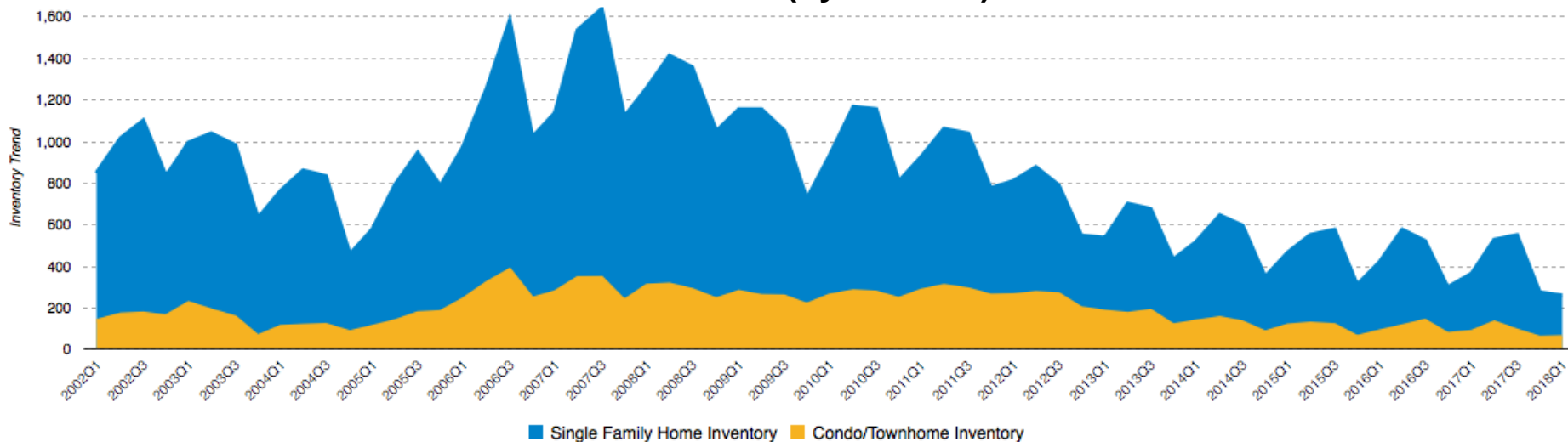


Inventory Trends - Santa Cruz County: Q1 '02 - Q1 '18

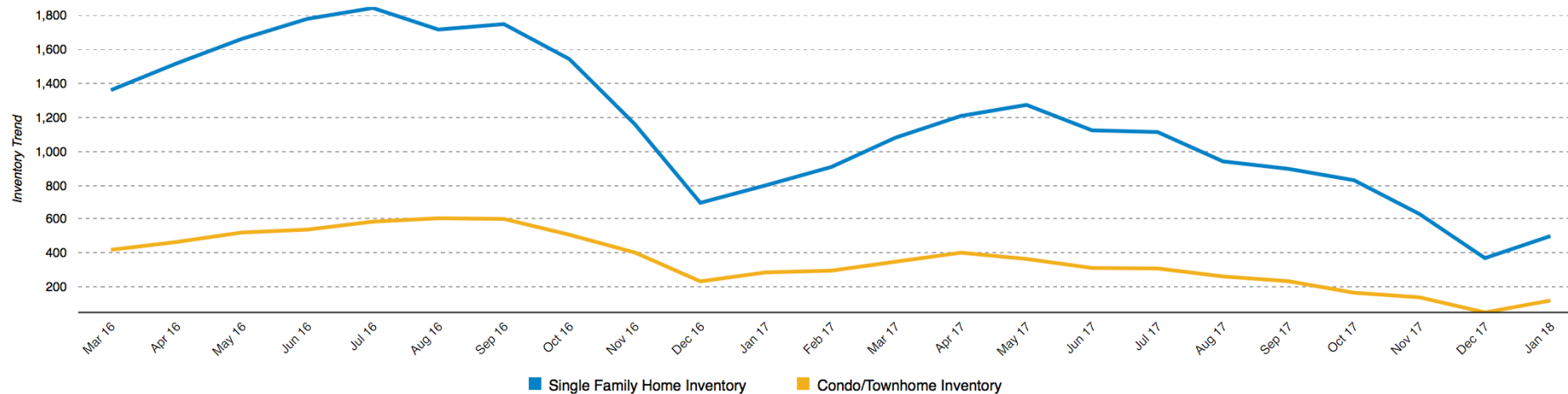
**Inventory Trend – Santa Cruz County
2002 - 2018 (by Quarter)**



Powered by:  ACULIST

Inventory Trends - Santa Cruz County: Mar '16 - Jan '18

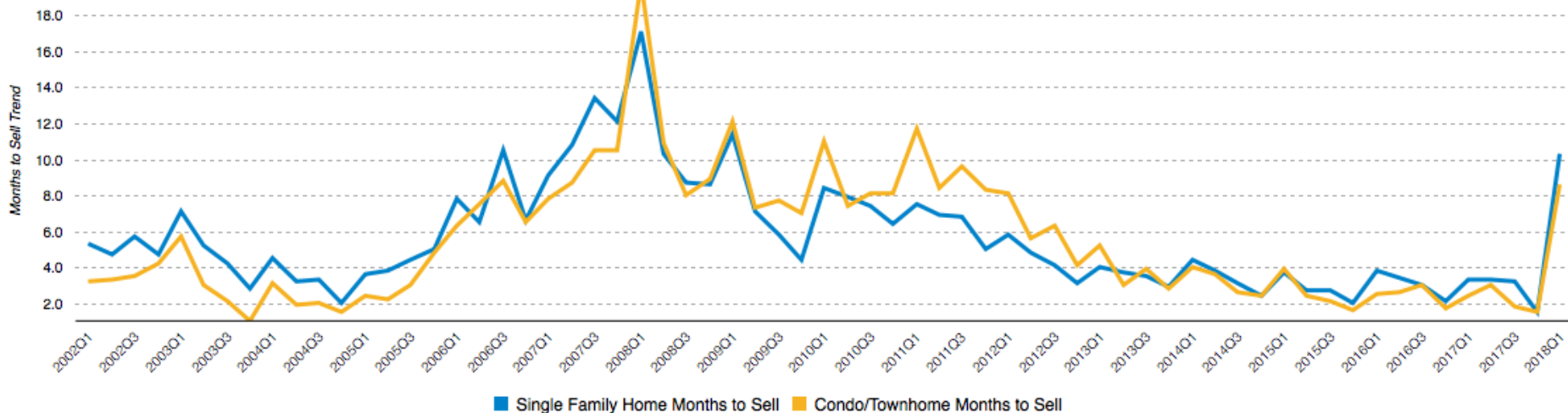
Inventory Trend – Santa Cruz County 2016 - 2018 (by Month)



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Months to Sell - Santa Cruz County: Q1'02 - Q1 '18

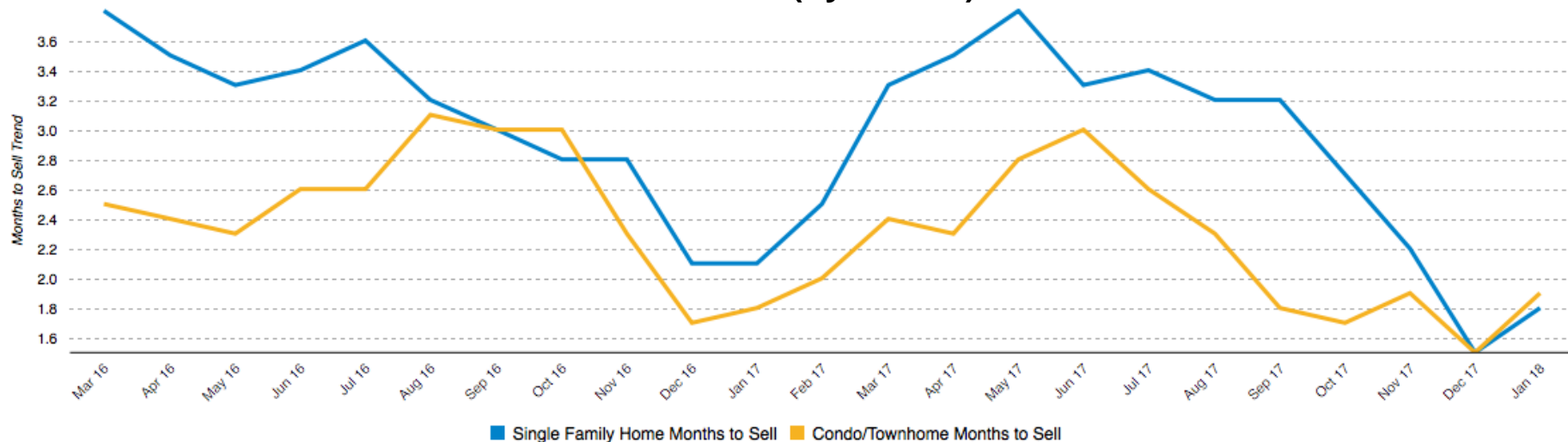
**Months to Sell Trend – Santa Cruz County
2002 - 2018 (by Quarter)**



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Months to Sell - Santa Cruz County: Mar '16 - Jan '18

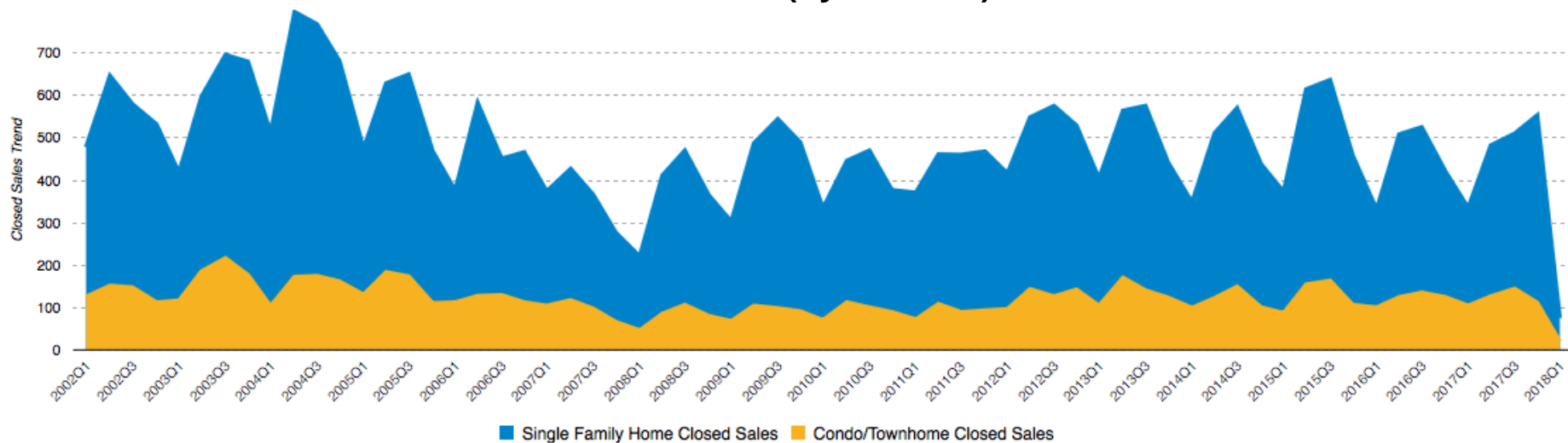
**Months to Sell Trend – Santa Cruz County
2016 - 2018 (by Month)**



Powered by:  ACULIST

Closed Sale Trends - Santa Cruz County: Q1'02 - Q1'18

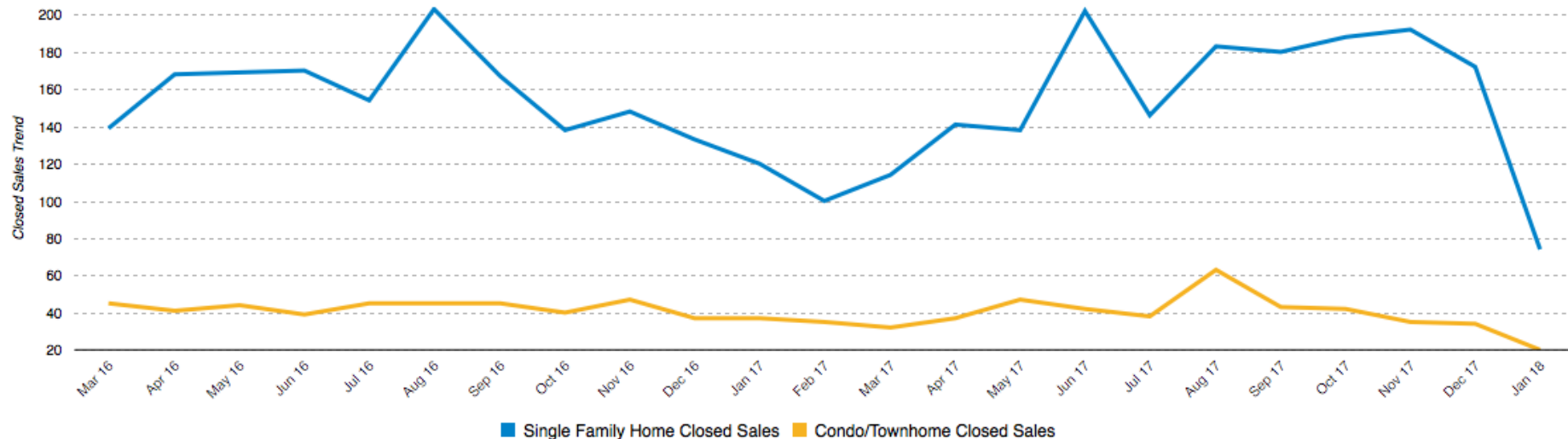
Closed Sale Trend – Santa Cruz County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

Closed Sale Trends - Santa Cruz County: Mar '16 - Jan '18

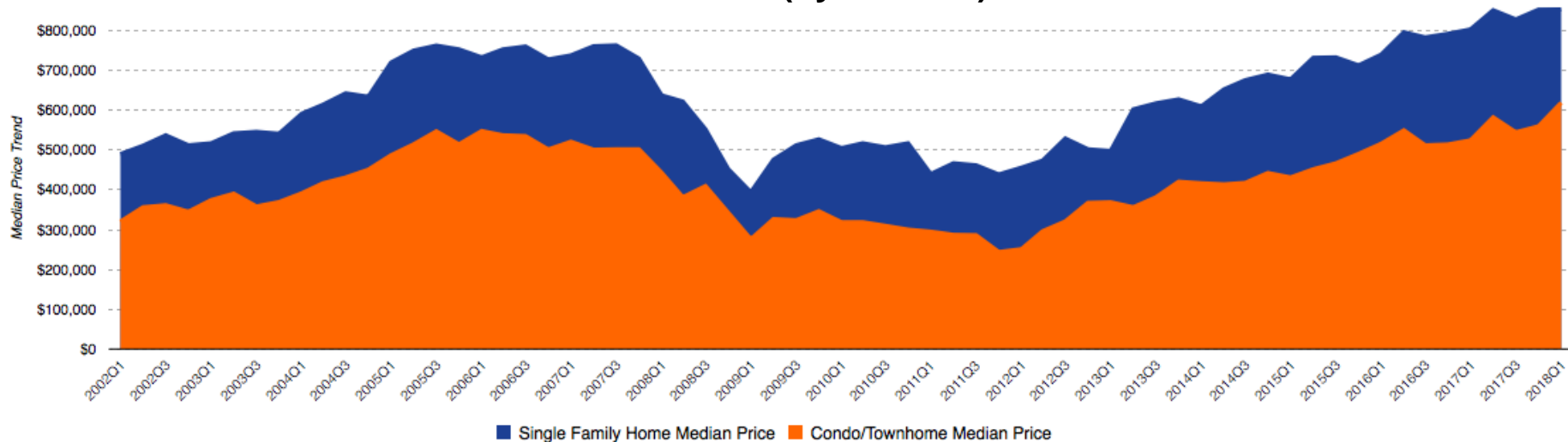
Closed Sale Trend – Santa Cruz County 2016 - 2018 (by Month)



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Median Price Trends - Santa Cruz County: Q1'02 - Q1'18

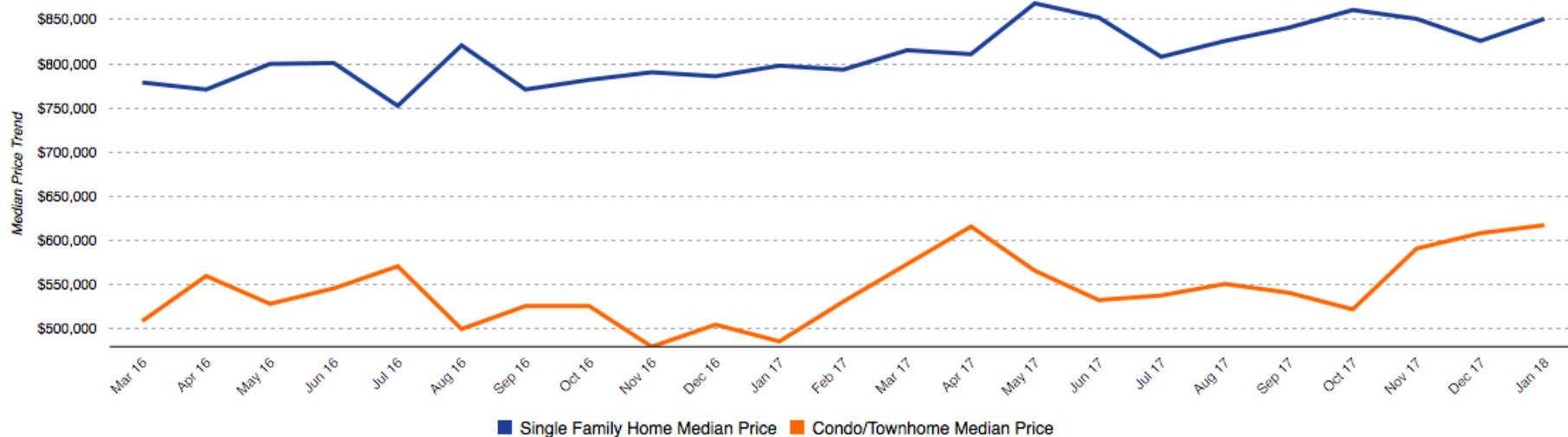
Median Price Trend – Santa Cruz County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

Median Price Trends - Santa Cruz County: Mar '16 - Jan '18

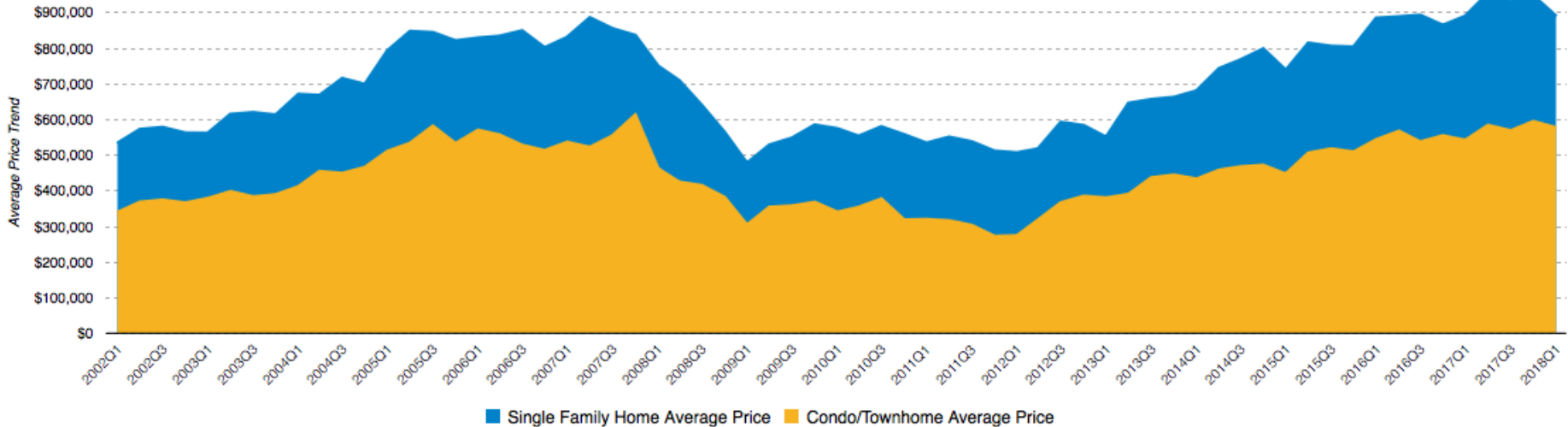
Median Price Trend – Santa Cruz County 2016 - 2018 (by Month)



Powered by:  ACULIST

Average Price Trends - Santa Cruz County: Q1'02 - Q1'18

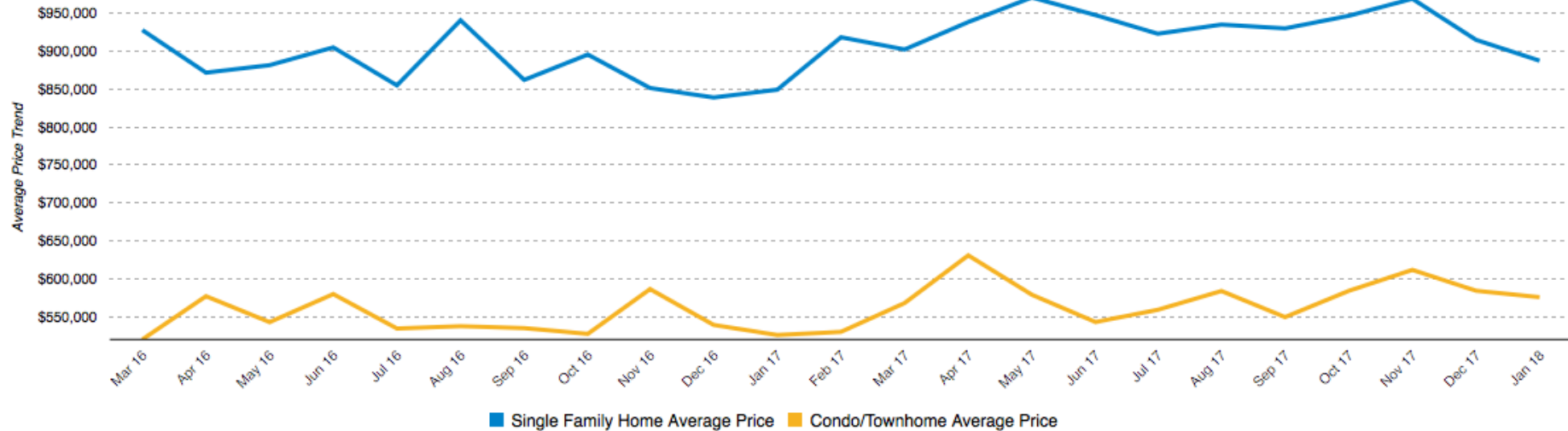
**Average Price Trend – Santa Cruz County
2002 - 2018 (by Quarter)**



Powered by:  ACULIST

Average Price Trends - Santa Cruz County: Mar '16 - Jan '18

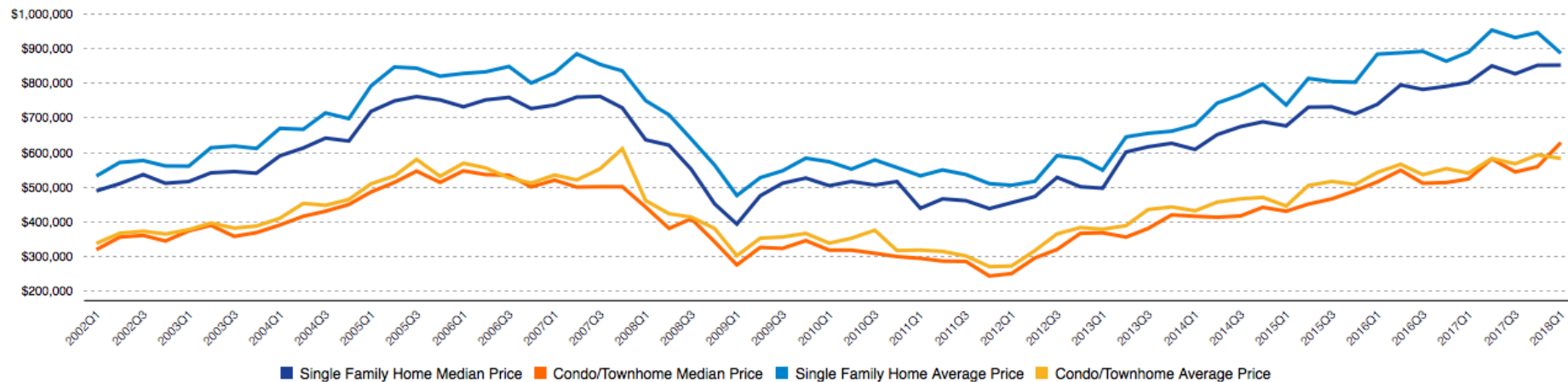
**Average Price Trend – Santa Cruz County
2016 - 2018 (by Month)**



Powered by:  **ACULIST**

Average & Median Pricing Trends - Santa Cruz County: Q1'02 - Q1'18

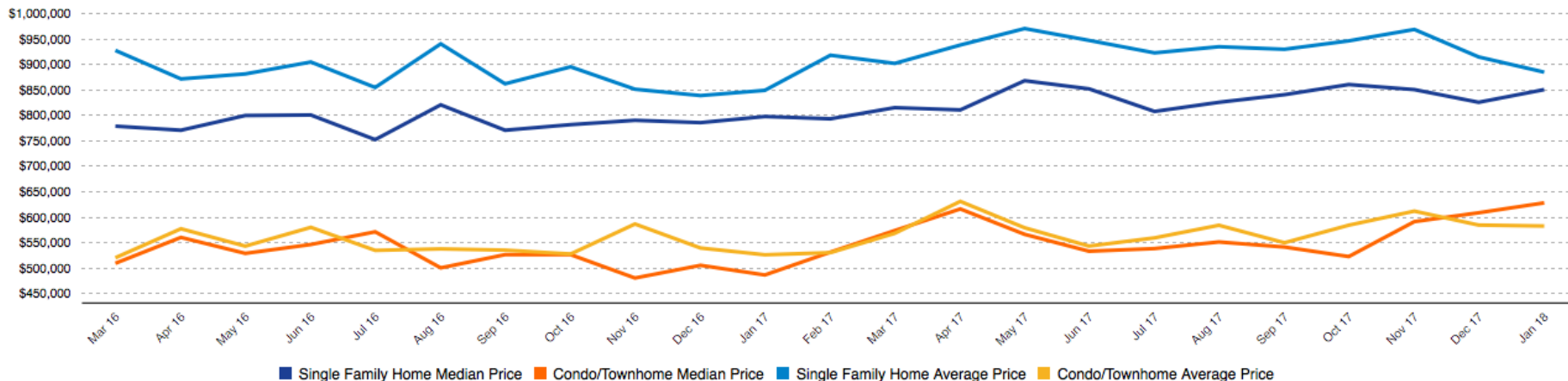
Average & Median Pricing Trend – Santa Cruz County 2002 - 2018 (by Quarter)



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Average & Median Pricing Trends - Santa Cruz County: Mar '16 - Jan '18

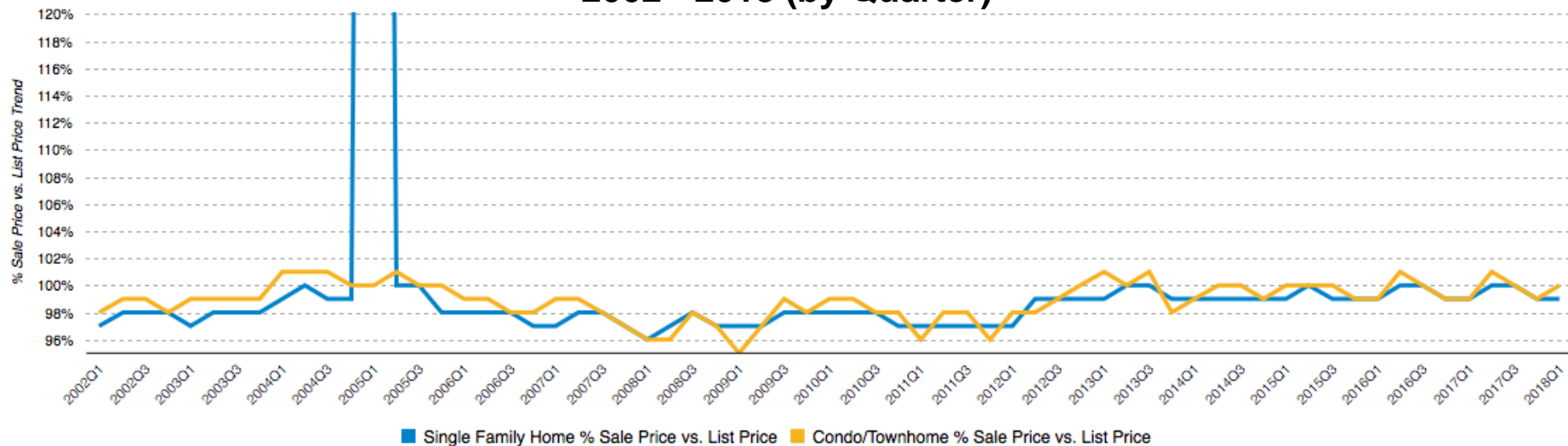
Average & Median Pricing Trend – Santa Cruz County 2016 - 2018 (by Month)



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% Sale Price vs. List Price - Santa Cruz County: Q1'02 - Q1'18

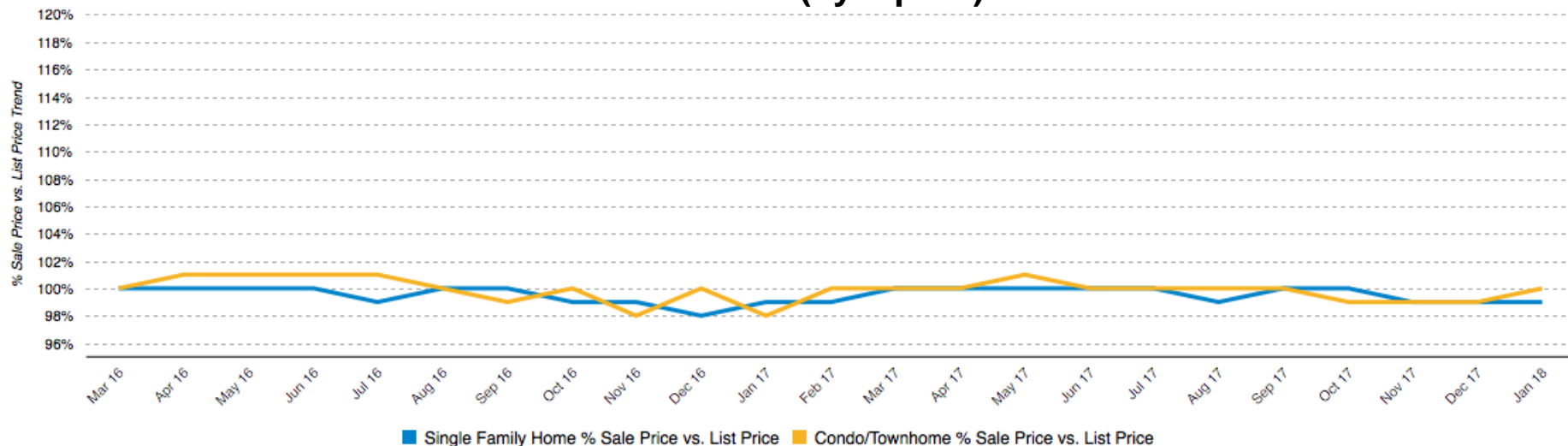
% Sale Price vs. List Price Trend – Santa Cruz County 2002 - 2018 (by Quarter)



Powered by:  ACULIST

% Sale Price vs. List Price - Santa Cruz County: Mar '16 - Jan '18

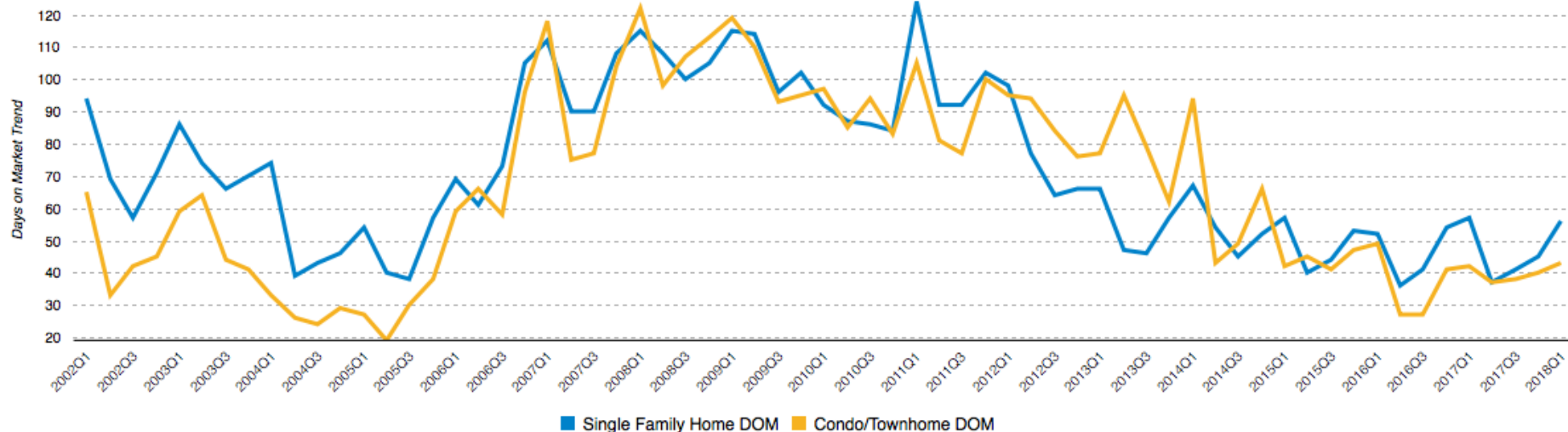
% Sale Price vs. List Price Trend – Santa Cruz County 2016 - 2018 (by Mpnth)



Powered by:  ACULIST

Days On Market - Santa Cruz County: Q1'02 - Q1'18

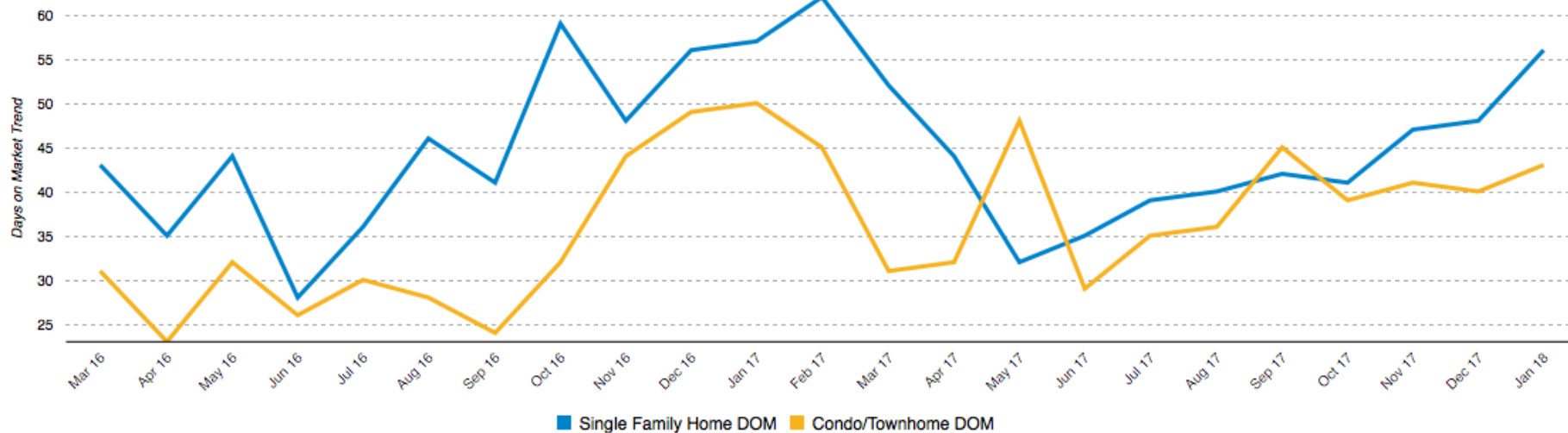
**Days on Market Trend – Santa Cruz County
2002 - 2018 (by Quarter)**



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Days On Market - Santa Cruz County: Mar '16 - Jan '18

Days on Market Trend – Santa Cruz County 2016 - 2018 (by Month)



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