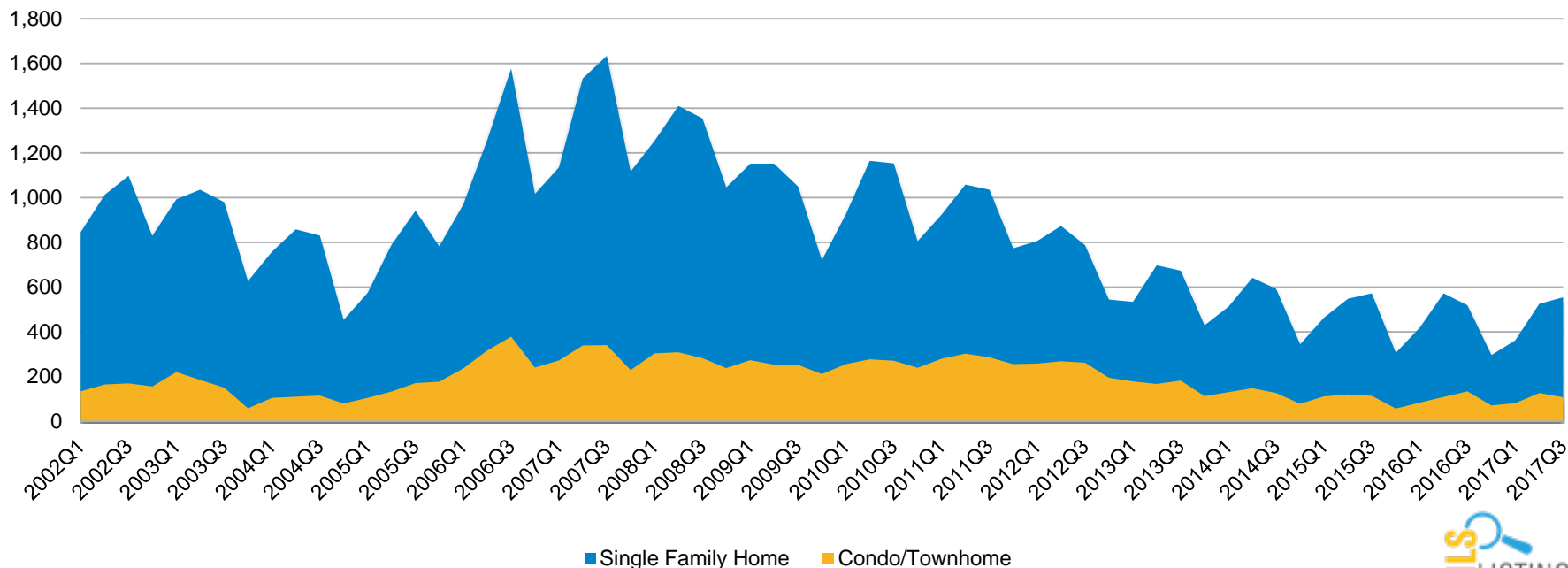


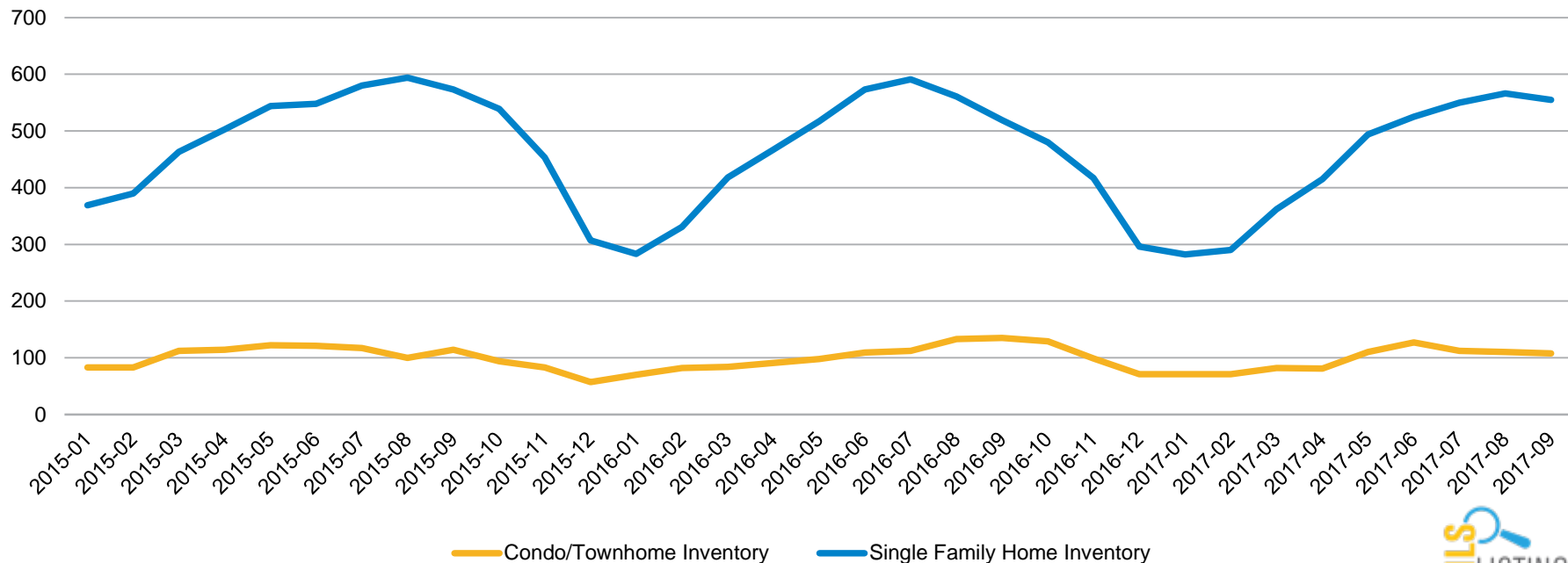
Inventory Trends – Santa Cruz County: Q1 '02 - Q2 '17

Inventory Trend – Santa Cruz County
2002 - 2017 (by Quarter)



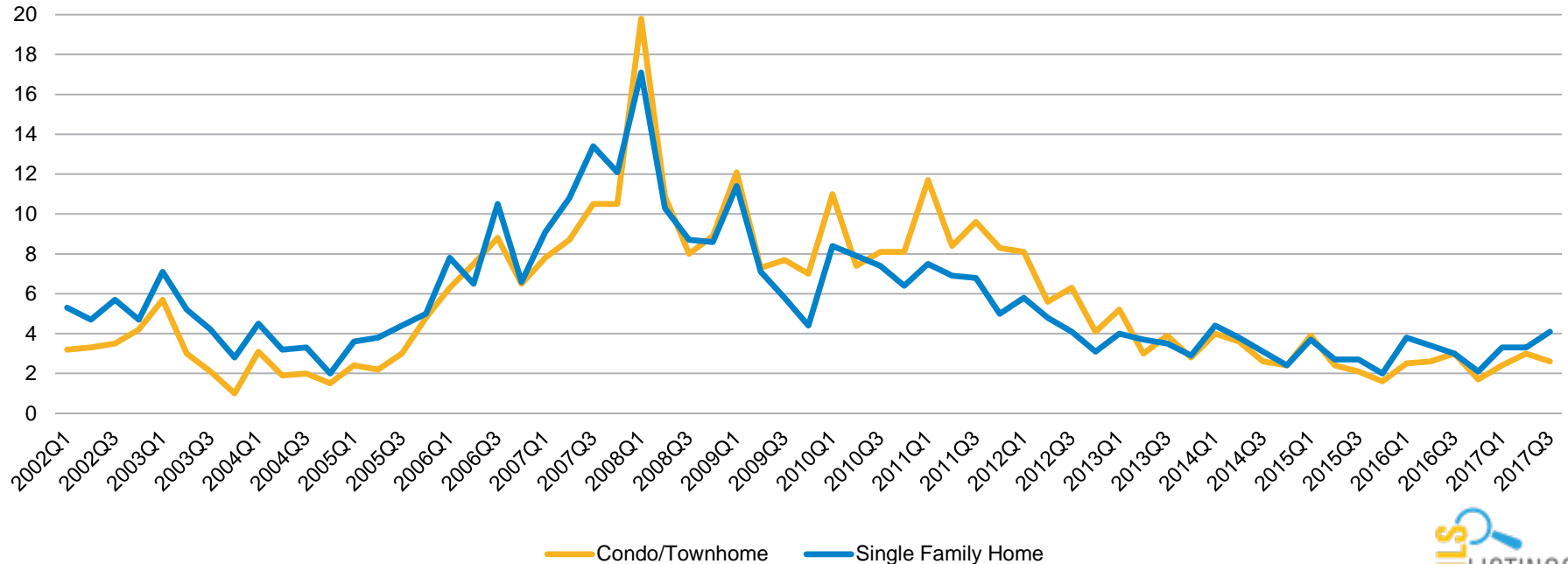
Inventory Trends – Santa Cruz County: Jan '15 - Aug '17

Inventory – Santa Cruz County
Jan 15 - Aug 17 (by Month)



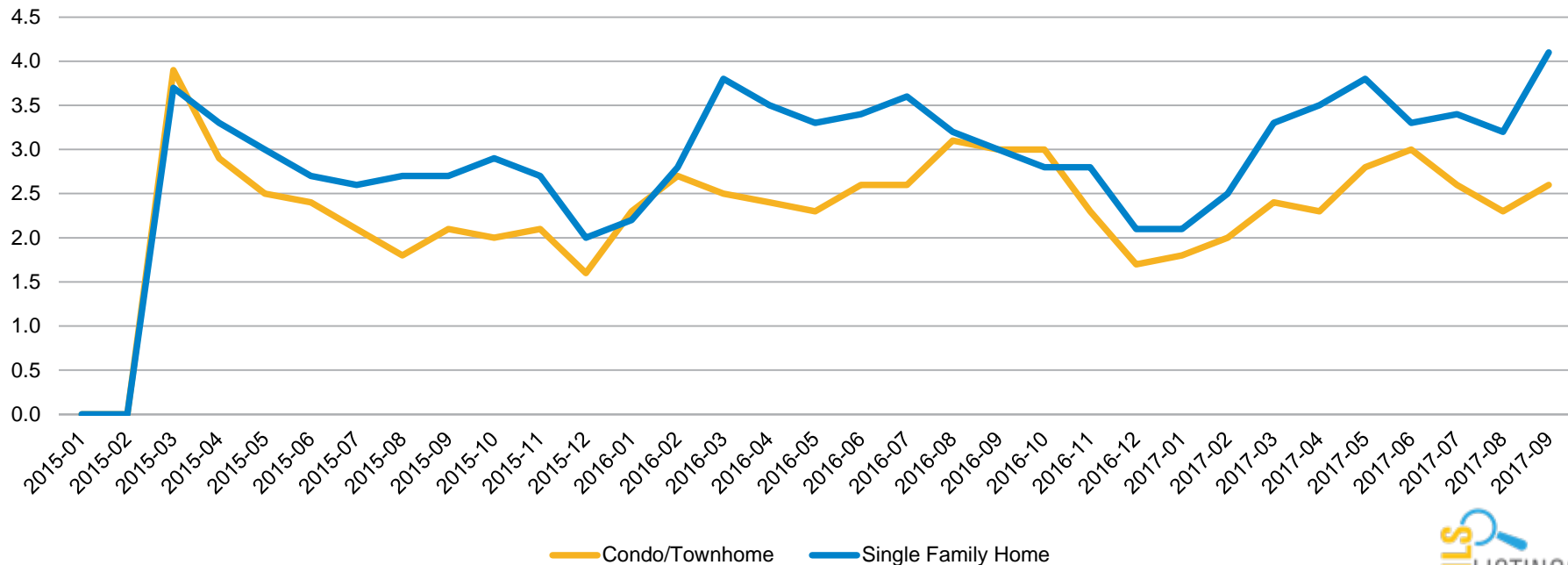
Months to Sell – Santa Cruz County: Q1'02 - Q2 '17

**Months to Sell Trend – Santa Cruz County
2002 - 2017 (by Quarter)**



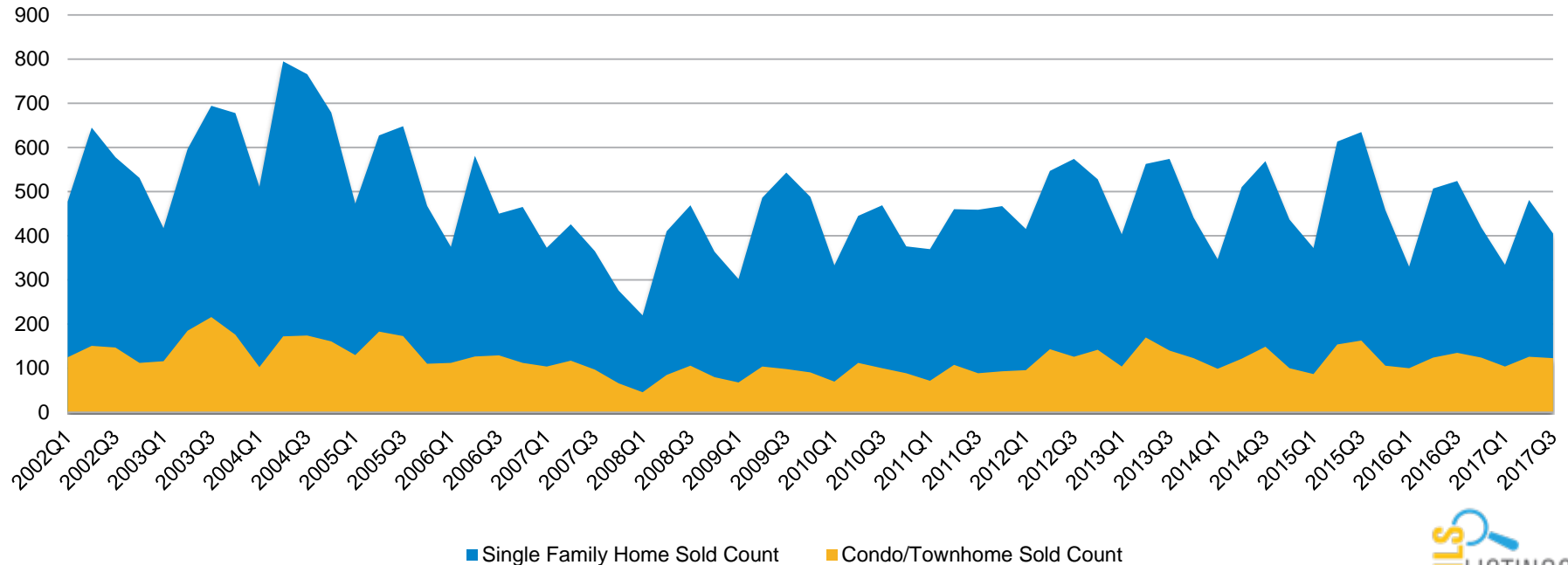
Months to Sell – Santa Cruz County: Jan '15 - Aug '17

Months to Sell – Santa Cruz County
Jan 15 - Aug 17 (by Month)



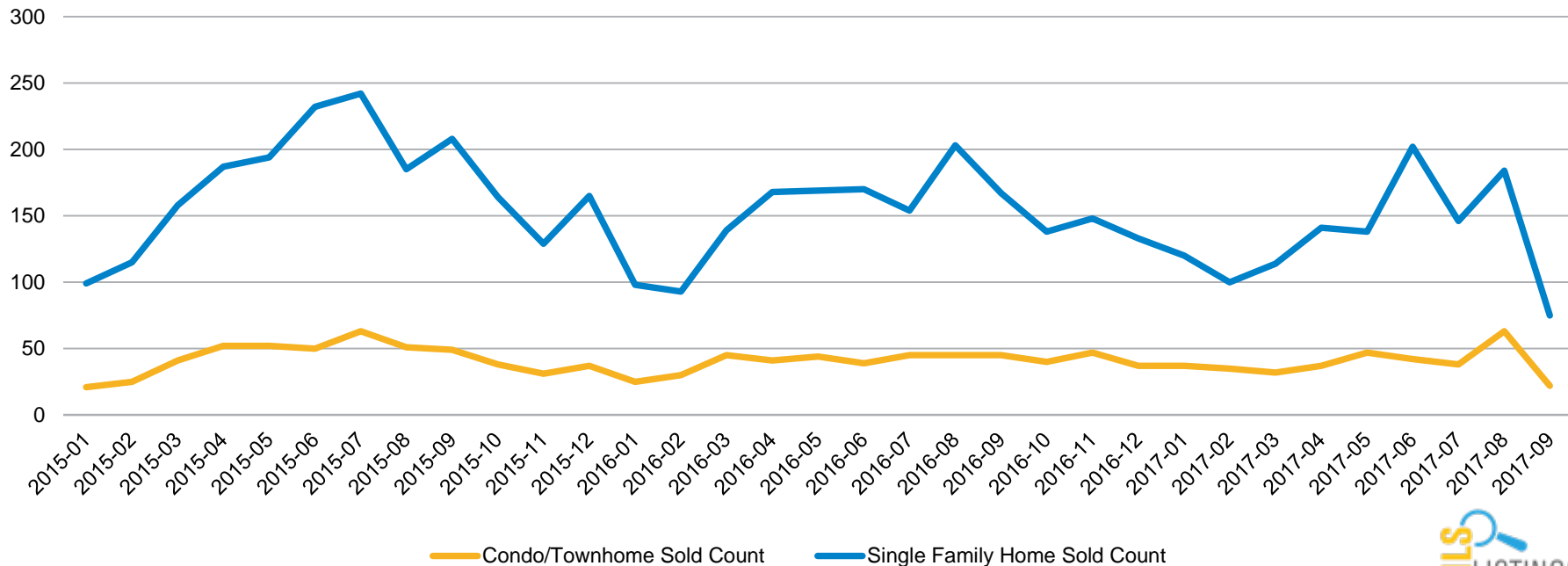
Closed Sale Trends – Santa Cruz County: Q1'02 - Q2'17

**Sold Count Trend – Santa Cruz County
2002 - 2017 (by Quarter)**



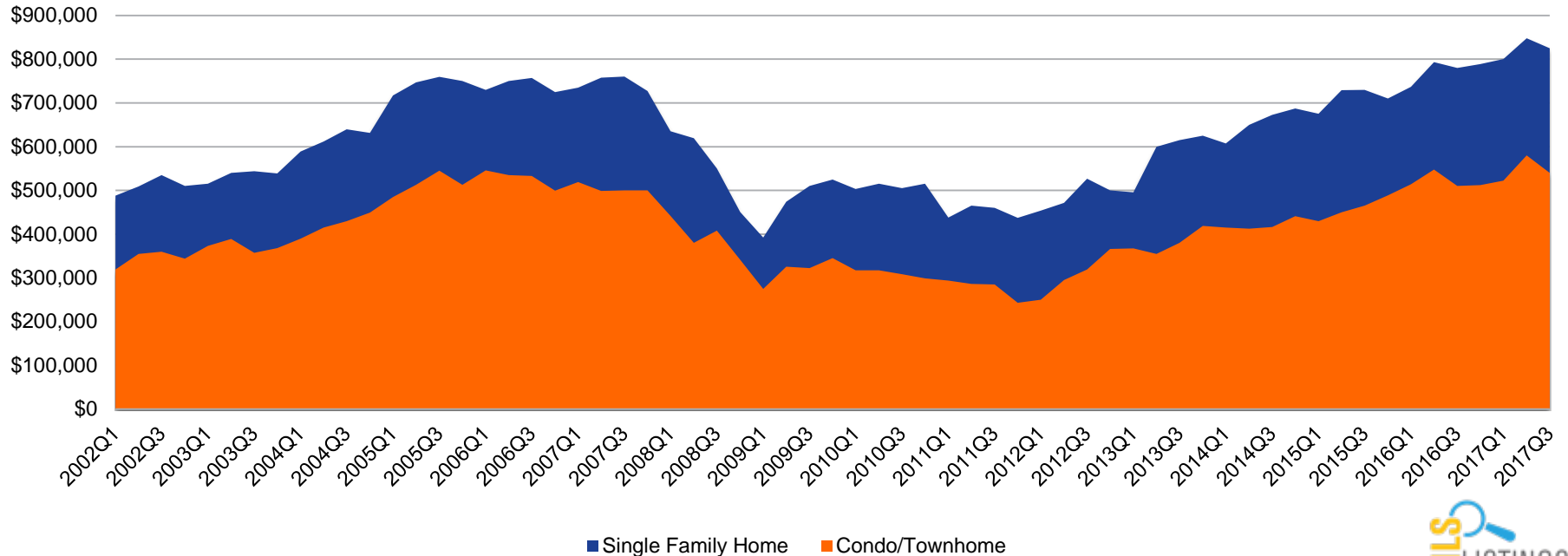
Closed Sale Trends – Santa Cruz County: Jan '15 - Aug '17

Sold Count – Santa Cruz County Jan 15 - Aug 17 (by Month)



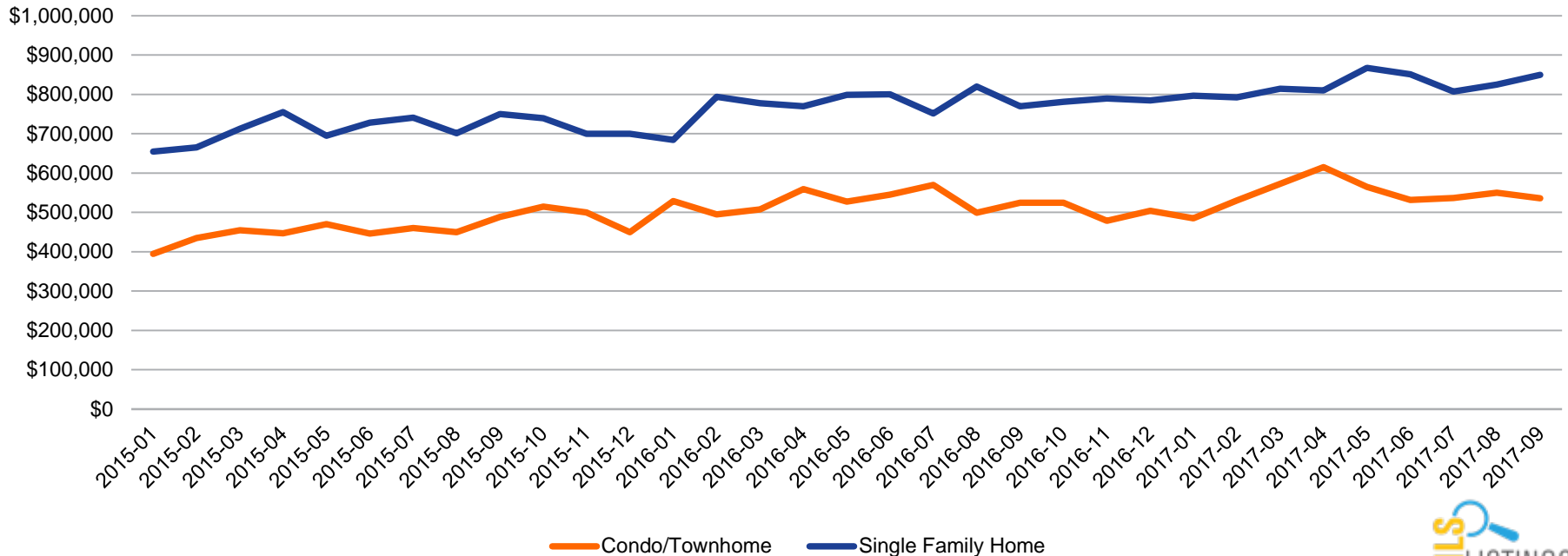
Median Price Trends – Santa Cruz County: Q1'02 - Q2'17

Median Price Trend – Santa Cruz County 2002 - 2017 (by Quarter)



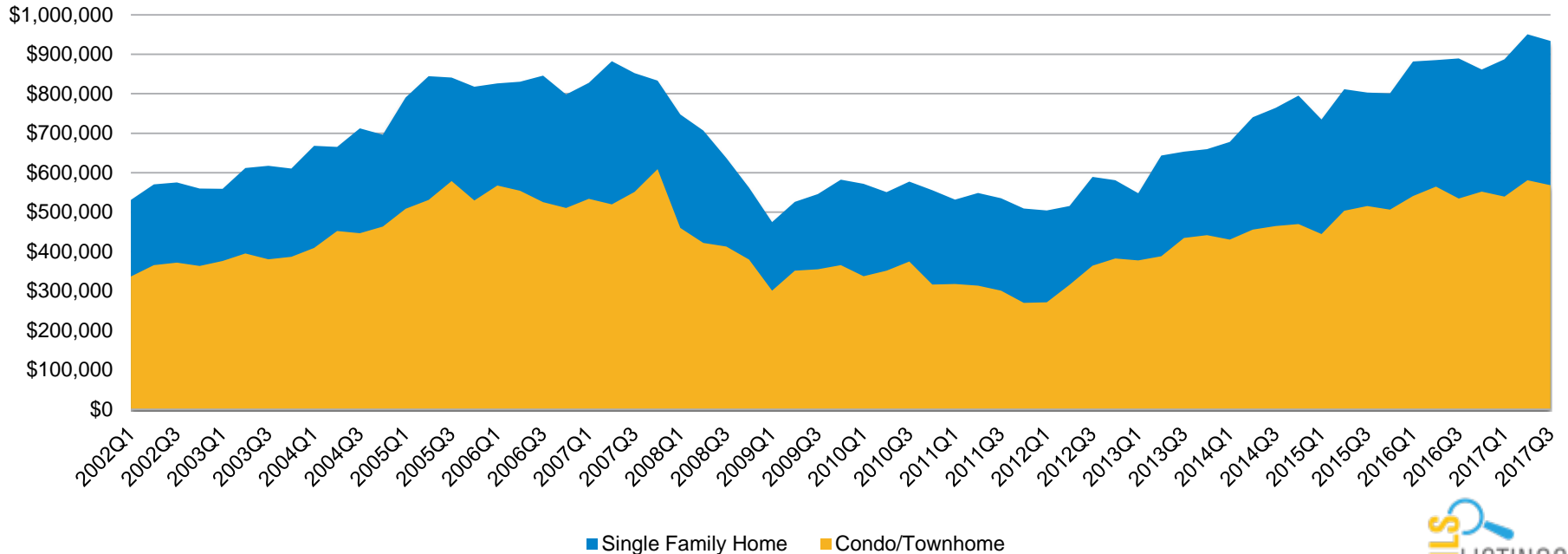
Median Price Trends – Santa Cruz County: Jan '15 - Aug '17

Median Sales Price – Santa Cruz County Jan 15 - Aug 17 (by Month)



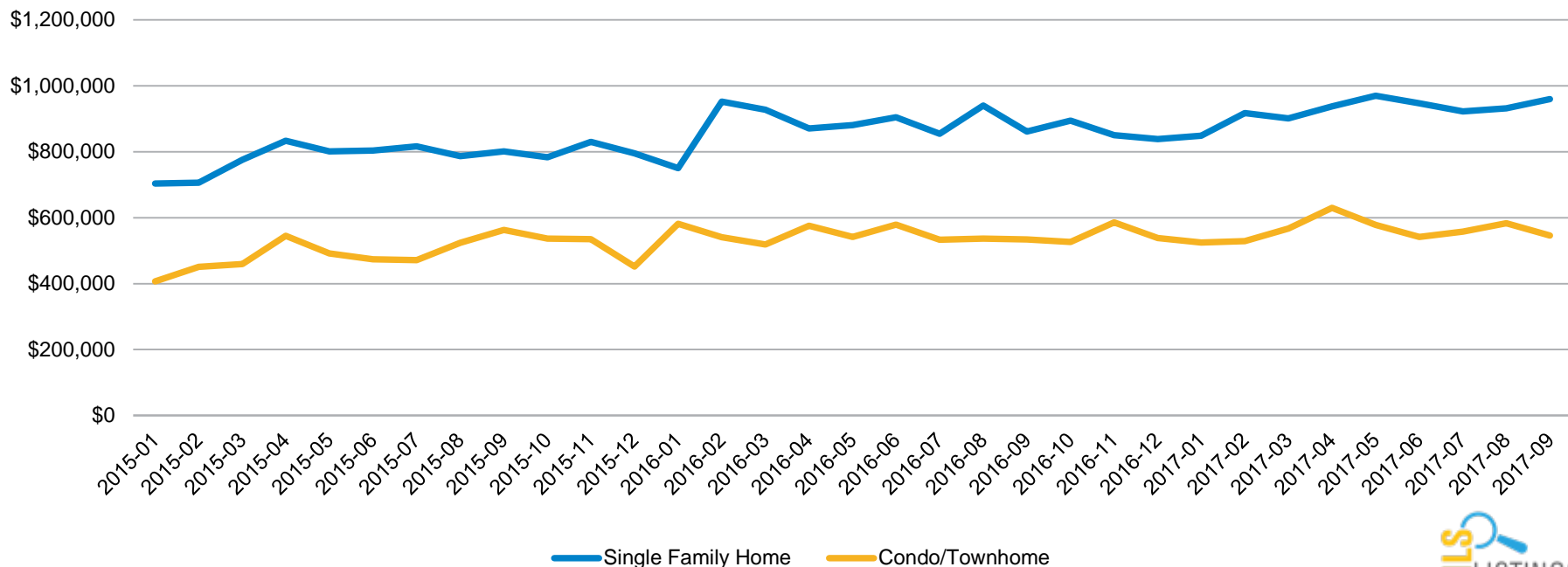
Average Price Trends – Santa Cruz County: Q1'02 - Q2'17

**Average Price Trend – Santa Cruz County
2002 - 2017 (by Quarter)**



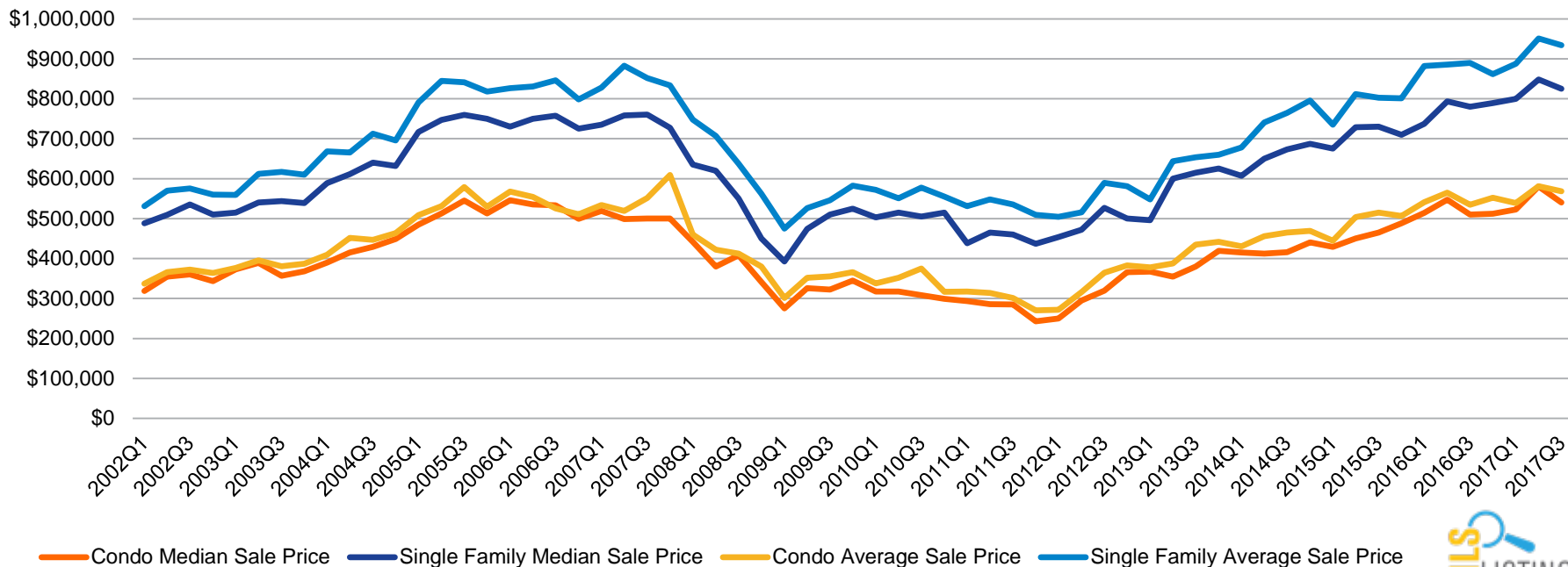
Average Price Trends – Santa Cruz County: Jan '15 - Aug '17

Average Sales Price – Santa Cruz County Jan 15 - Aug 17 (by Month)



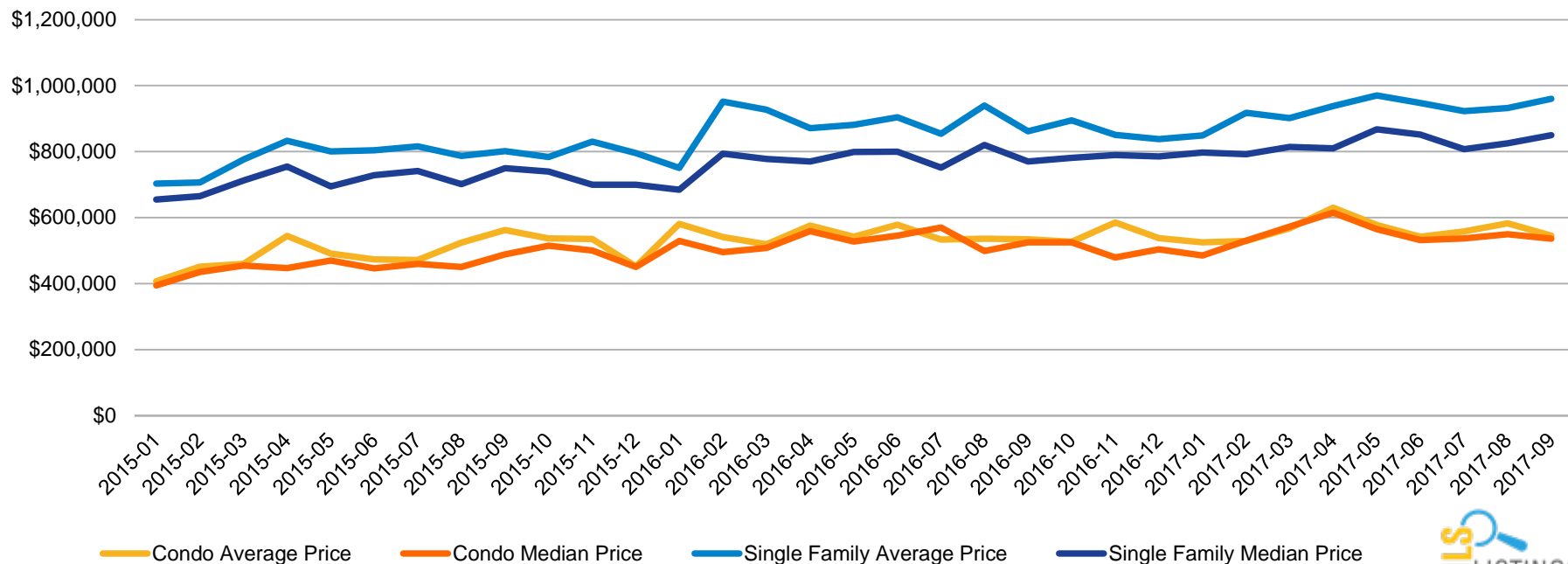
Average & Median Pricing Trends – Santa Cruz County: Q1 '02 - Q2 '17

**Average and Median Price Trend – Santa Cruz County
2002 - 2017 (by Quarter)**



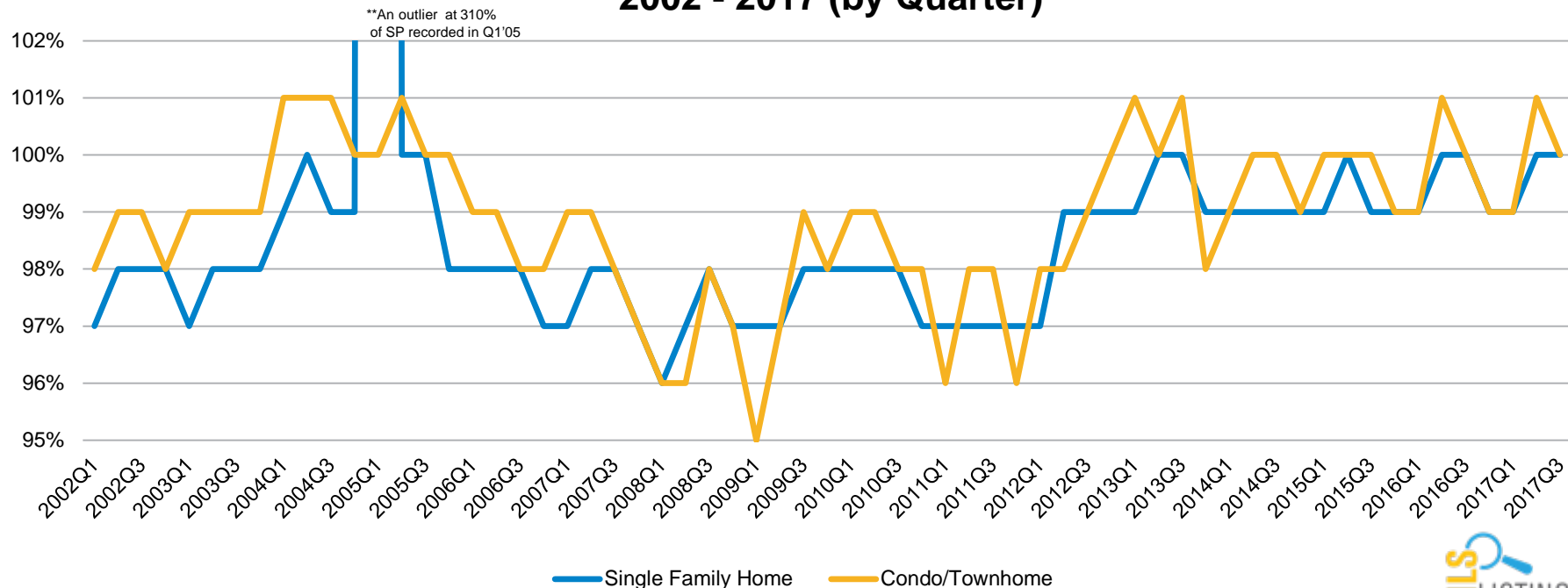
Average & Median Pricing Trends – Santa Cruz County: Jan '15 - Aug '17

Average Sales Price – Santa Cruz County Jan 15 - Aug 17 (by Month)



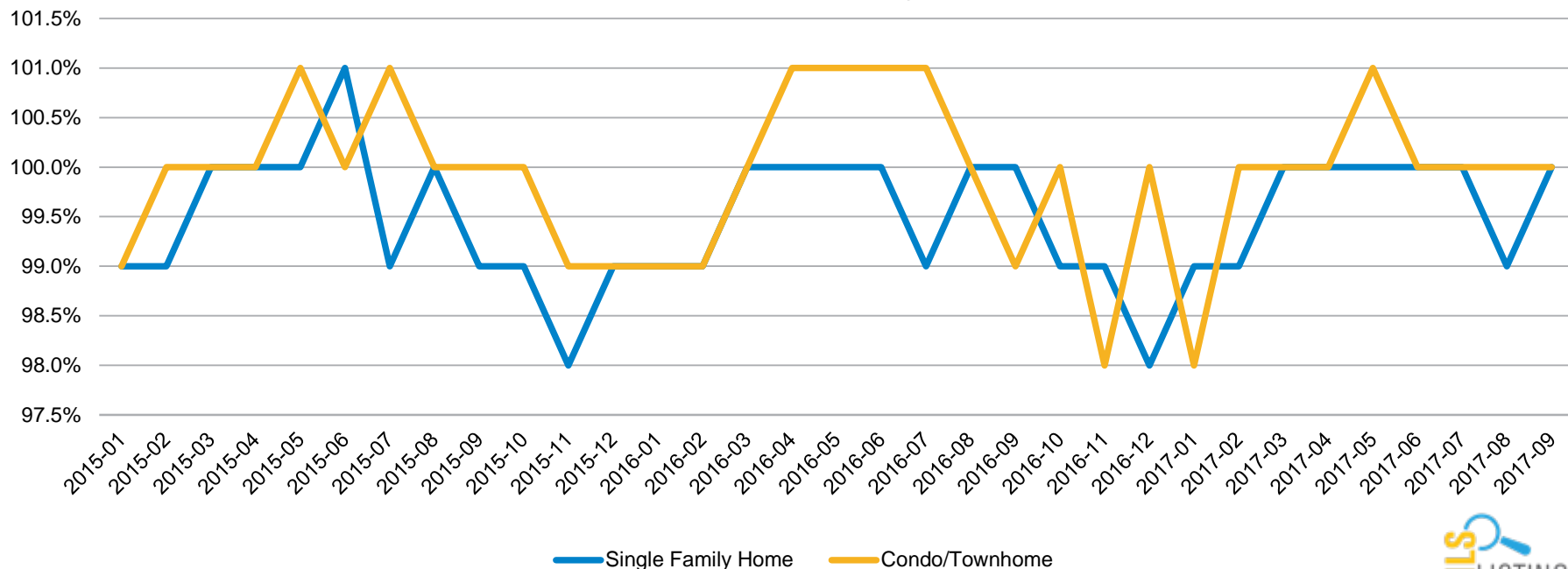
% Sale Price vs. List Price – Santa Cruz County: Q1'02 - Q2'17

% List Price Received Trend – Santa Cruz County 2002 - 2017 (by Quarter)



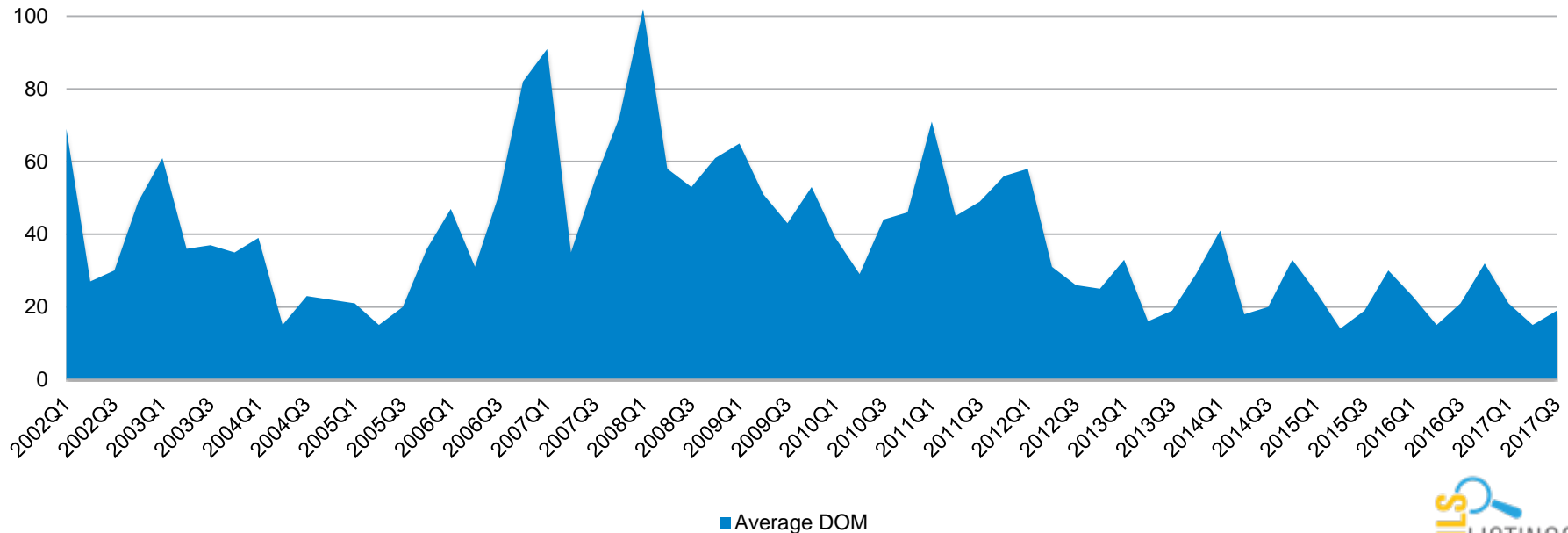
% Sale Price vs. List Price – Santa Cruz County: Jan '15 - Aug '17

% List Price Received – Santa Cruz County Jan 15 - Sep 17 (by Month)



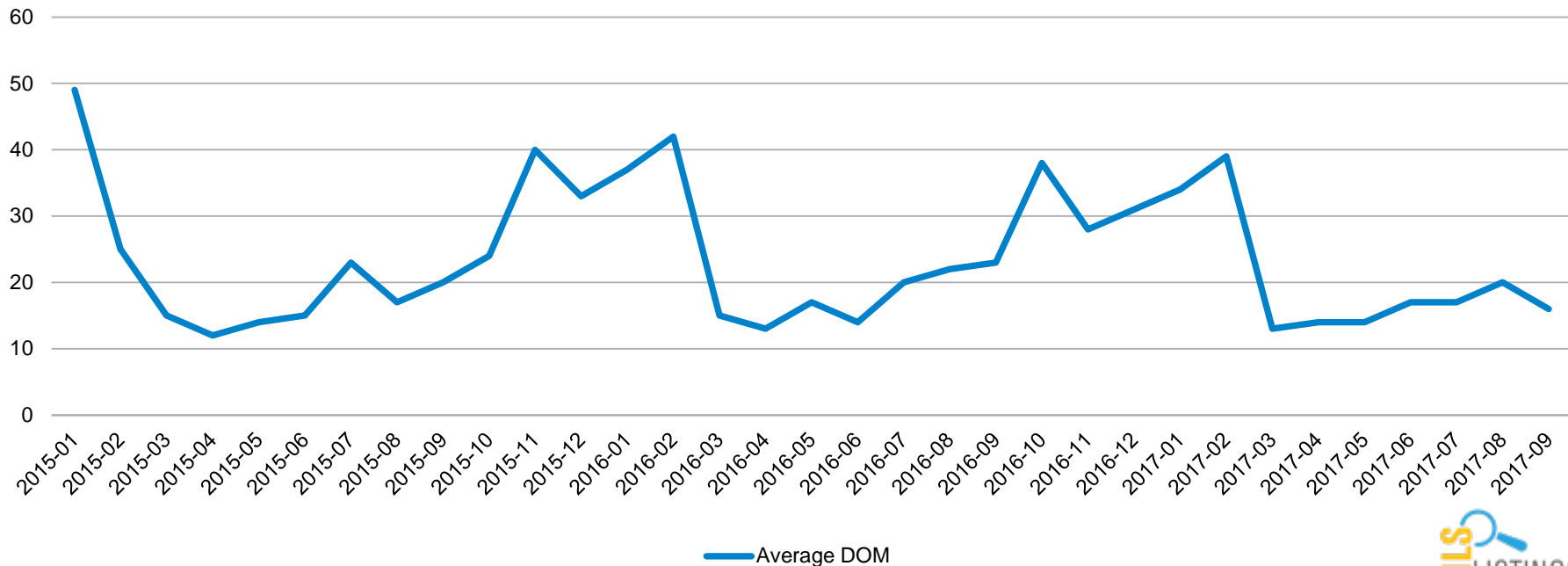
Single Family Days On Market – Santa Cruz County: Q1'02 - Q2'17

Single Family Days on Market – Santa Cruz County 2002 - 2017 (by Quarter)



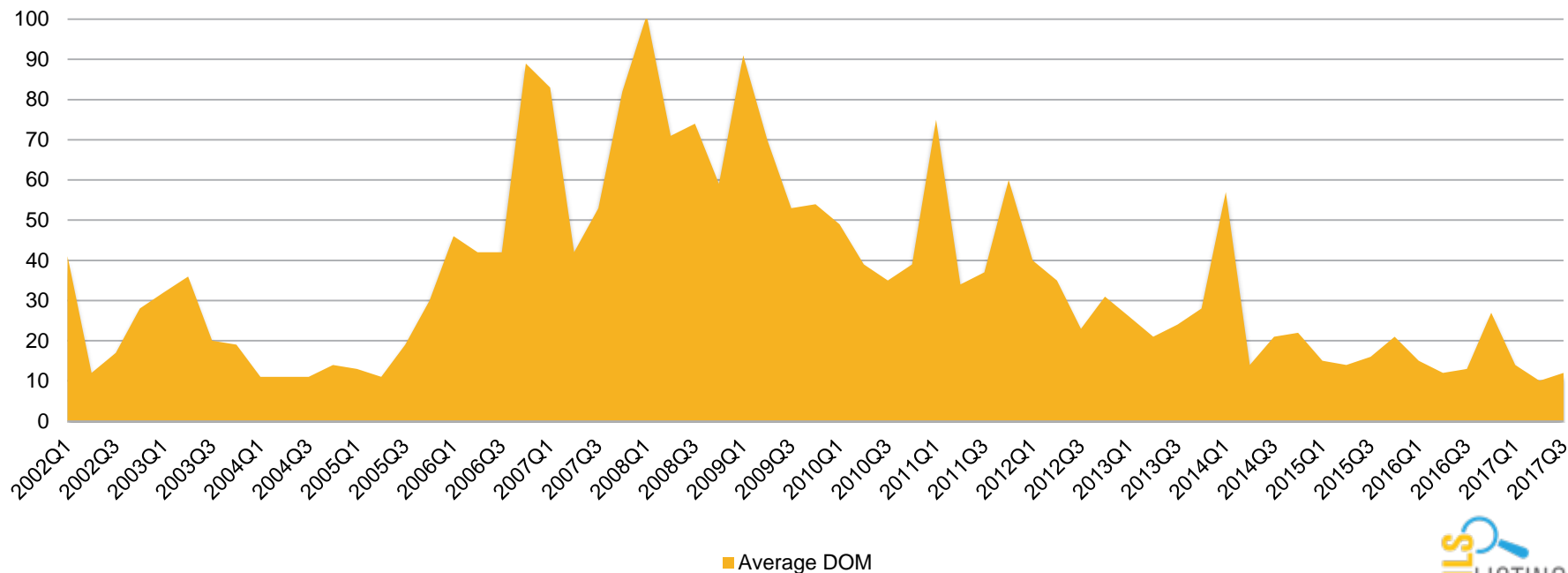
Single Family Days On Market – Santa Cruz County: Jan '15 - Aug '17

Single Family Days on Market – Santa Cruz County Jan 15 - Aug 17 (by Month)



Condo/Townhouse Days On Market – Santa Cruz County: Q1'02 - Q2'17

**Condo/Townhouse Days on Market – Santa Cruz County
2002 - 2017 (by Quarter)**



Condo/Townhouse Days On Market – Santa Cruz County: Jan '15 - Aug '17

Condo/Townhouse Days on Market – Santa Cruz County
Jan 15 - Sep 17 (by Month)

