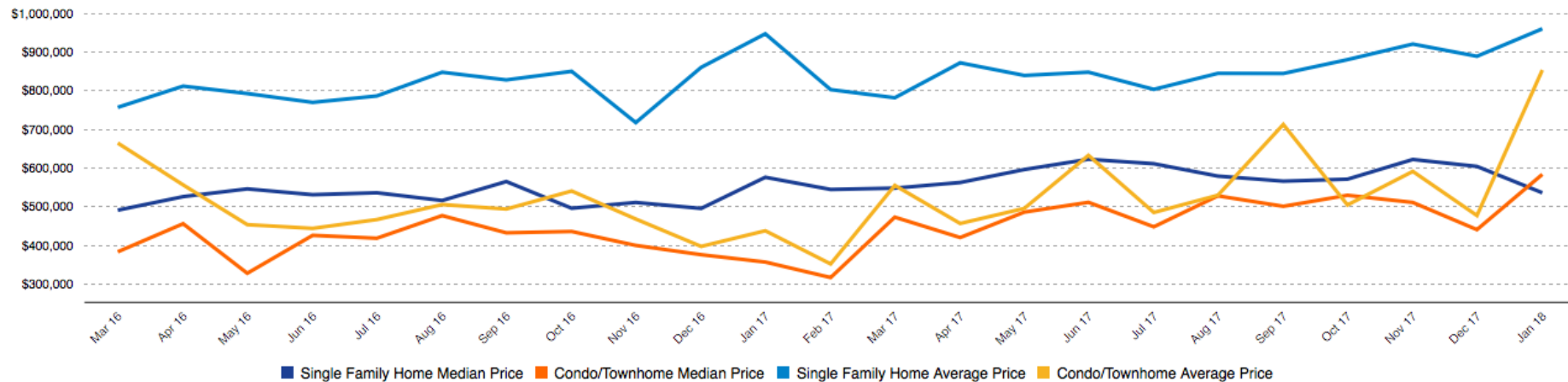
## Average & Median Pricing Trend – Monterey County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

# Average & Median Pricing Trends - Monterey County: Mar '16 - Jan '18

## Average & Median Pricing Trend – Monterey County 2016 - 2018 (by Month)



Powered by:  ACULIST

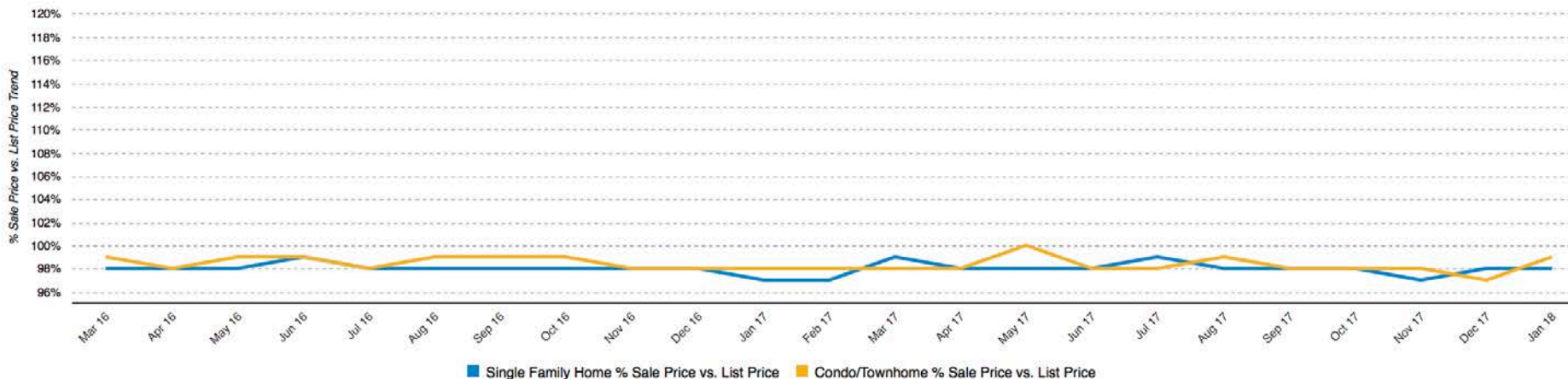
# % Sale Price vs. List Price - Monterey County: Q1'02 - Q1'18

## % Sale Price vs. List Price Trend – Monterey County 2002 - 2018 (by Quarter)



# % Sale Price vs. List Price - Monterey County: Mar '16 - Jan '18

## % Sale Price vs. List Price Trend – Monterey County 2016 - 2018 (by Month)

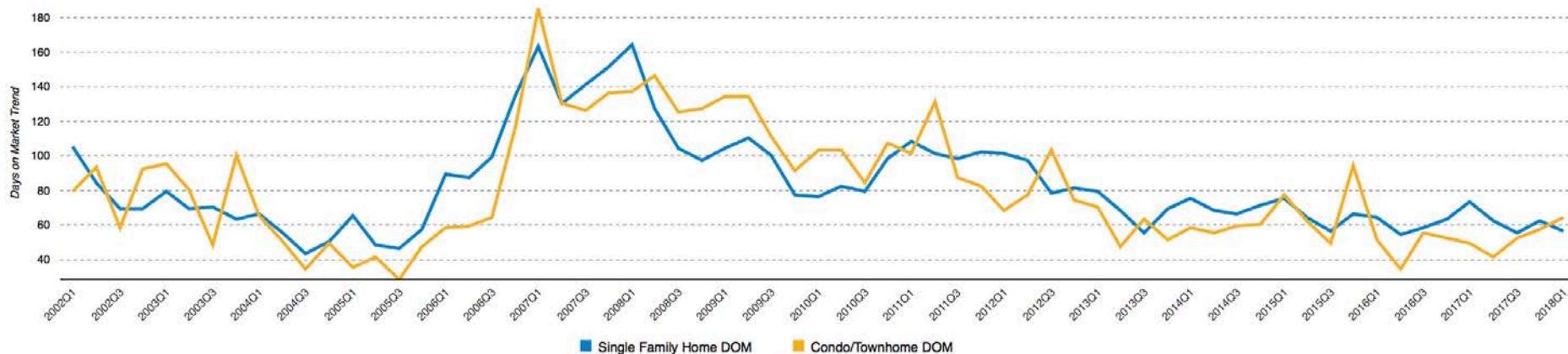


Powered by:  ACULIST



# Days On Market - Monterey County: Q1'02 - Q1'18

## Days on Market Trend – Monterey County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

# Days On Market - Monterey County: Mar '16 - Jan '18

## Days on Market Trend – Monterey County 2016 - 2018 (by Month)

