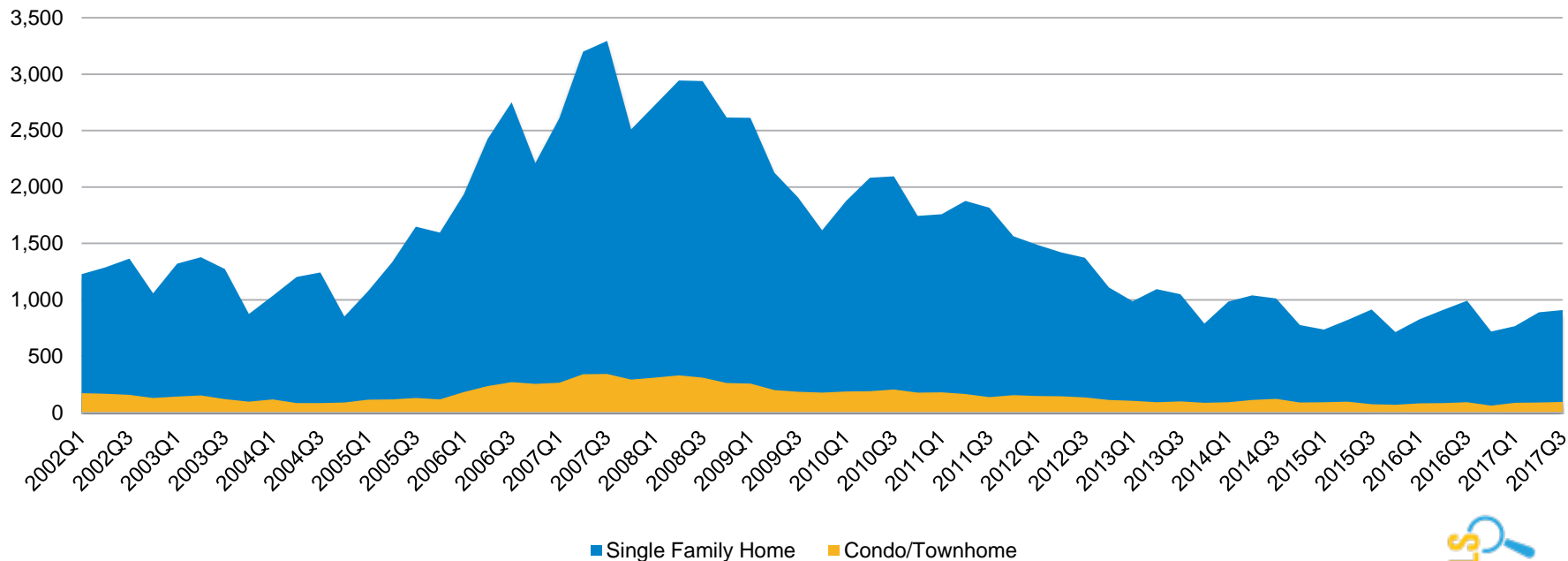


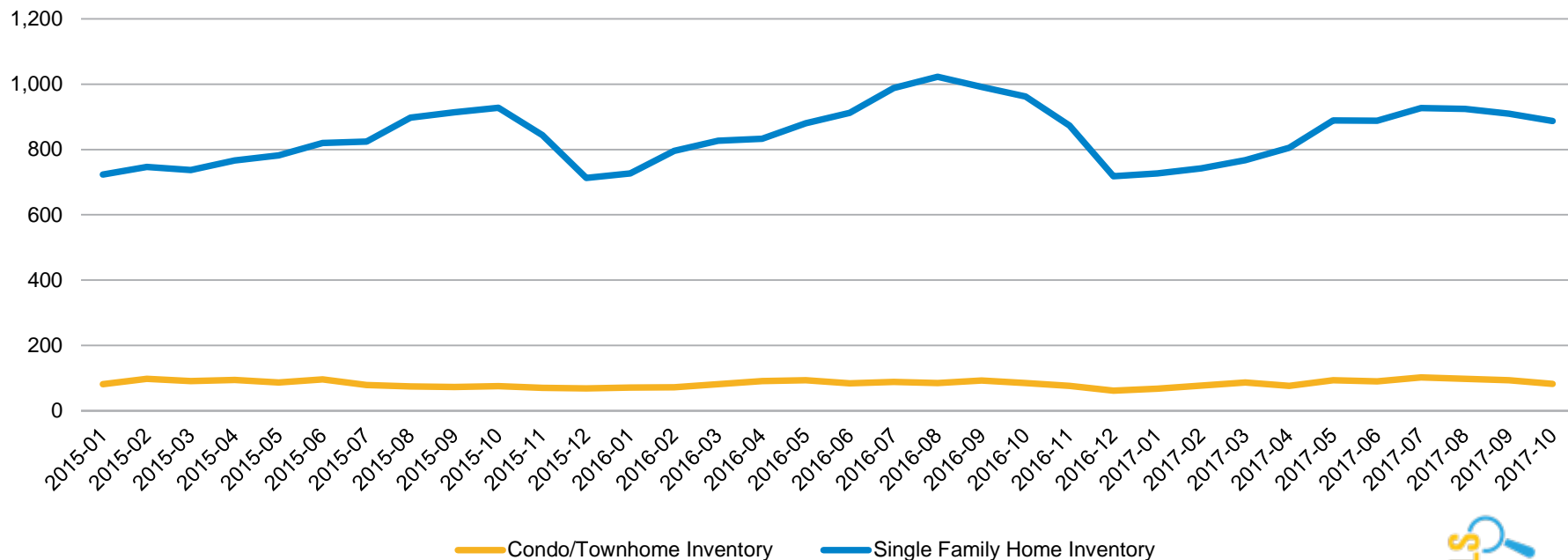
Inventory Trends - Monterey County: Q1'02 - Q3'17

**Inventory Trend – Monterey County
2002 - 2017 (by Quarter)**



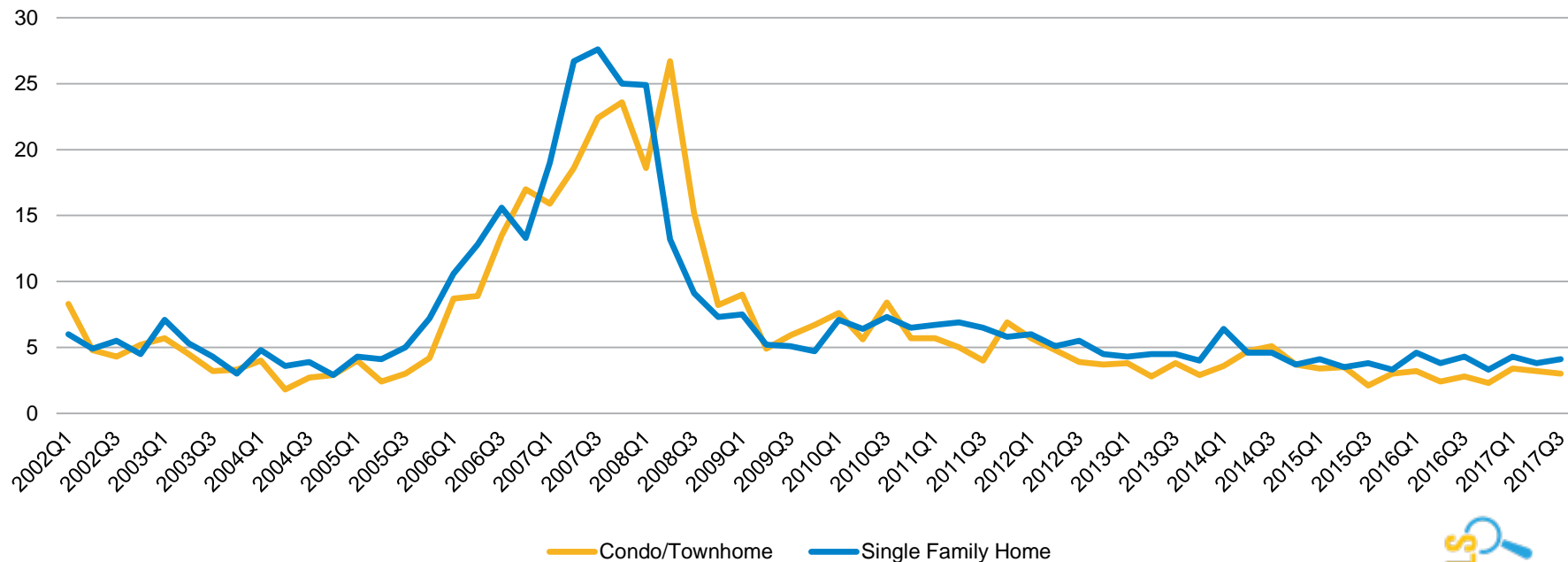
Inventory Trends - Monterey County: Jan '15 - Oct '17

Inventory – Monterey County Jan 15 - Oct 17 (by Month)



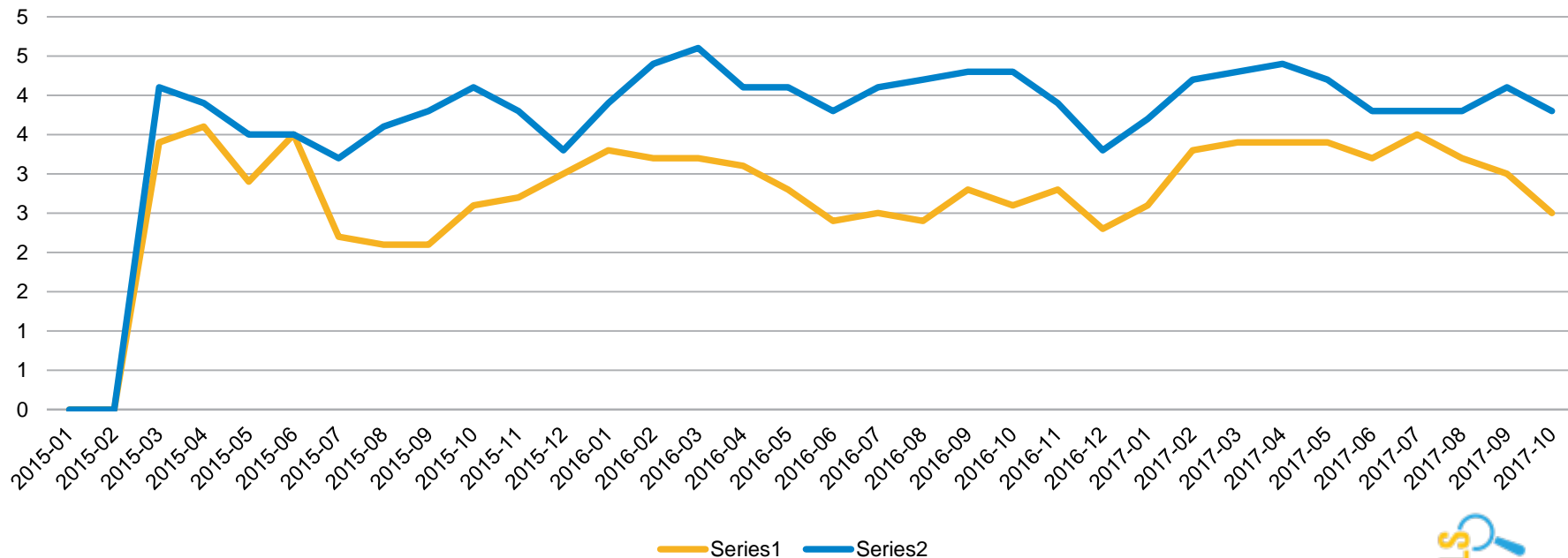
Months to Sell - Monterey County: Q1'02 - Q3'17

**Months to Sell Trend – Monterey County
2002 - 2017 (by Quarter)**



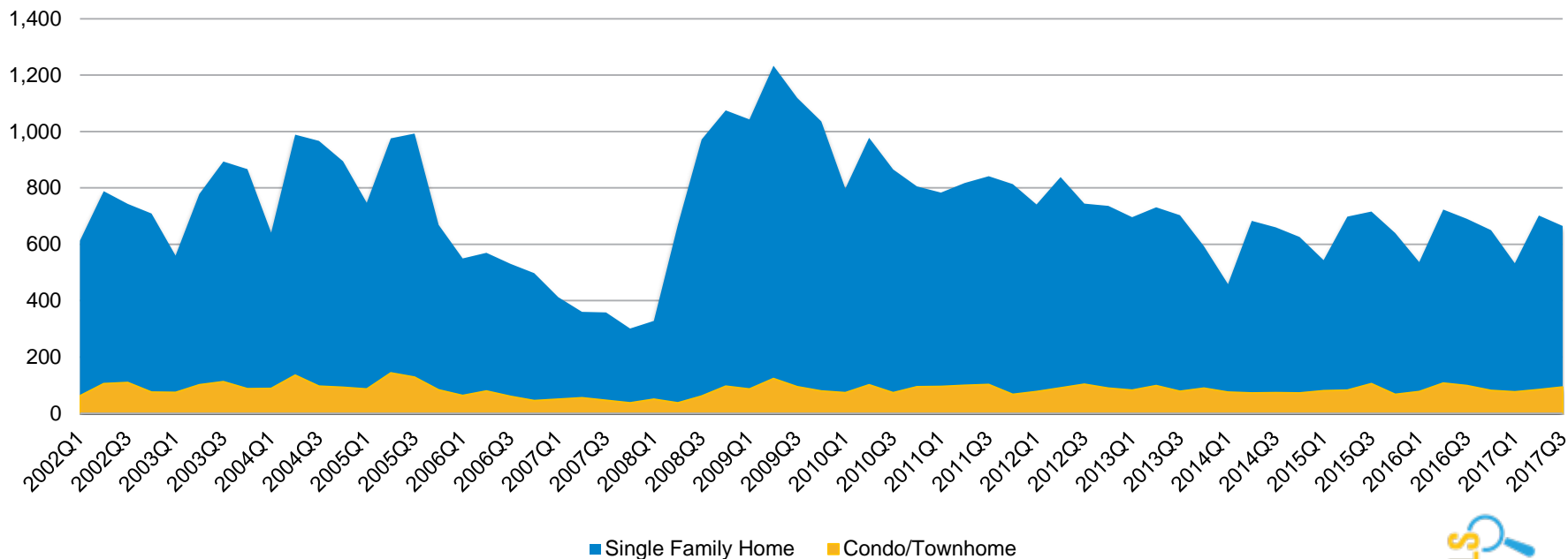
Months to Sell - Monterey County: Jan '15 - Oct '17

Months to Sell – Monterey County
Jan 15 - Oct 17 (by Month)



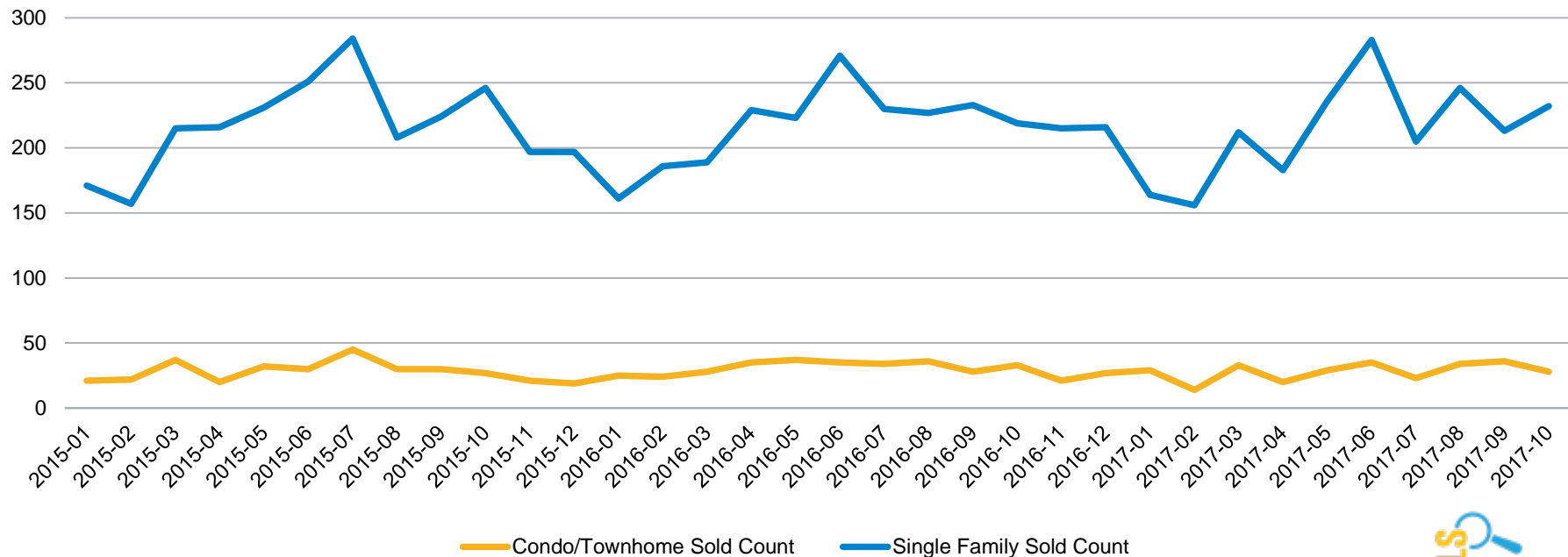
Closed Sale Trends - Monterey County: Q1'02 - Q3'17

**Sold Count Trend – Monterey County
2002 - 2017 (by Quarter)**



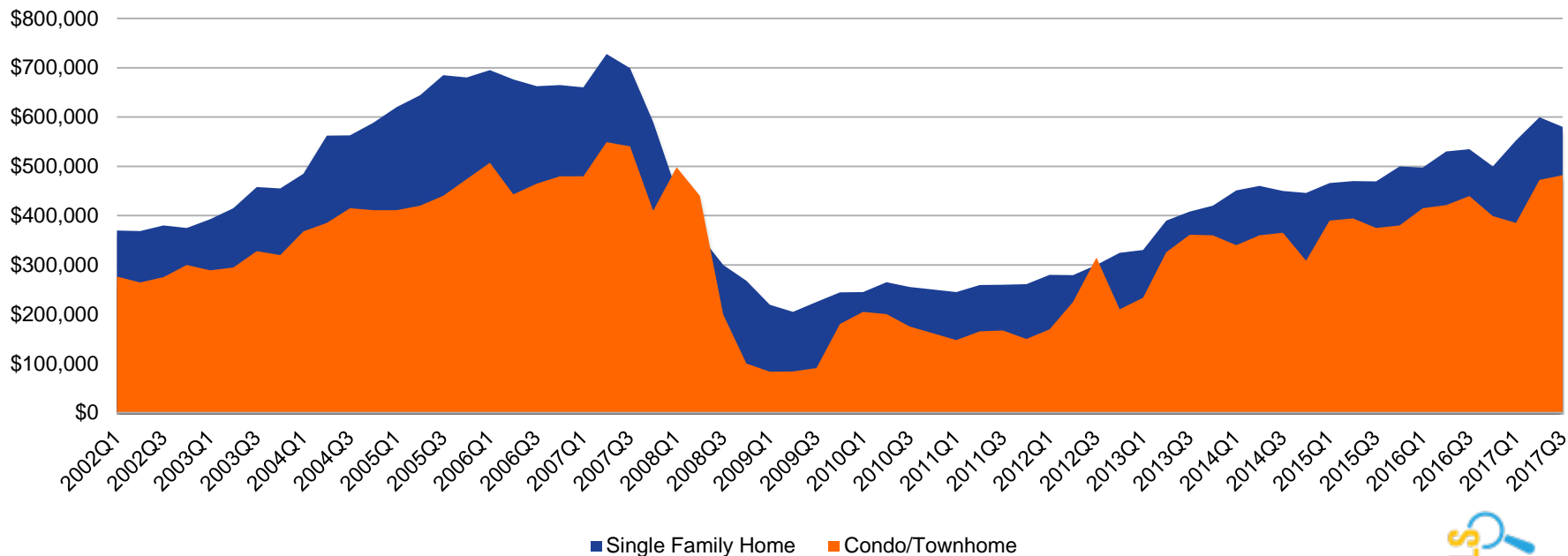
Closed Sale Trends - Monterey County: Jan '15 - Oct '17

**Sold Count – Monterey County
Jan 15 - Oct 17 (by Month)**



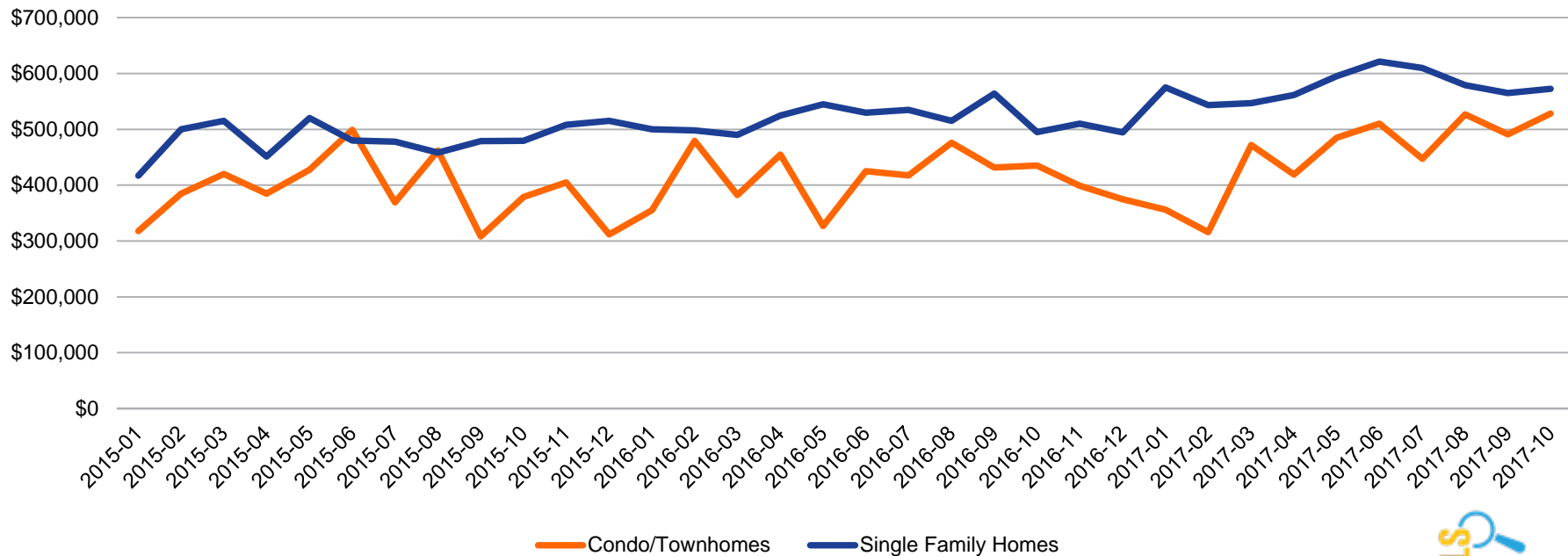
Median Price Trends - Monterey County: Q1'02 - Q3'17

**Median Price Trend – Monterey County
2002 - 2017 (by Quarter)**



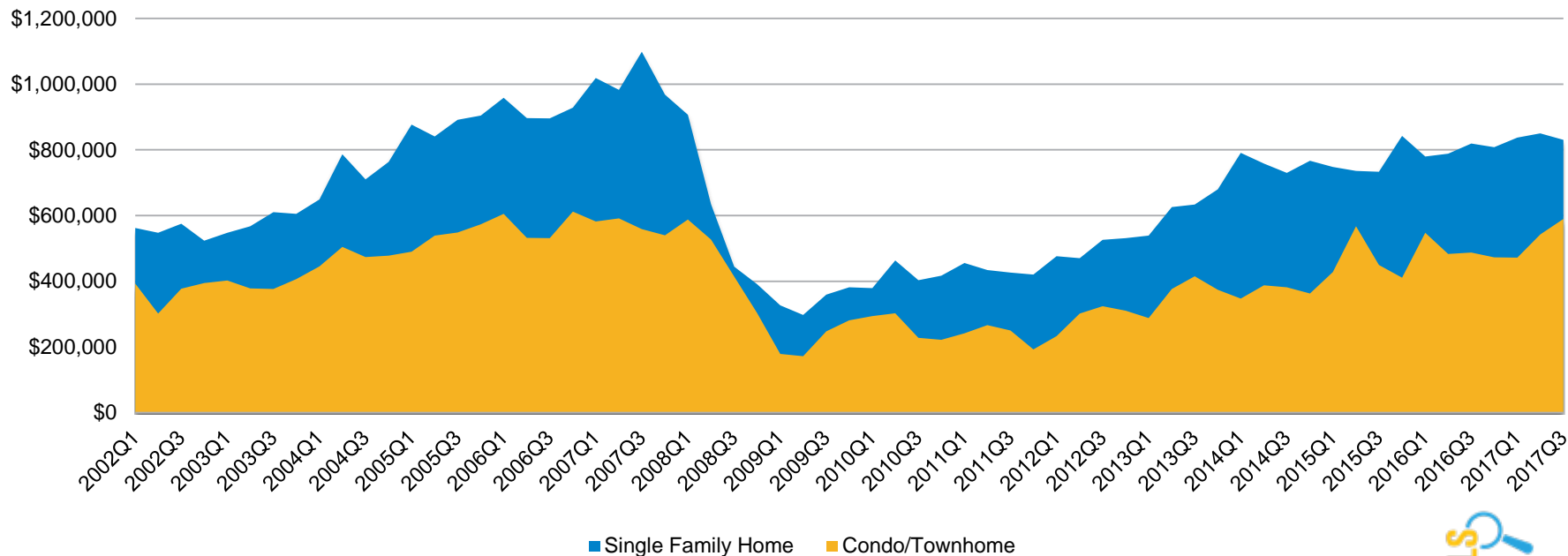
Median Price Trends - Monterey County: Jan '15 - Oct '17

Median Sales Price – Monterey County Jan 15 - Oct 17 (by Month)



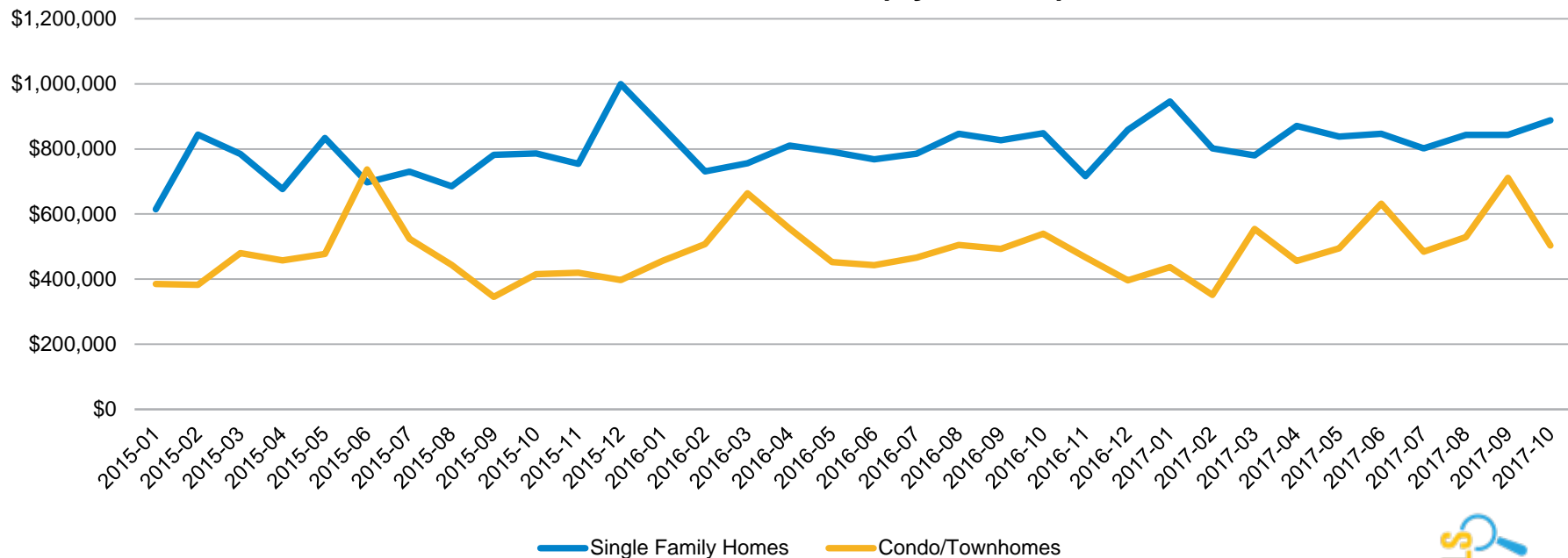
Average Price Trends - Monterey County: Q1'02 - Q3'17

**Average Price Trend – Monterey County
2002 - 2017 (by Quarter)**



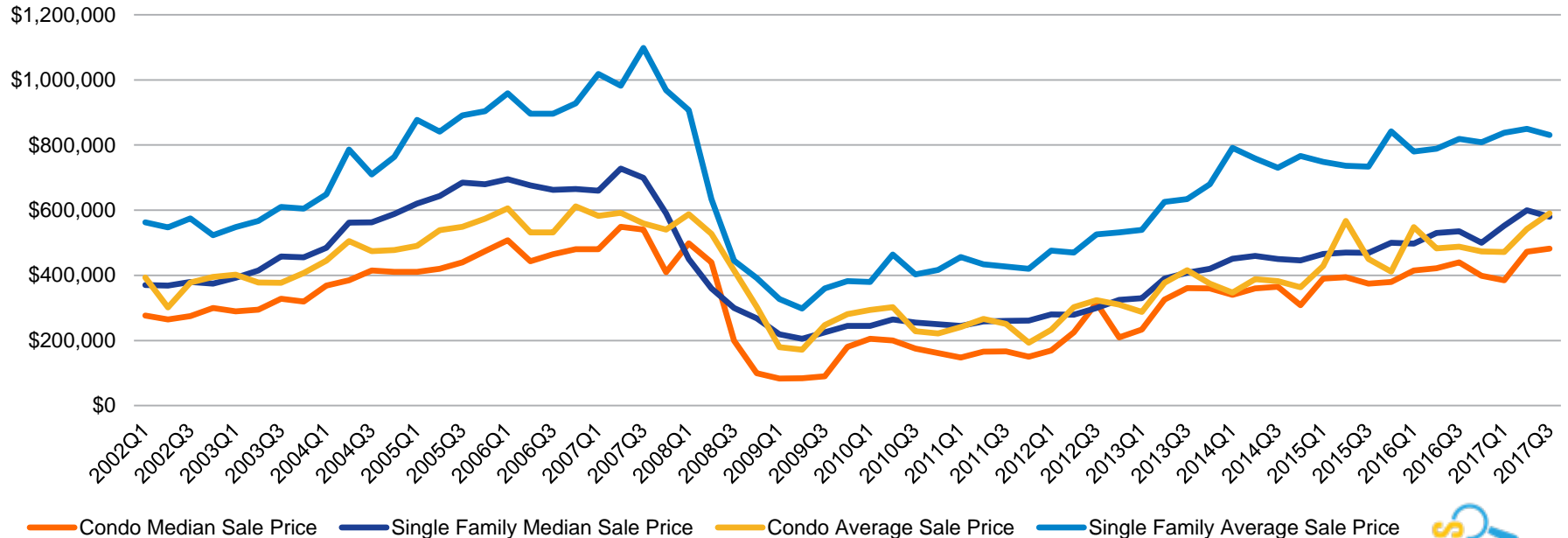
Average Price Trends - Monterey County: Jan '15 - Oct '17

**Average Sales Price – Monterey County
Jan 15 - Oct 17 (by Month)**



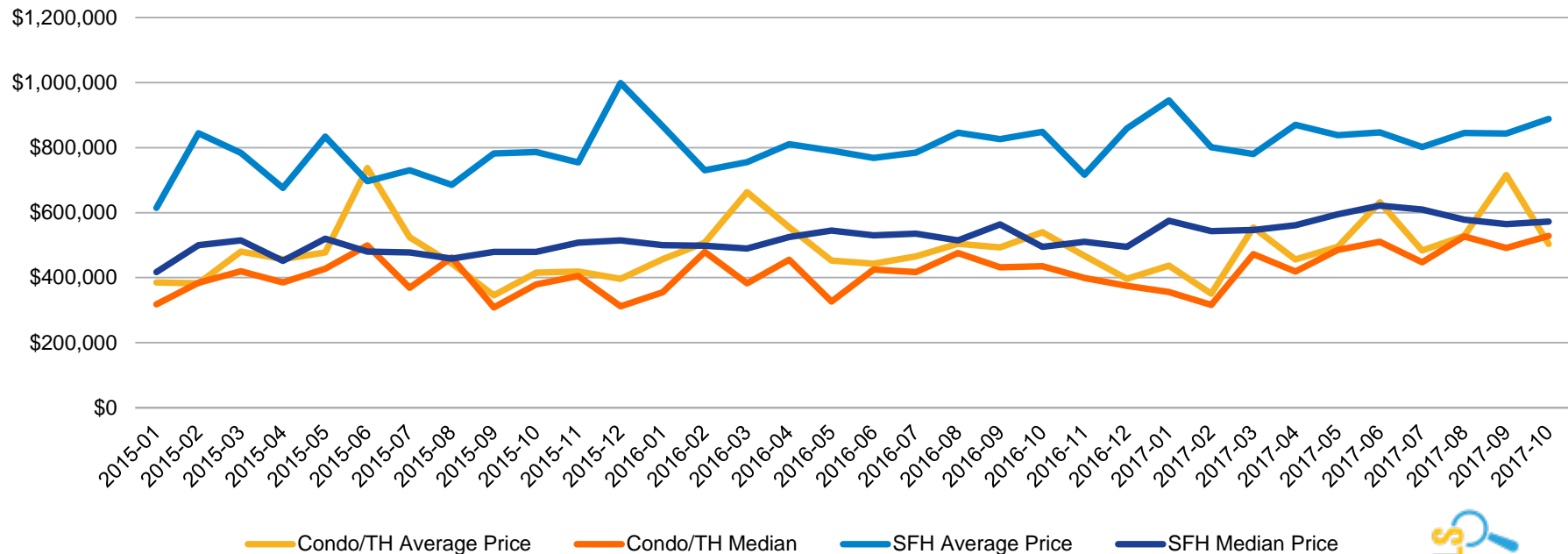
Average & Median Pricing Trends - Monterey County: Q1'02 - Q3'17

**Average and Median Price Trend – Monterey County
2002 - 2017 (by Quarter)**



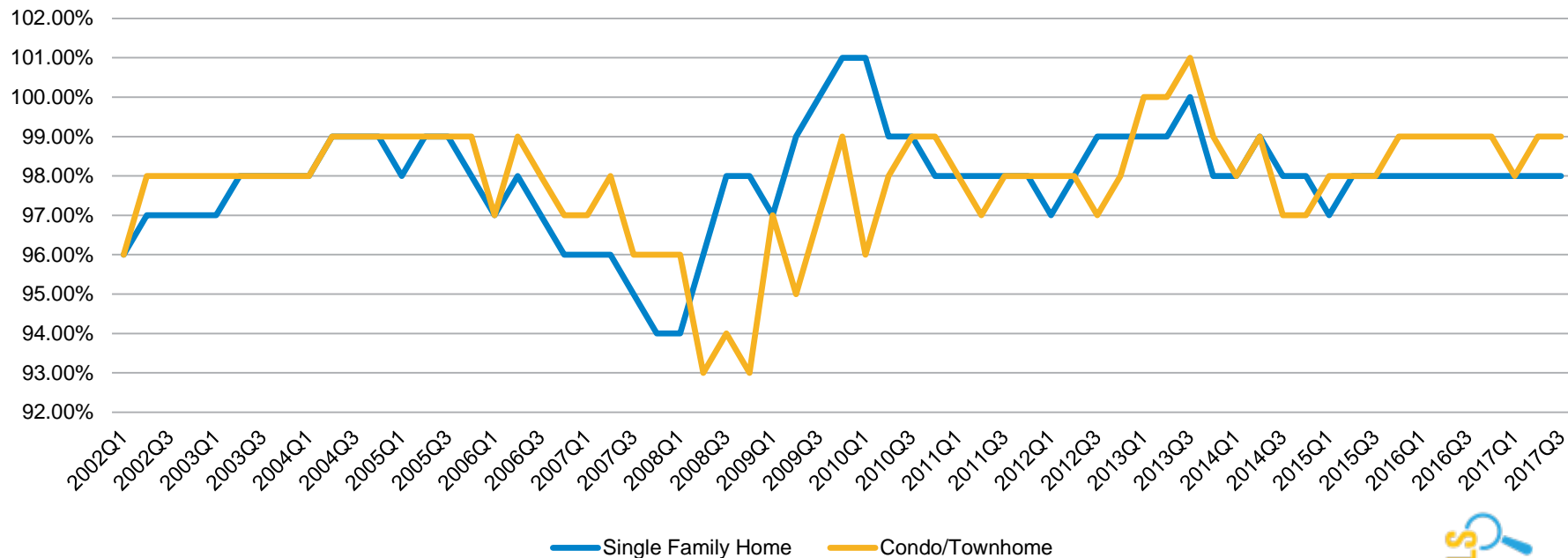
Average & Median Pricing Trends - Monterey County: Jan '15 - Oct '17

Median and Average Sales Price – Monterey County Jan 15 - Oct 17 (by Month)



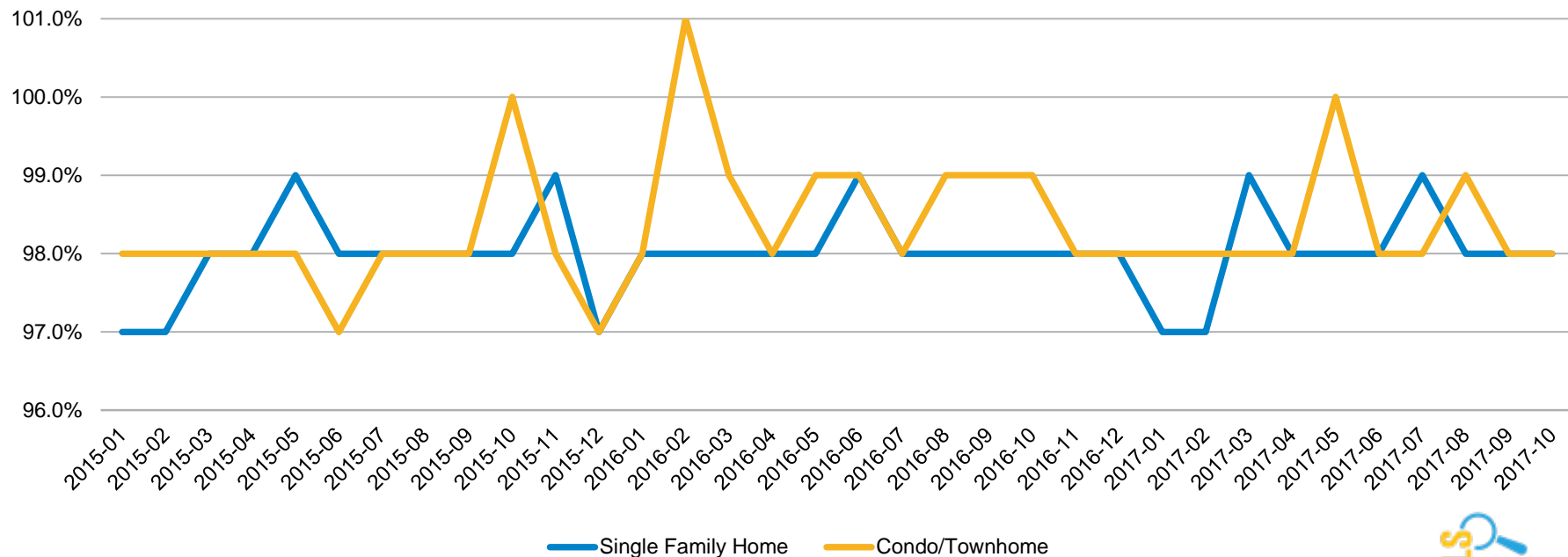
% Sale Price vs. List Price - Monterey County: Q1'02 - Q3'17

**% List Price Received Trend – Monterey County
2002 - 2017 (by Quarter)**



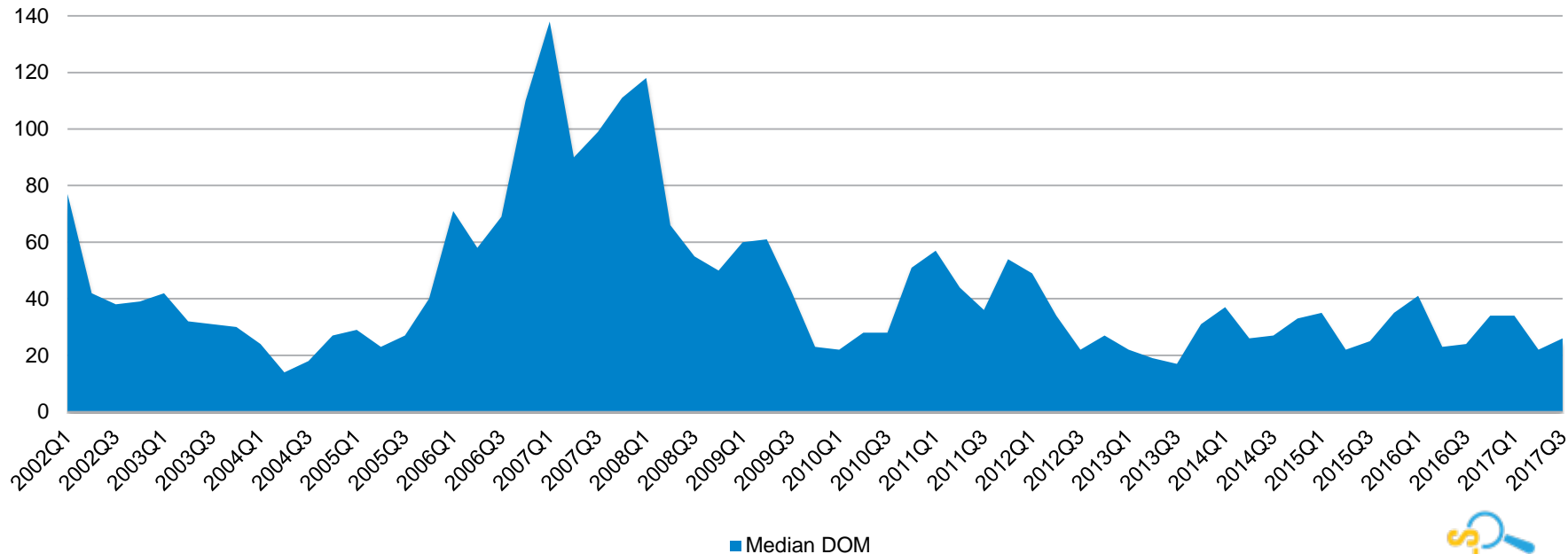
% Sale Price vs. List Price - Monterey County: Jan '15 - Oct '17

**% List Price Received – Monterey County
Jan 15 - Oct 17 (by Month)**



Single Family Days On Market - Monterey County: Q1'02 - Q3'17

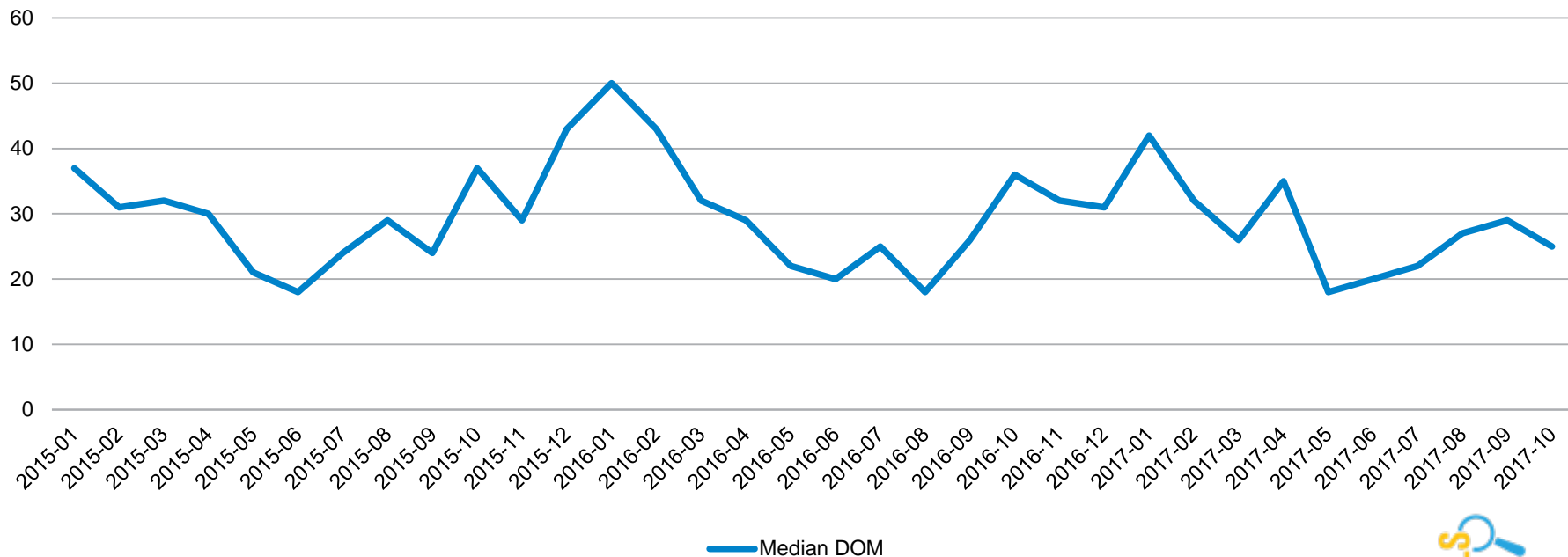
Single Family Days on Market – Monterey County
2002 - 2017 (by Quarter)



■ Median DOM

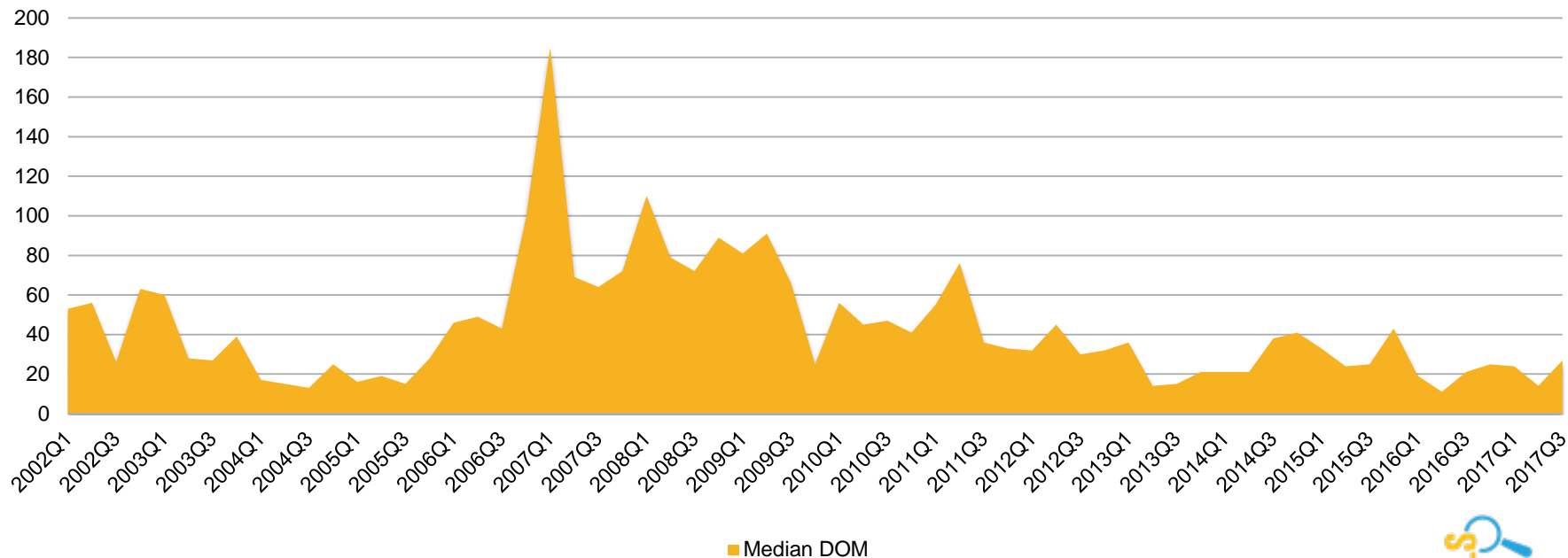
Single Family Days On Market - Monterey County: Jan '15 - Oct '17

Single Family Days on Market – Monterey County
Jan 15 - Oct 17 (by Month)



Condo/Townhouse Days On Market - Monterey County: Q1'02 - Q3'17

**Condo/Townhouse Days on Market – Monterey County
2002 - 2017 (by Quarter)**



Condo/Townhouse Days On Market - Monterey County: Jan '15 - Oct '17

**Condo/Townhouse Days on Market – Monterey County
Jan 15 - Oct 17 (by Month)**

