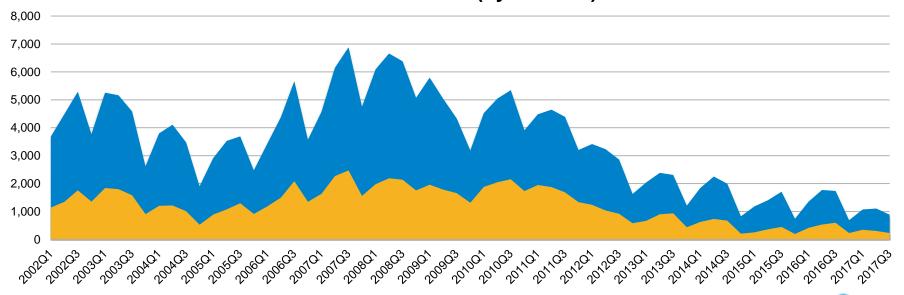
### Inventory Trends - Santa Clara County: Q1'02 - Q3'17

### Inventory Trend – Santa Clara County 2002 - 2017 (by Quarter)

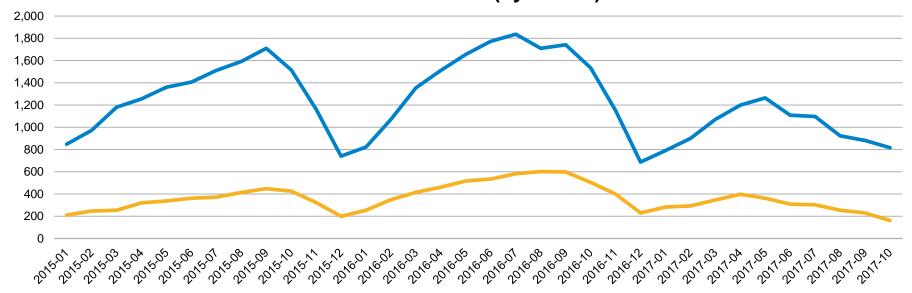


Single Family Home Condo/Townhome



## Inventory Trends - Santa Clara County: Jan '15 - Oct '17

Inventory – Santa Clara County Jan 15 - Oct 17 (by Month)



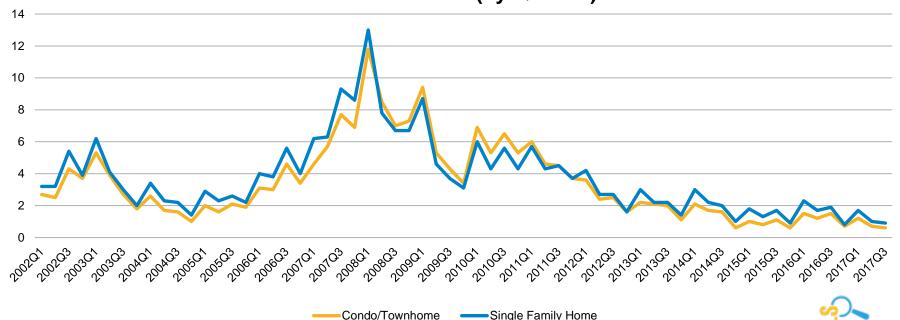
Condo/Townhome Inventory

Single Family Home Inventory



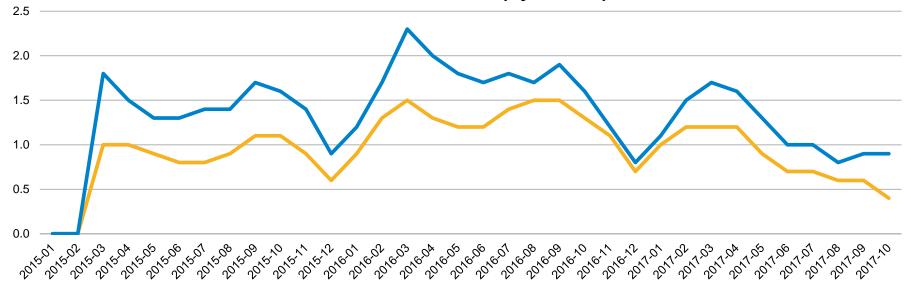
### Months to Sell - Santa Clara County: Q1'02 - Q3'17

#### Months to Sell Trend – Santa Clara County 2002 - 2017 (by Quarter)



# Months to Sell - Santa Clara County: Jan '15 - Oct '17

Months to Sell – Santa Clara County Jan 15 - Oct 17 (by Month)



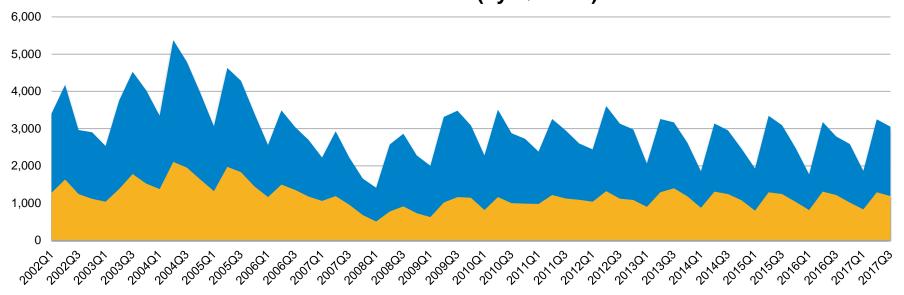
----Condo/Townhomes

Single Family Homes



### Closed Sale Trends - Santa Clara County: Q1'02 - Q3'17

### Sold Count Trend – Santa Clara County 2002 - 2017 (by Quarter)



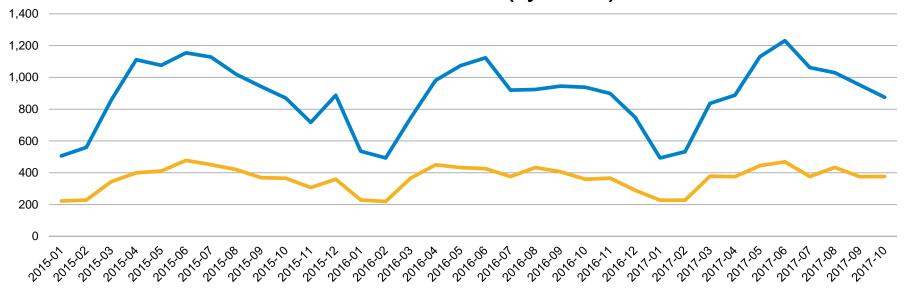
■ Single Family Home Sold Count

Condo/Townhome Sold Count



### Closed Sale Trends - Santa Clara County: Jan '15 - Oct '17

Sold Count – Santa Clara County Jan 15 - Oct 17 (by Month)



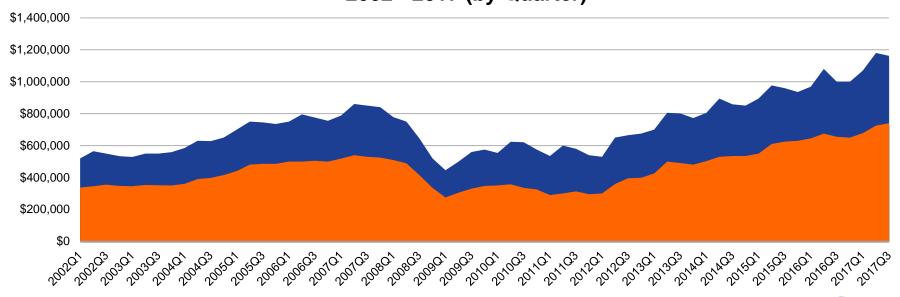
Condo/Townhome Sold Count

Single Family Home Sold Count



### Median Price Trends - Santa Clara County: Q1'02 - Q3'17

### Median Price Trend – Santa Clara County 2002 - 2017 (by Quarter)

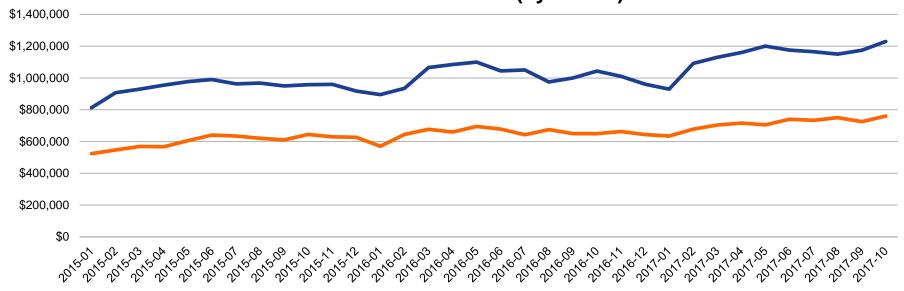


■ Single Family Home ■ Condo/Townhome



### Median Price Trends - Santa Clara County: Jan '15 - Oct '17

#### Median Sales Price – Santa Clara County Jan 15 - Oct 17 (by Month)



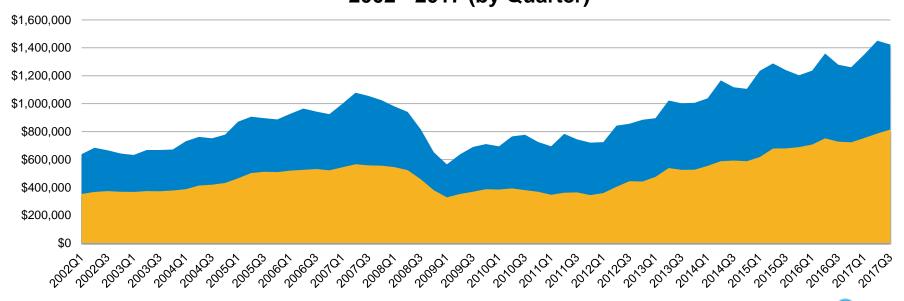
Condo/Townhomes

Single Family Homes



### Average Price Trends - Santa Clara County: O1'02 - O3'17

### Average Price Trend – Santa Clara County 2002 - 2017 (by Quarter)

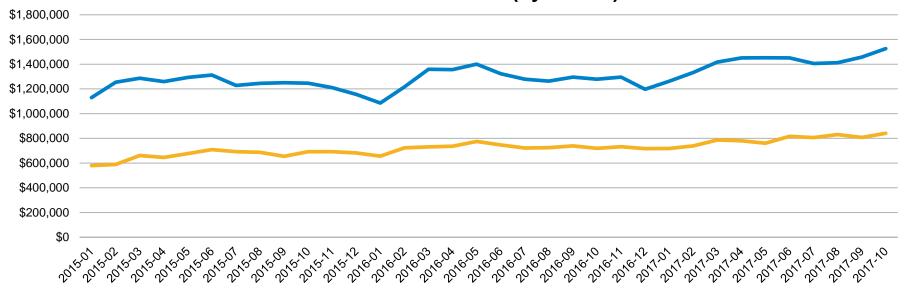


Single Family Home Condo/Townhome



### Average Price Trends - Santa Clara County:

#### Average Sales Price – Santa Clara County Jan 15 - Oct 17 (by Month)



Single Family Homes

Condo/Townhomes



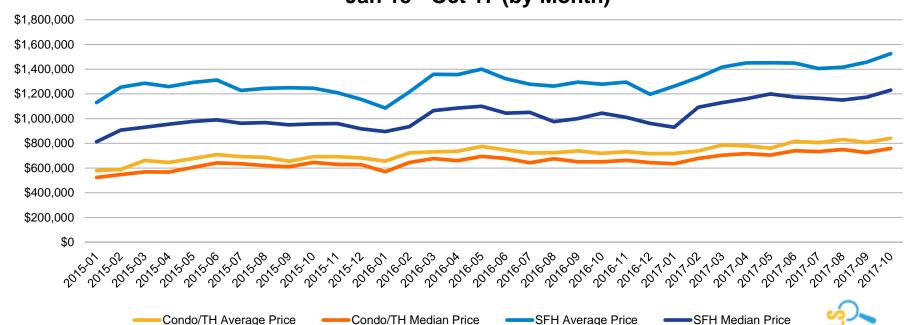
## Average & Median Pricing Trends - Santa Clara County: Q1'02 - Q3'17

Average and Median Price Trend – Santa Clara County 2002 - 2017 (by Quarter)



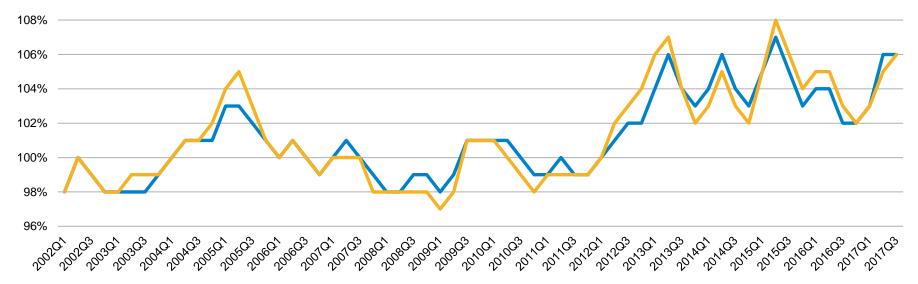
# Average & Median Pricing Trends - Santa Clara County: Jan '15- Oct '17

Median and Average Sales Price – Santa Clara County Jan 15 - Oct 17 (by Month)



### % Sale Price vs. List Price - Santa Clara County: Q1'02 - Q3'17

% List Price Received Trend – Santa Clara County 2002 - 2017 (by Quarter)



Single Family Home

Condo/Townhome



# % Sale Price vs. List Price - Santa Clara County: Jan '15 - Oct '17

% List Price Received – Santa Clara County Jan 15 - Oct 17 (by Month)



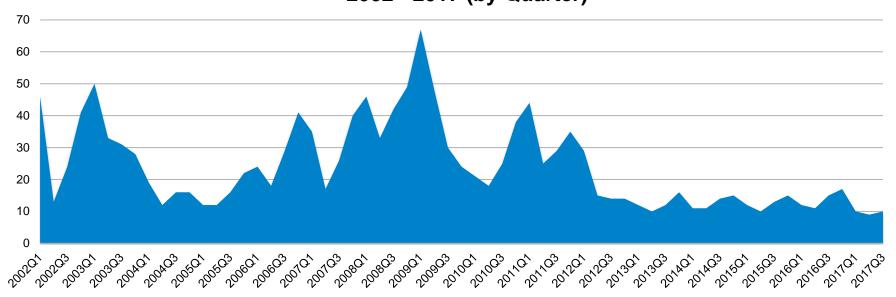
Single Family Home

Condo/Townhome



# Single Family Days On Market - Santa Clara County: Q1'02 - Q3'17

### Single Family Days on Market – Santa Clara County 2002 - 2017 (by Quarter)

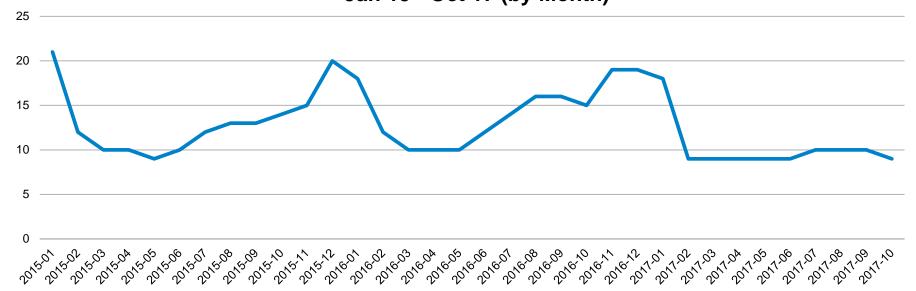


Median DOM



# Single Family Days On Market - Santa Clara County: Jan '15 - Oct '17

Single Family Days on Market – Santa Clara County Jan 15 - Oct 17 (by Month)

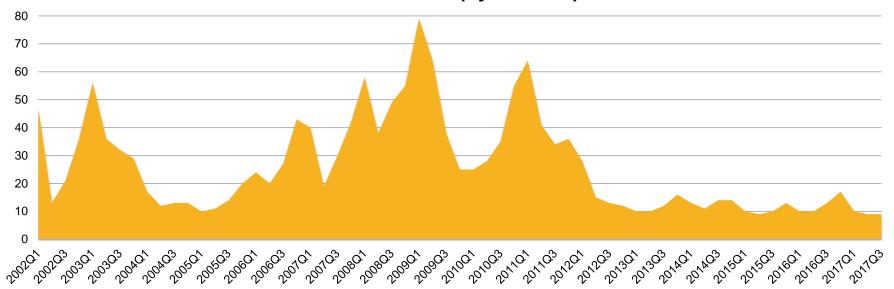


---Median DOM



# Condo/Townhouse Days On Market - Santa Clara County: Q1'02 - Q3'17

Condo/Townhouse Days on Market – Santa Clara County 2002 - 2017 (by Quarter)







# Condo/Townhouse Days On Market - Santa Clara County: Jan '15 - Oct '17

Condo/Townhouse Days on Market – Santa Clara County Jan 15 - Oct 17 (by Month)





