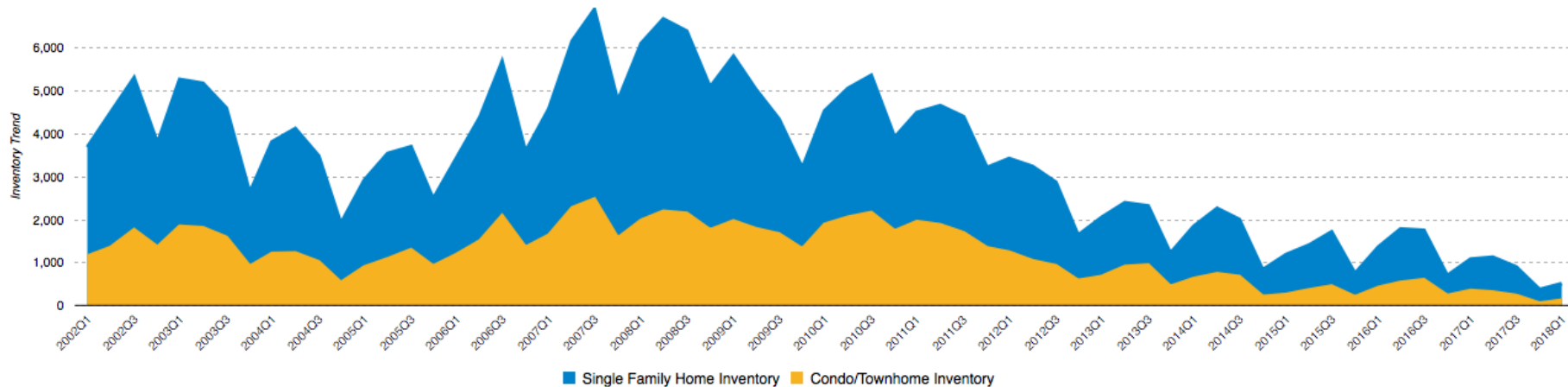


Inventory Trends - Santa Clara County: Q1'02 - Q1'18

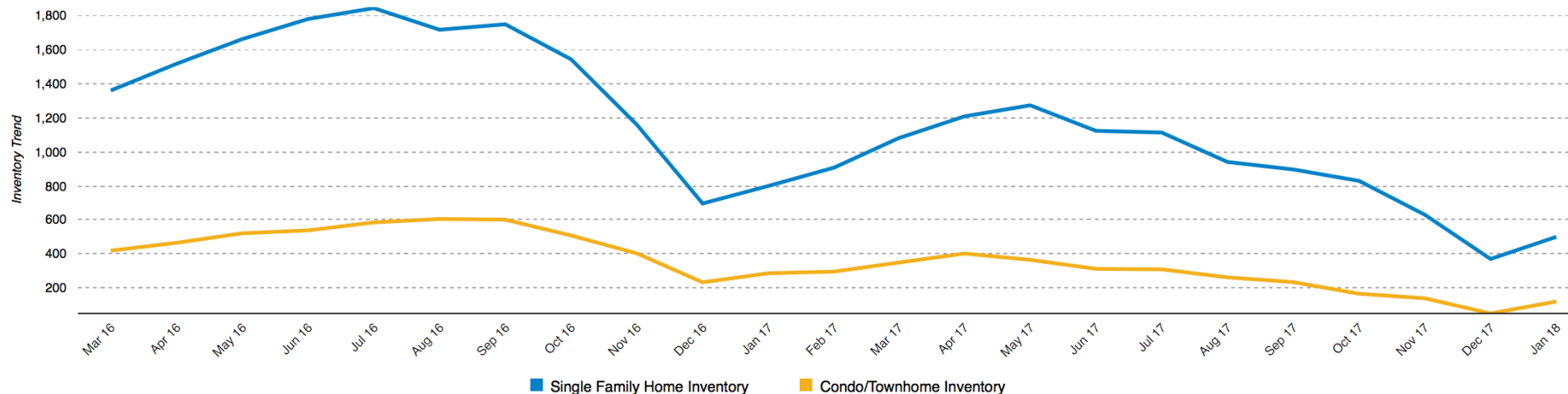
Inventory Trend – Santa Clara County 2002 - 2018 (by Quarter)



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Inventory Trends - Santa Clara County: Mar '16 - Jan '18

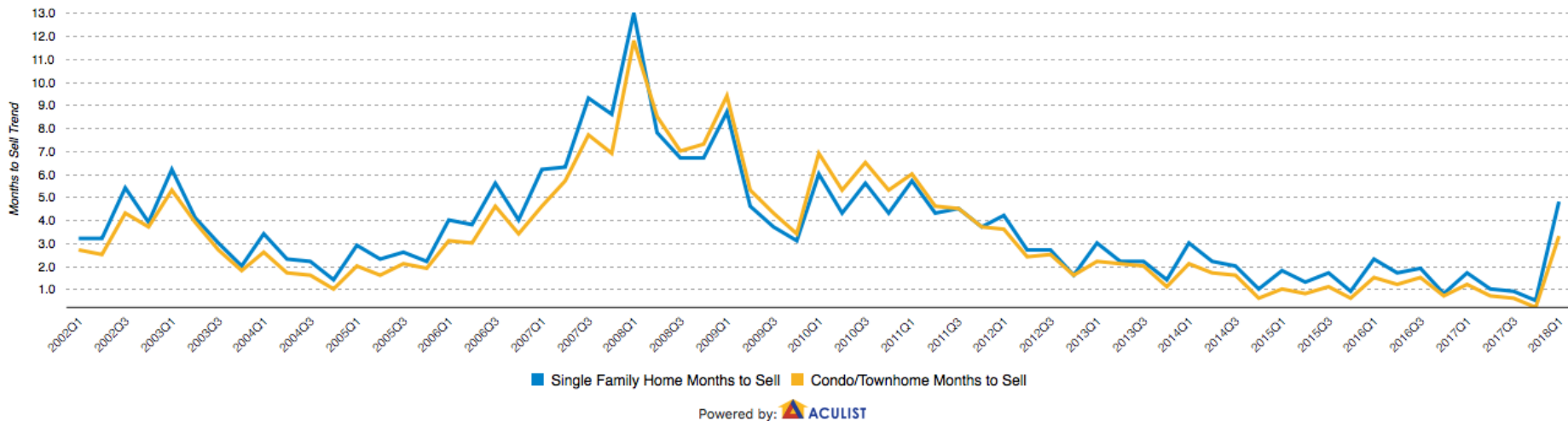
Inventory Trend – Santa Clara County 2016 - 2018 (by Month)



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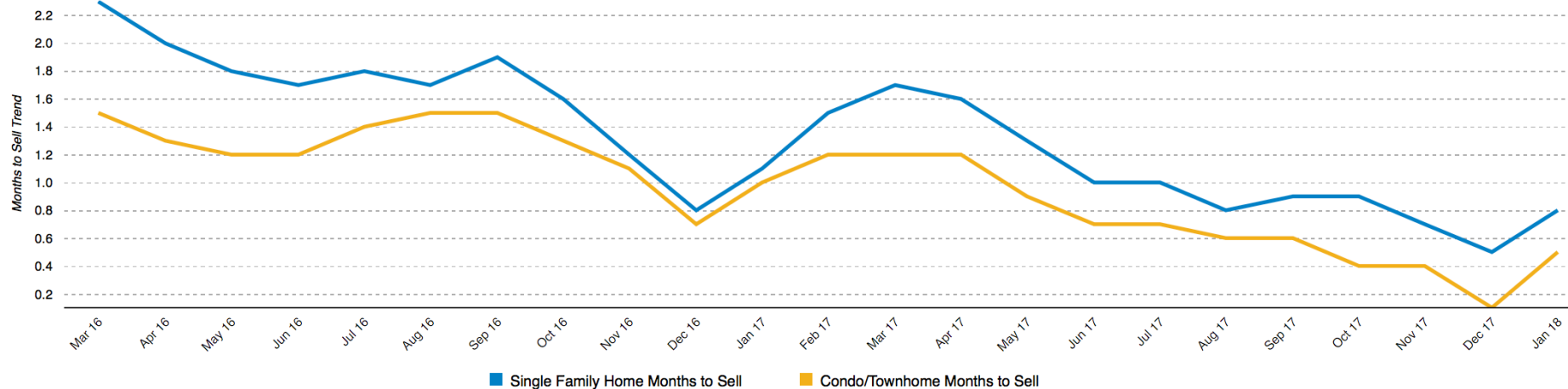
Months to Sell - Santa Clara County: Q1'02 - Q1'18

Months to Sell Trend – Santa Clara County 2002 - 2018 (by Quarter)



Months to Sell - Santa Clara County: Mar '16 - Jan '18

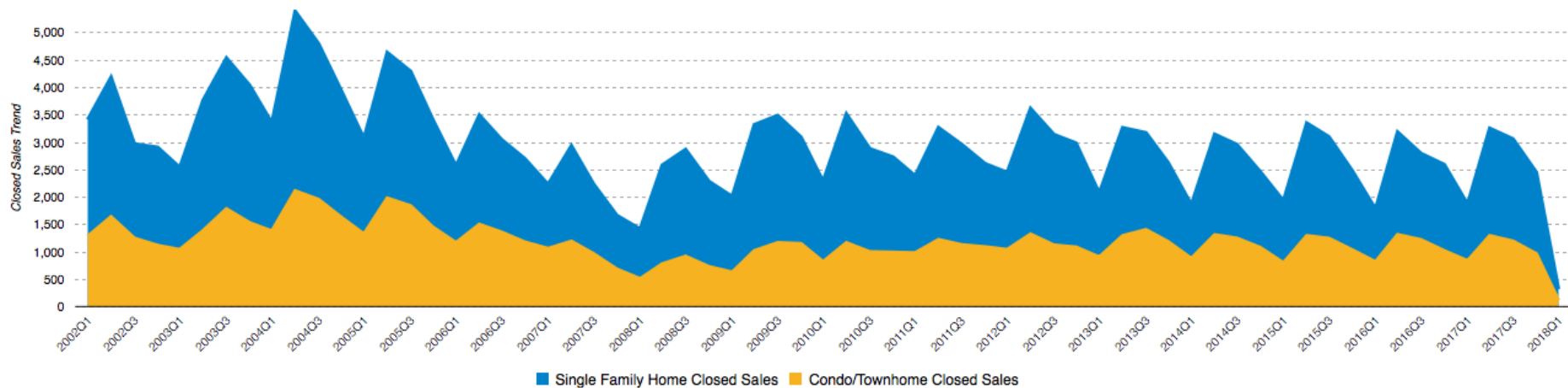
Months to Sell Trend – Santa Clara County 2016 - 2018 (by Month)



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Closed Sale Trends - Santa Clara County: Q1'02 - Q1'18

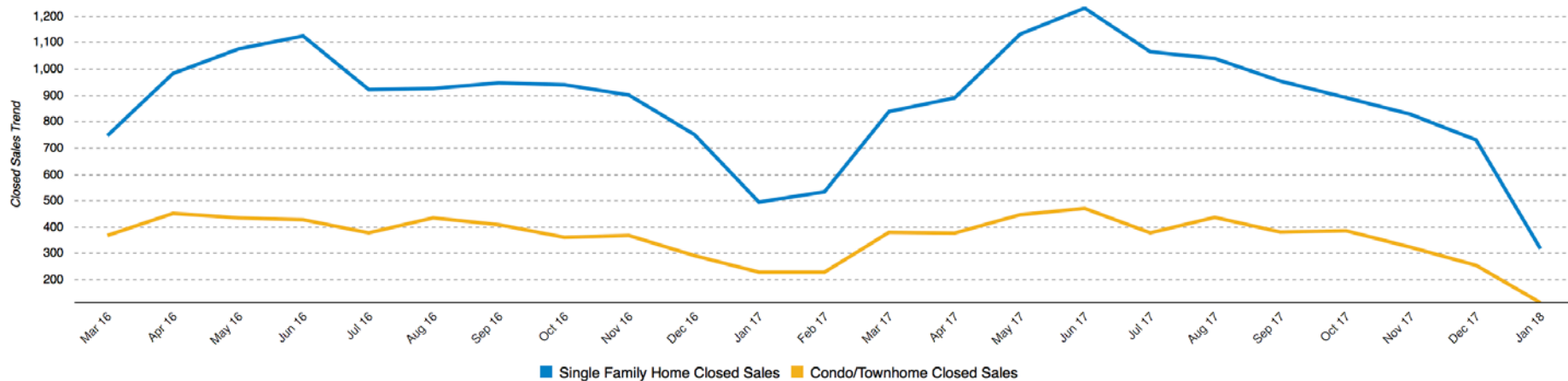
Closed Sales Trend – Santa Clara County 2002 - 2018 (by Quarter)



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Closed Sale Trends - Santa Clara County: Mar '16 - Jan '18

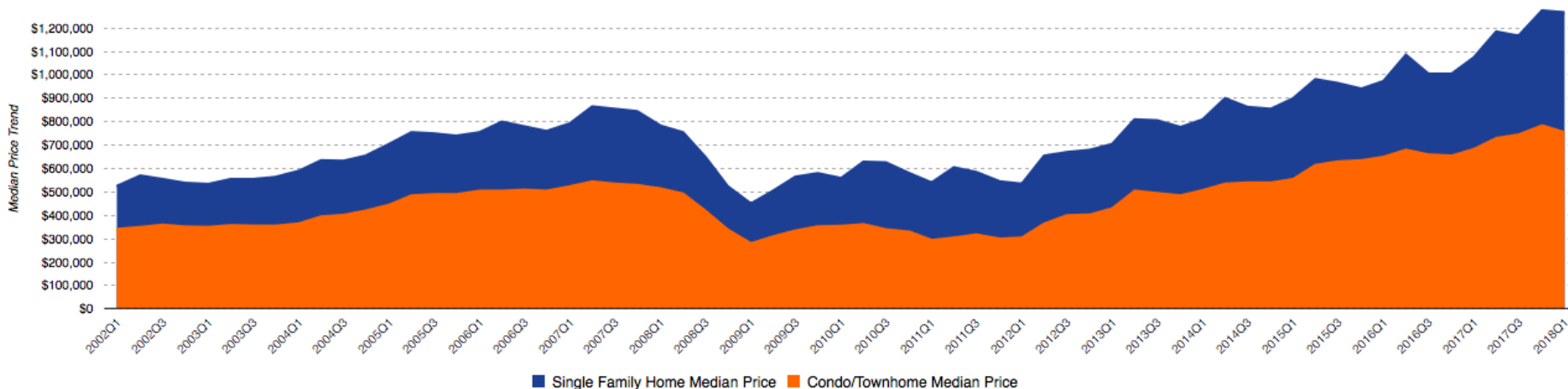
Closed Sales Trend – Santa Clara County 2016 - 2018 (by Month)



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Median Price Trends - Santa Clara County: Q1'02 - Q1'18

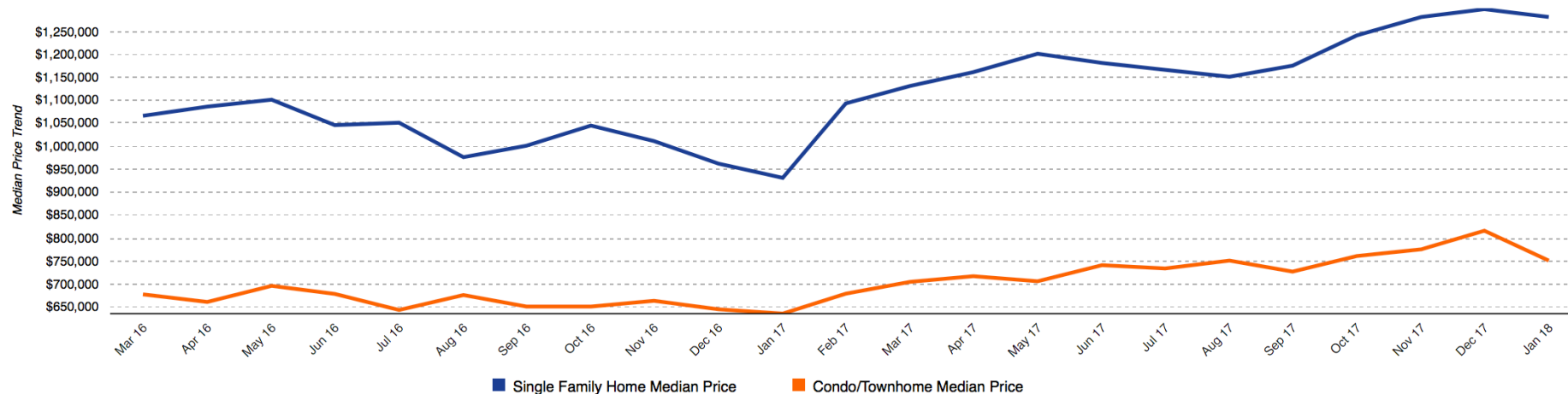
Median Price Trend – Santa Clara County 2002 - 2018 (by Quarter)



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Median Price Trends - Santa Clara County: Mar '16 - Jan '18

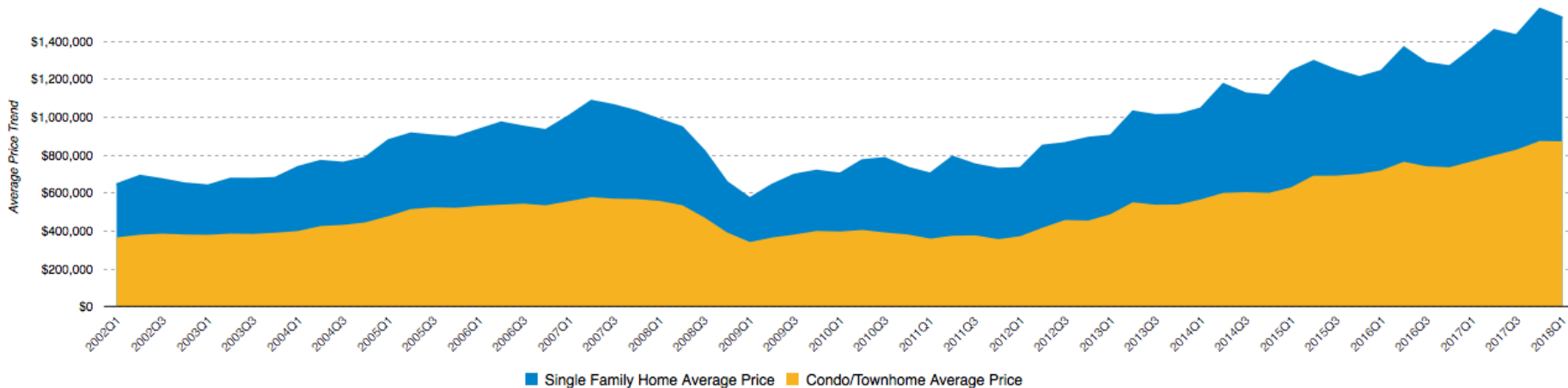
Median Price Trend – Santa Clara County 2016 - 2018 (by Month)



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Average Price Trends - Santa Clara County: Q1'02 - Q1'18

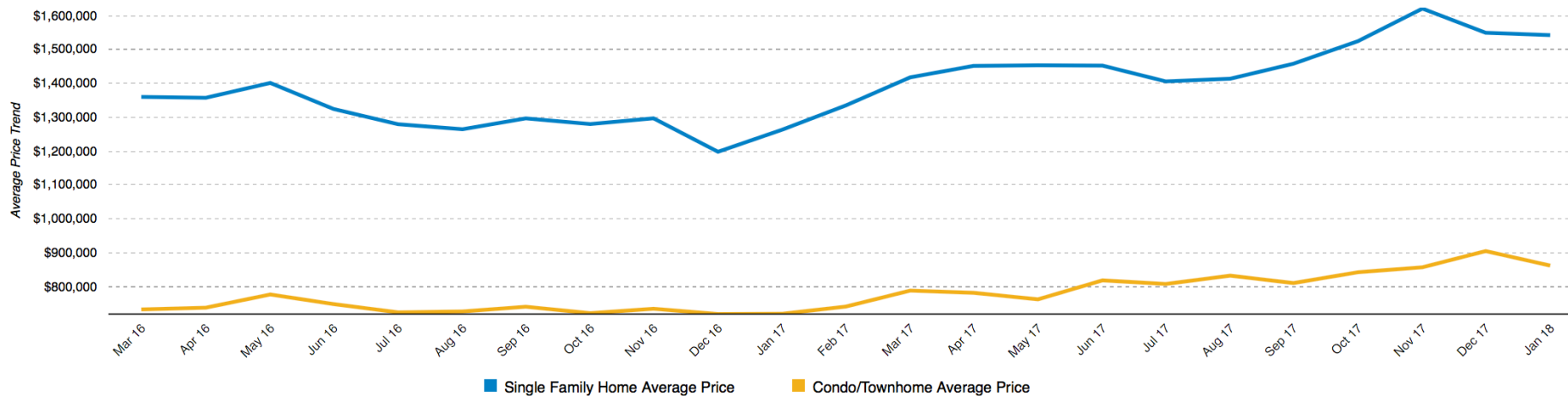
Average Price Trend – Santa Clara County 2002 - 2018 (by Quarter)



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Average Price Trends - Santa Clara County: Mar '16 - Jan '18

Average Price Trend – Santa Clara County 2016 - 2018 (by Month)

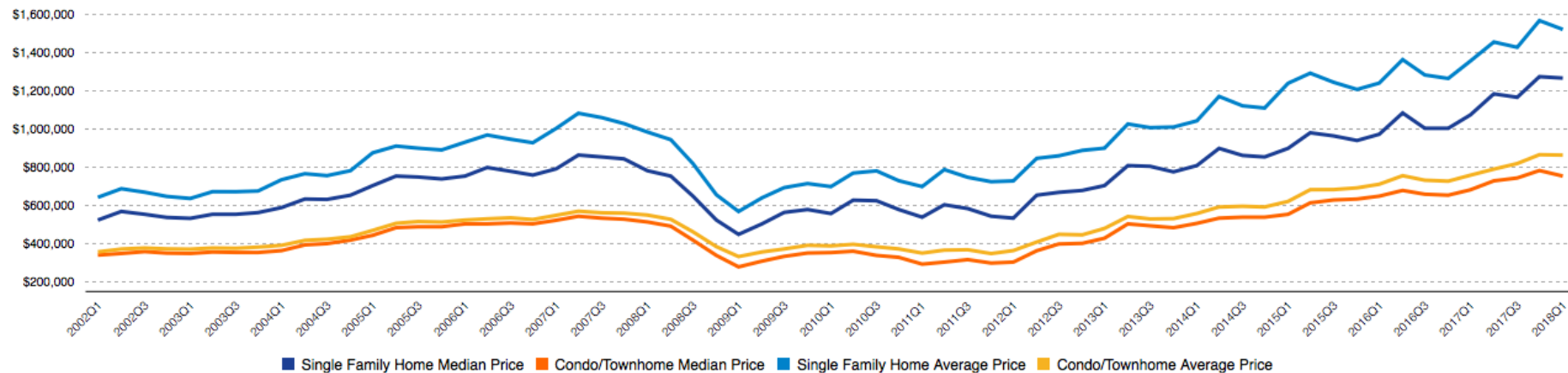


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Average & Median Pricing Trends - Santa Clara County: Q1'02 - Q1'18

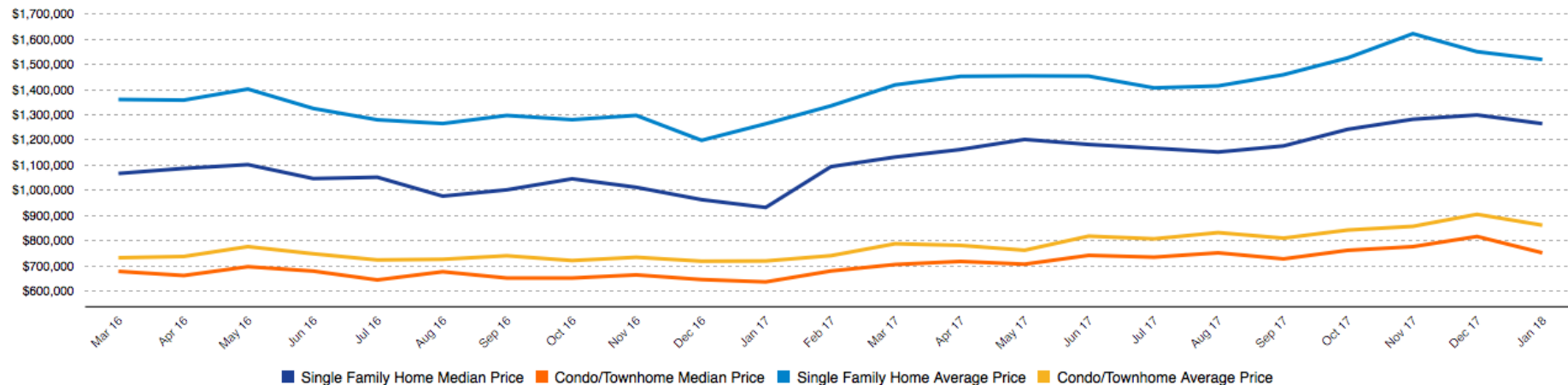
Average & Median Pricing Trend – Santa Clara County 2002 - 2018 (by Quarter)



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Average & Median Pricing Trends - Santa Clara County: Mar '16 - Jan '18

Average & Median Pricing Trend – Santa Clara County 2016 - 2018 (by Month)



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% Sale Price vs. List Price - Santa Clara County: Q1'02 - Q1'18

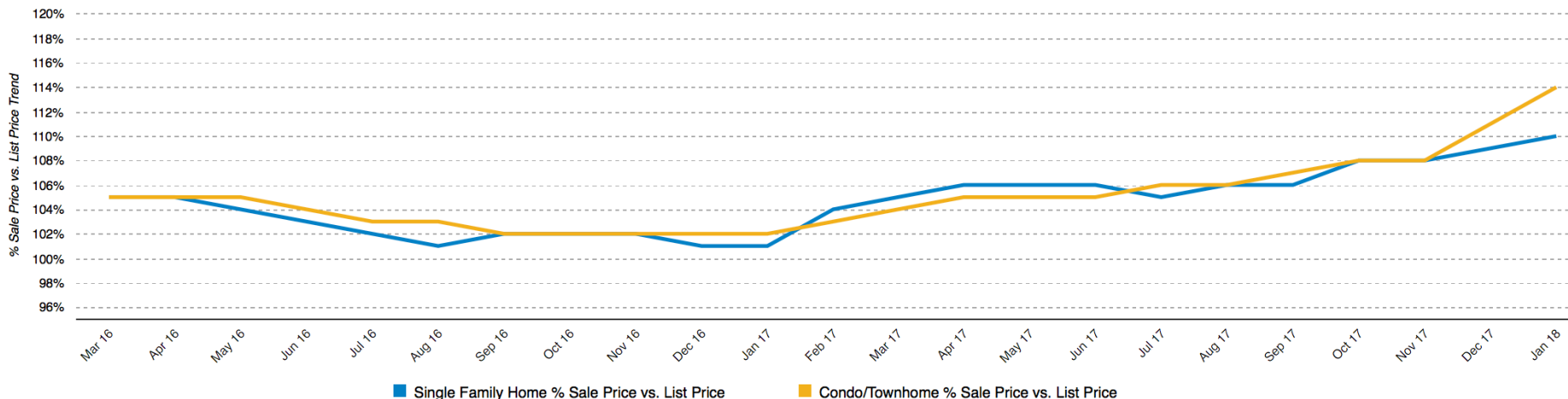
% Sale Price vs. List Price Trend – Santa Clara County 2002 - 2018 (by Quarter)



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% Sale Price vs. List Price - Santa Clara County: Mar '16 - Jan '18

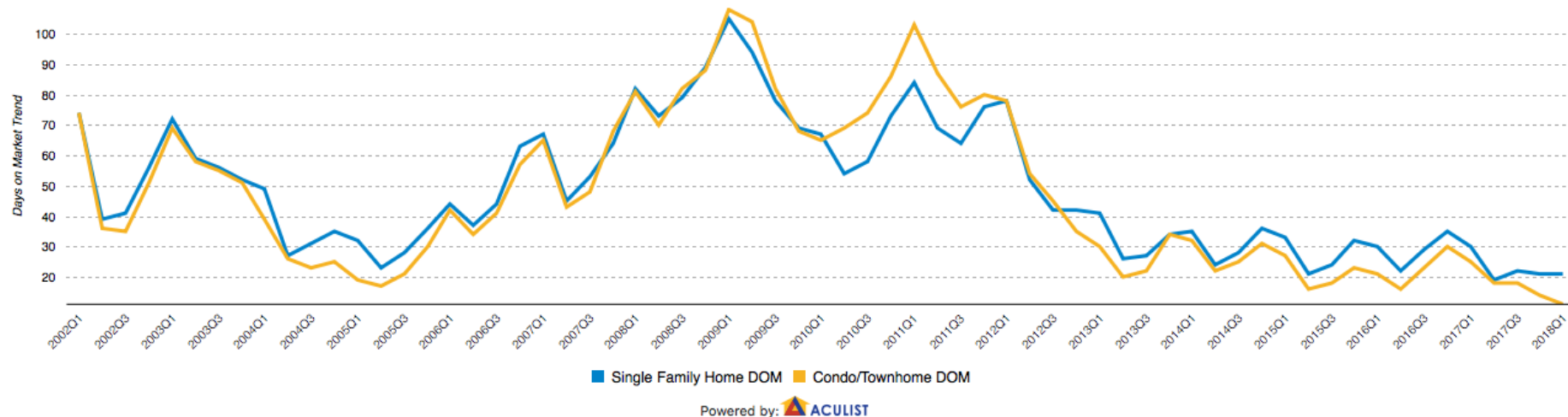
% Sale Price vs. List Price Trend – Santa Clara County 2016 - 2018 (by Month)



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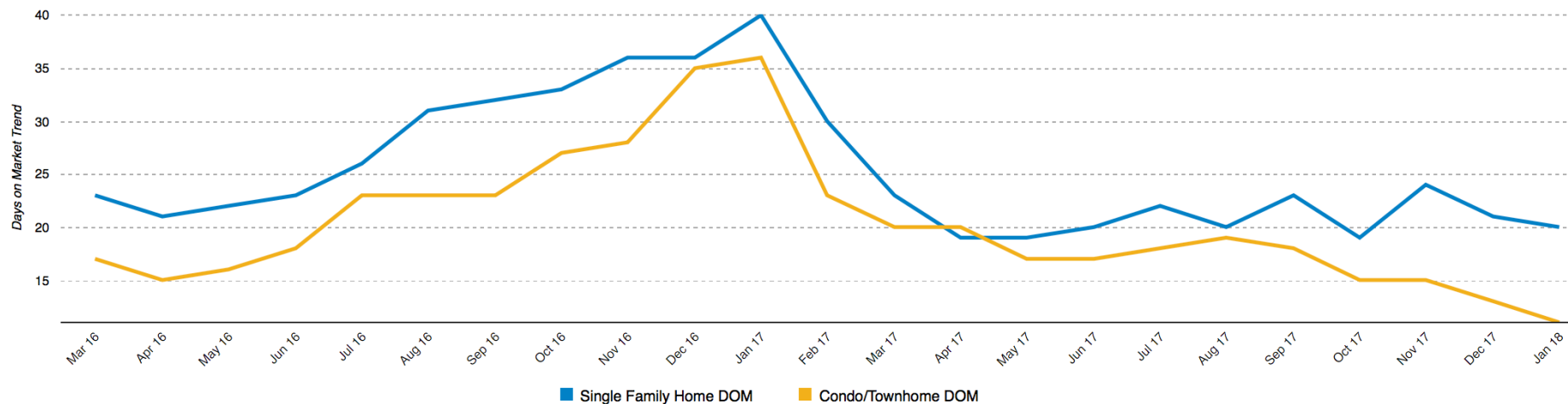
Days On Market - Santa Clara County: Q1'02 - Q1'18

Days on Market Trend – Santa Clara County 2002 - 2018 (by Quarter)



Days On Market - Santa Clara County: Mar '16 - Jan '18

Days on Market Trend – Santa Clara County 2016 - 2018 (by Month)



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