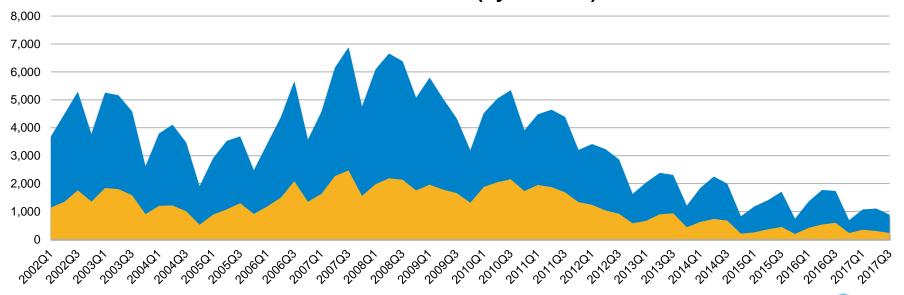
Inventory Trends - Santa Clara County: Q1'02 - Q3'17

Inventory Trend – Santa Clara County 2002 - 2017 (by Quarter)

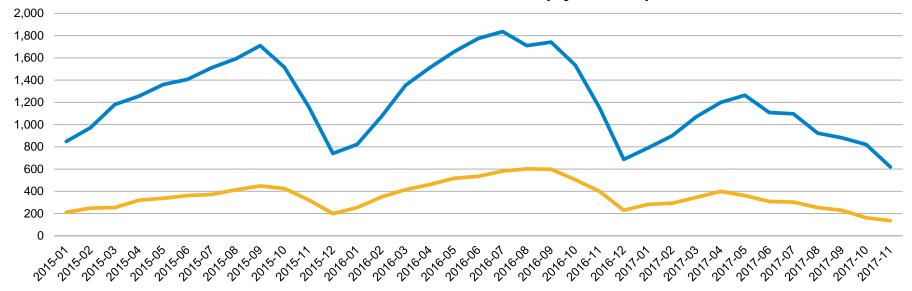


Single Family Home Condo/Townhome



Inventory Trends - Santa Clara County: Jan '15 - Nov '17

Inventory – Santa Clara County Jan 15 - Nov 17 (by Month)



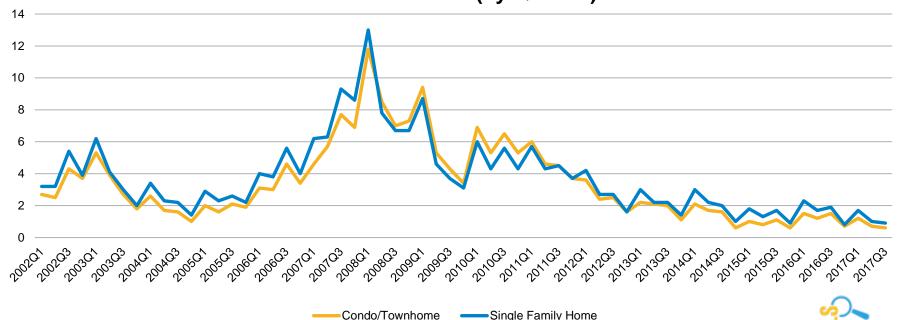
Condo/Townhome

Single Family Home



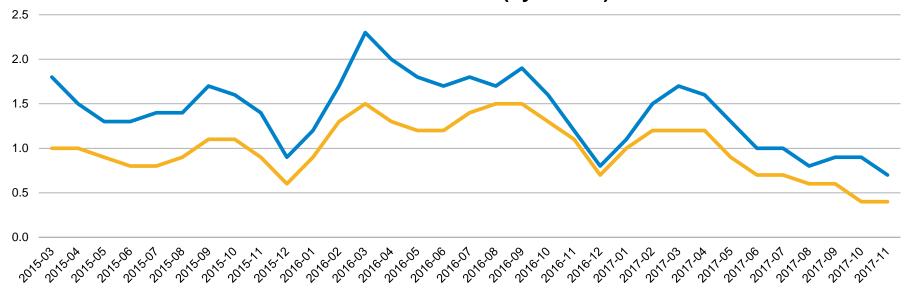
Months to Sell - Santa Clara County: Q1'02 - Q3'17

Months to Sell Trend – Santa Clara County 2002 - 2017 (by Quarter)



Months to Sell - Santa Clara County: Jan '15 - Nov '17

Months to Sell – Santa Clara County Jan 15 - Nov 17 (by Month)

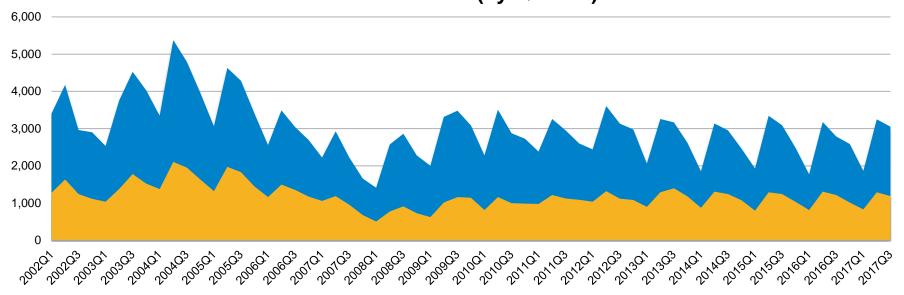


—Single Family Home

Condo/Townhome

Closed Sale Trends - Santa Clara County: Q1'02 - Q3'17

Sold Count Trend – Santa Clara County 2002 - 2017 (by Quarter)



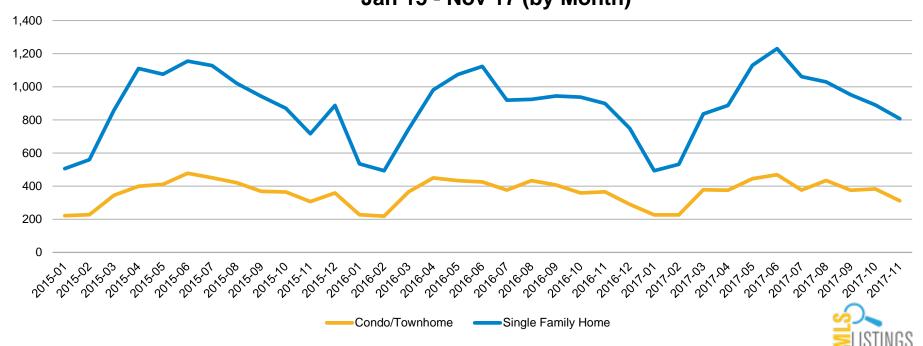
■ Single Family Home Sold Count

Condo/Townhome Sold Count



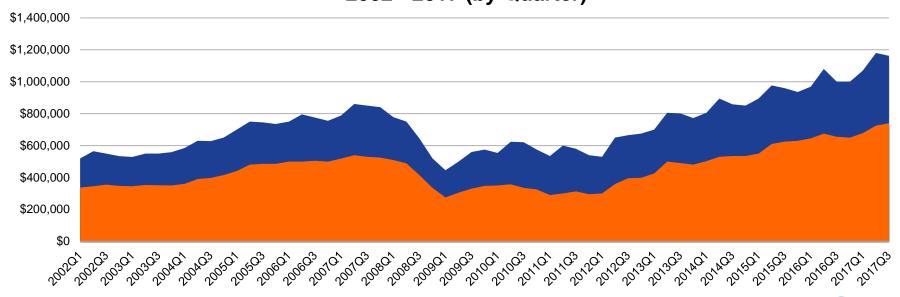
Closed Sale Trends - Santa Clara County: Jan '15 - Nov '17

Sold Count – Santa Clara County Jan 15 - Nov 17 (by Month)



Median Price Trends - Santa Clara County: Q1'02 - Q3'17

Median Price Trend – Santa Clara County 2002 - 2017 (by Quarter)

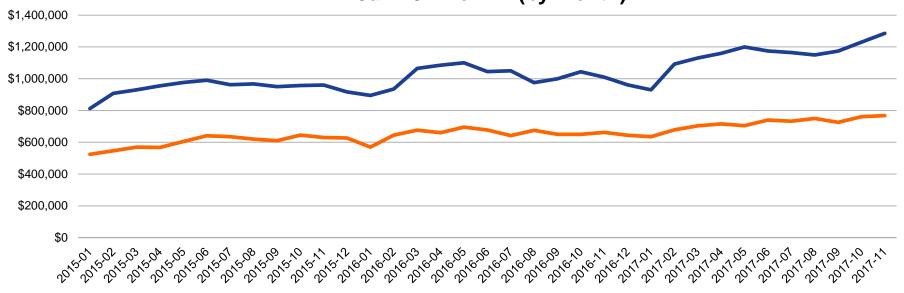


■ Single Family Home ■ Condo/Townhome



Median Price Trends - Santa Clara County: Jan '15 - Nov '17

Median Sales Price – Santa Clara County Jan 15 - Nov 17 (by Month)



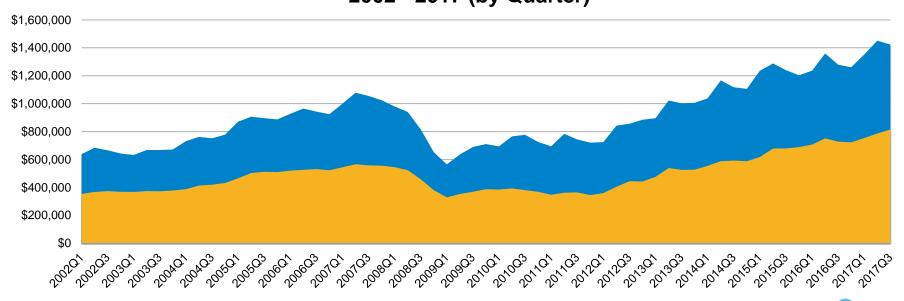
Condo/Townhomes

Single Family Homes



Average Price Trends - Santa Clara County: O1'02 - O3'17

Average Price Trend – Santa Clara County 2002 - 2017 (by Quarter)

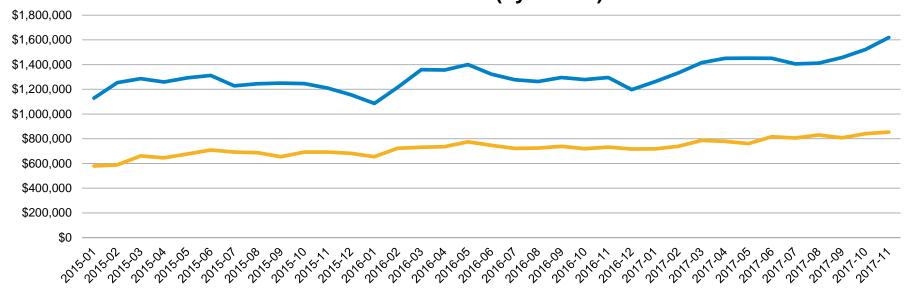


Single Family Home Condo/Townhome



Average Price Trends - Santa Clara County: Jan 115 - Nov 117

Average Sales Price – Santa Clara County Jan 15 - Nov 17 (by Month)



Single Family Homes

Condo/Townhomes



Average & Median Pricing Trends - Santa Clara County: Q1'02 - Q3'17

Average and Median Price Trend – Santa Clara County 2002 - 2017 (by Quarter)

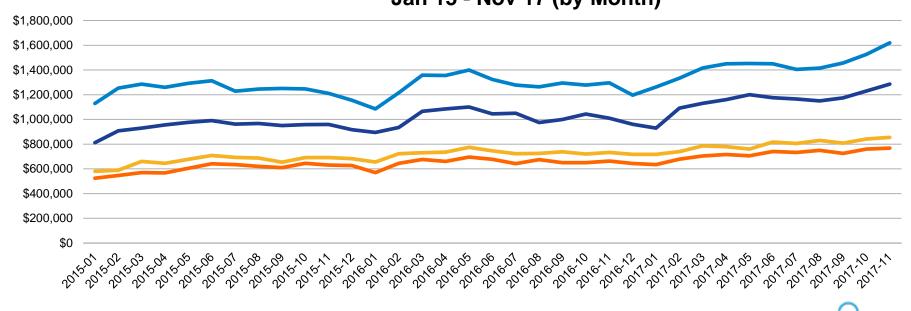


Average & Median Pricing Trends - Santa Clara County: Jan '15 - Nov '17

Median and Average Sales Price – Santa Clara County Jan 15 - Nov 17 (by Month)

SFH Average

SFH Median

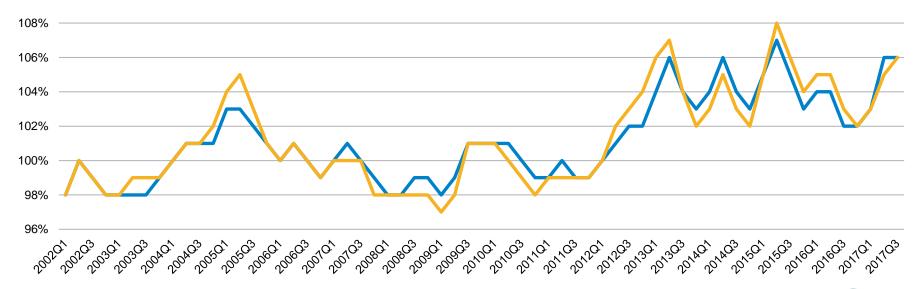


Condo/TH Median

Condo/TH Average

% Sale Price vs. List Price - Santa Clara County: Q1'02 - Q3'17

% List Price Received Trend – Santa Clara County 2002 - 2017 (by Quarter)



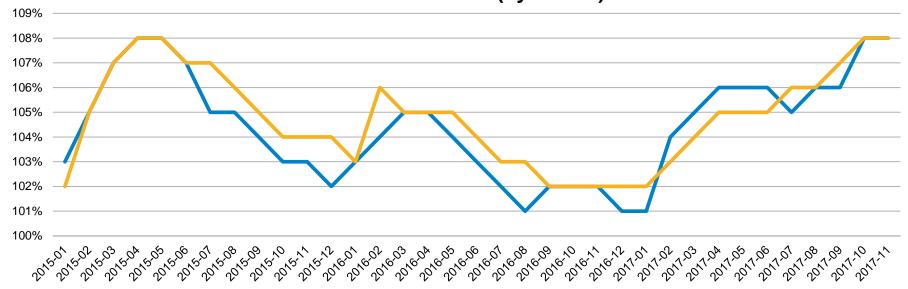
Single Family Home

Condo/Townhome



% Sale Price vs. List Price - Santa Clara County: Jan '15 - Nov '17

% List Price Received – Santa Clara County Jan 15 - Nov 17 (by Month)



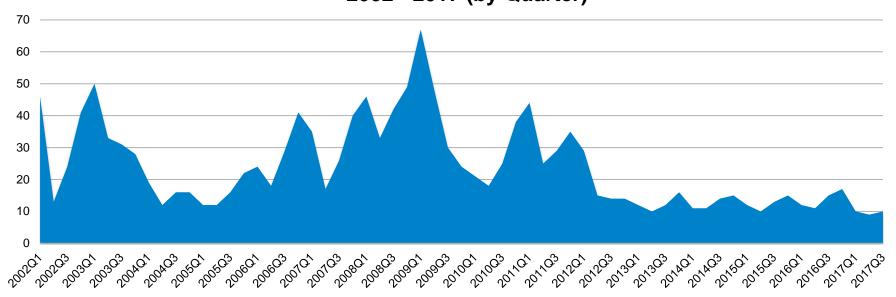
Single Family Home

Condo/Townhome



Single Family Days On Market - Santa Clara County: Q1'02 - Q3'17

Single Family Days on Market – Santa Clara County 2002 - 2017 (by Quarter)

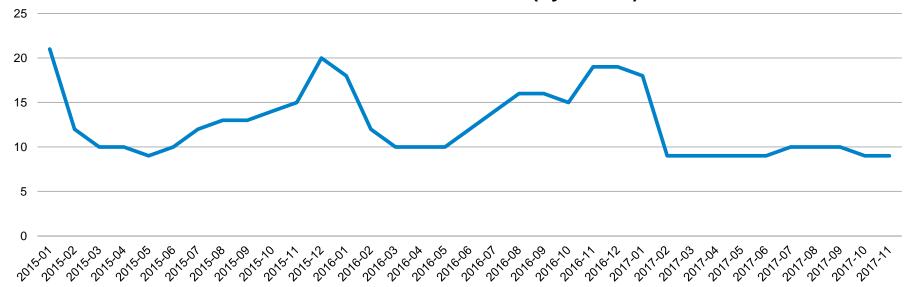


Median DOM



Single Family Days On Market - Santa Clara County: Jan '15 - Nov '17

Single Family Days on Market – Santa Clara County Jan 15 - Nov 17 (by Month)

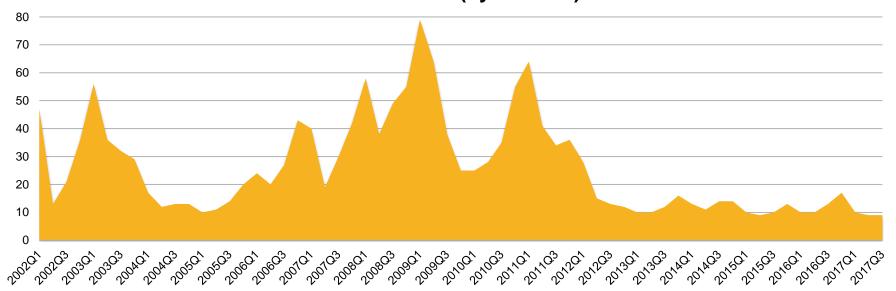






Condo/Townhouse Days On Market - Santa Clara County: Q1'02 - Q3'17

Condo/Townhouse Days on Market – Santa Clara County 2002 - 2017 (by Quarter)







Condo/Townhouse Days On Market - Santa Clara County: Jan '15 - Nov '17

Condo/Townhouse Days on Market – Santa Clara County Jan 15 - Nov 17 (by Month)





