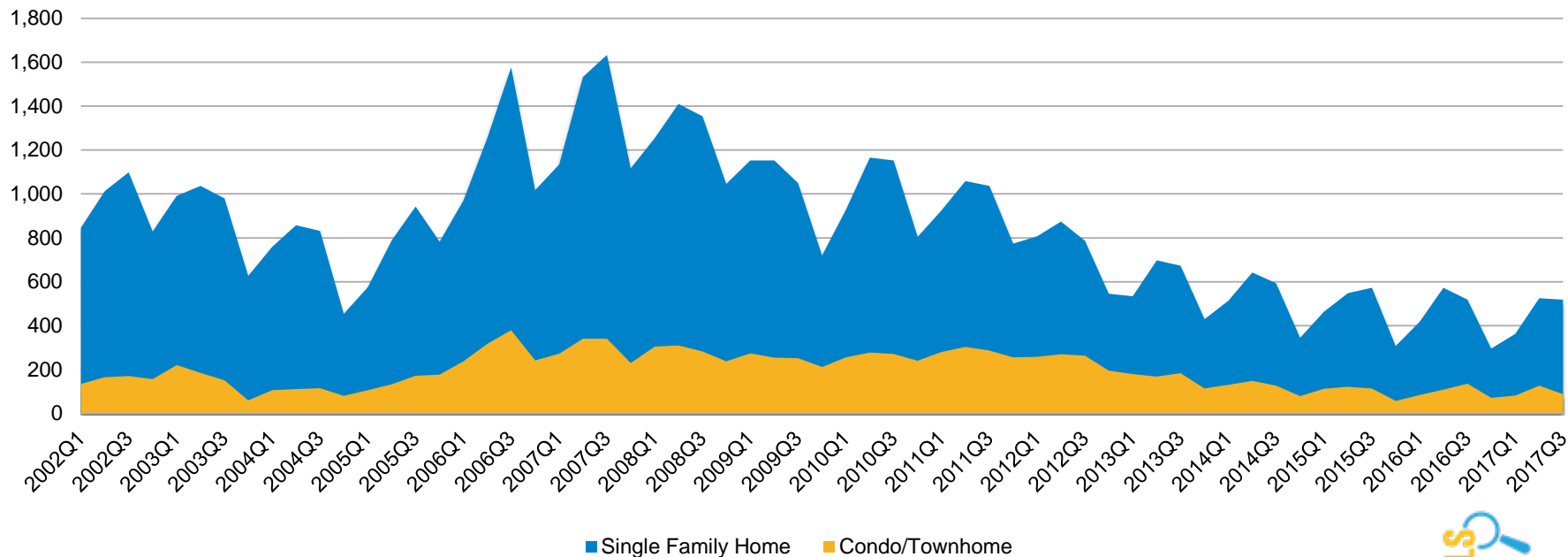


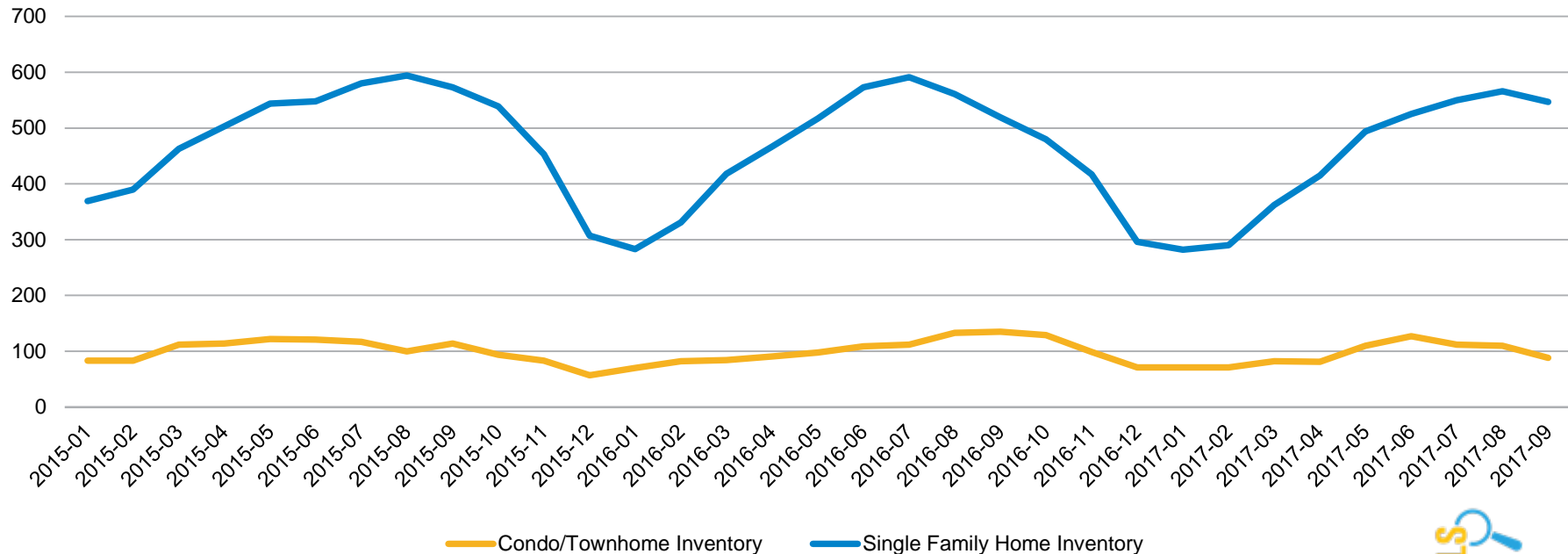
# Inventory Trends - Santa Cruz County: Q1 '02 - Q3 '17

**Inventory Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



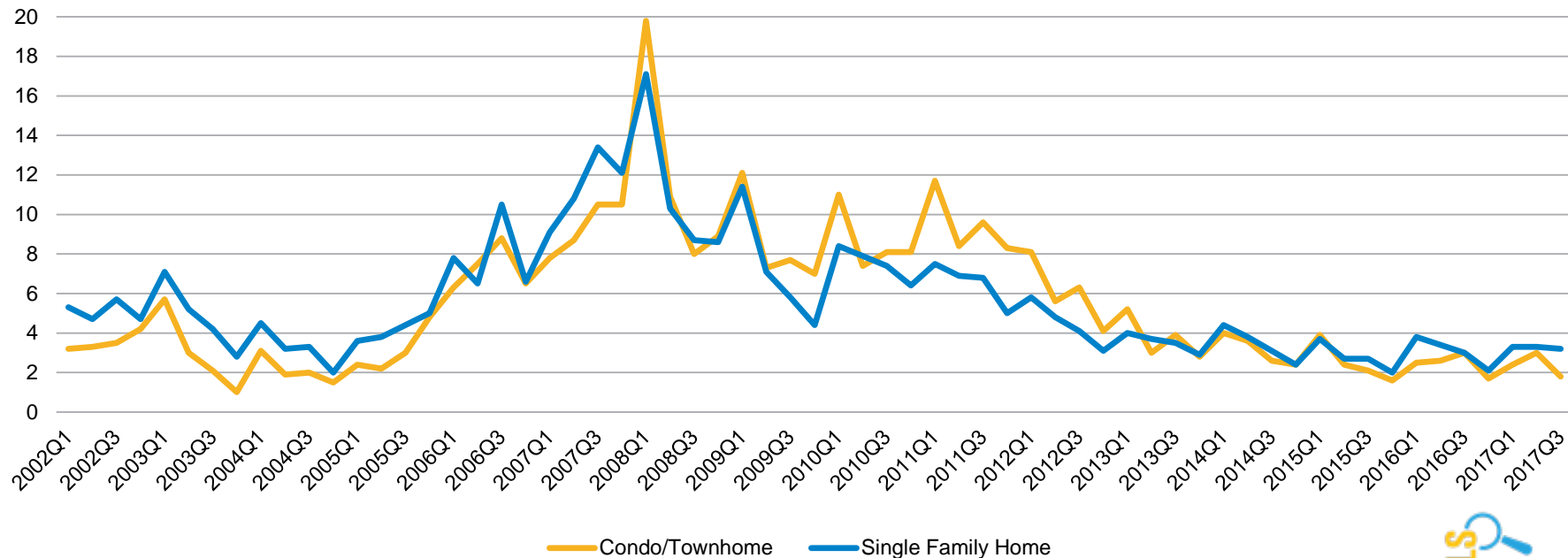
# Inventory Trends - Santa Cruz County: Jan '15 - Sep '17

**Inventory – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**



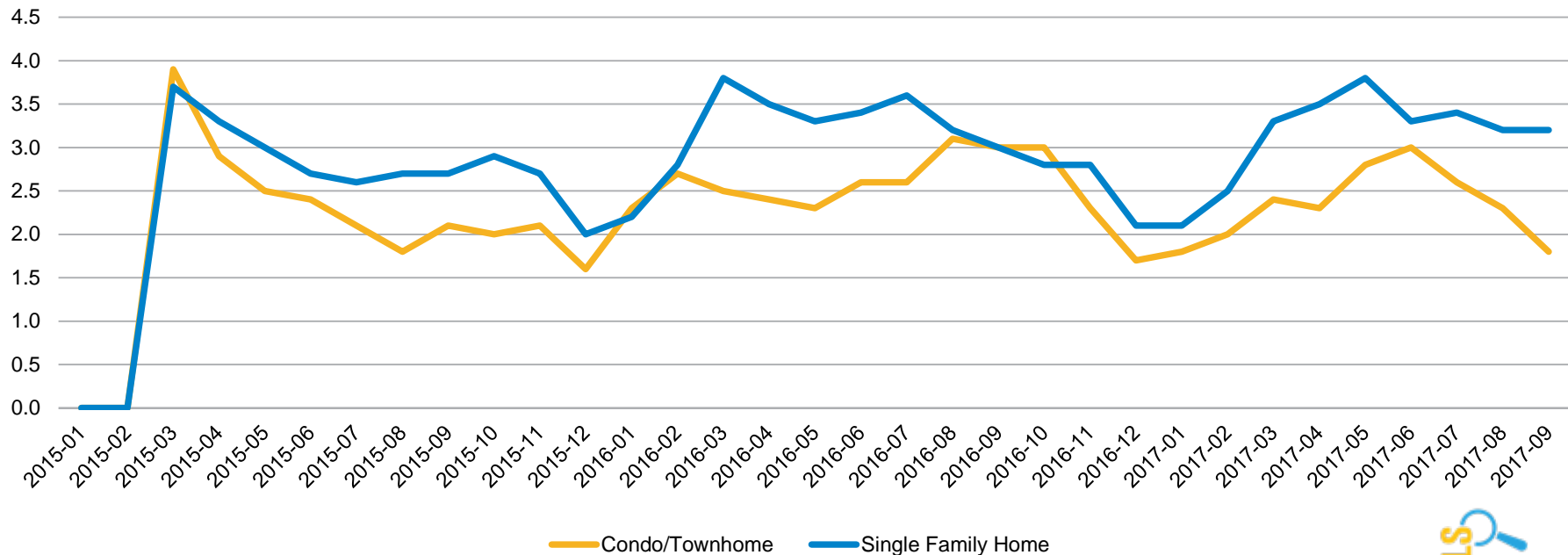
# Months to Sell - Santa Cruz County: Q1'02 - Q3 '17

**Months to Sell Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



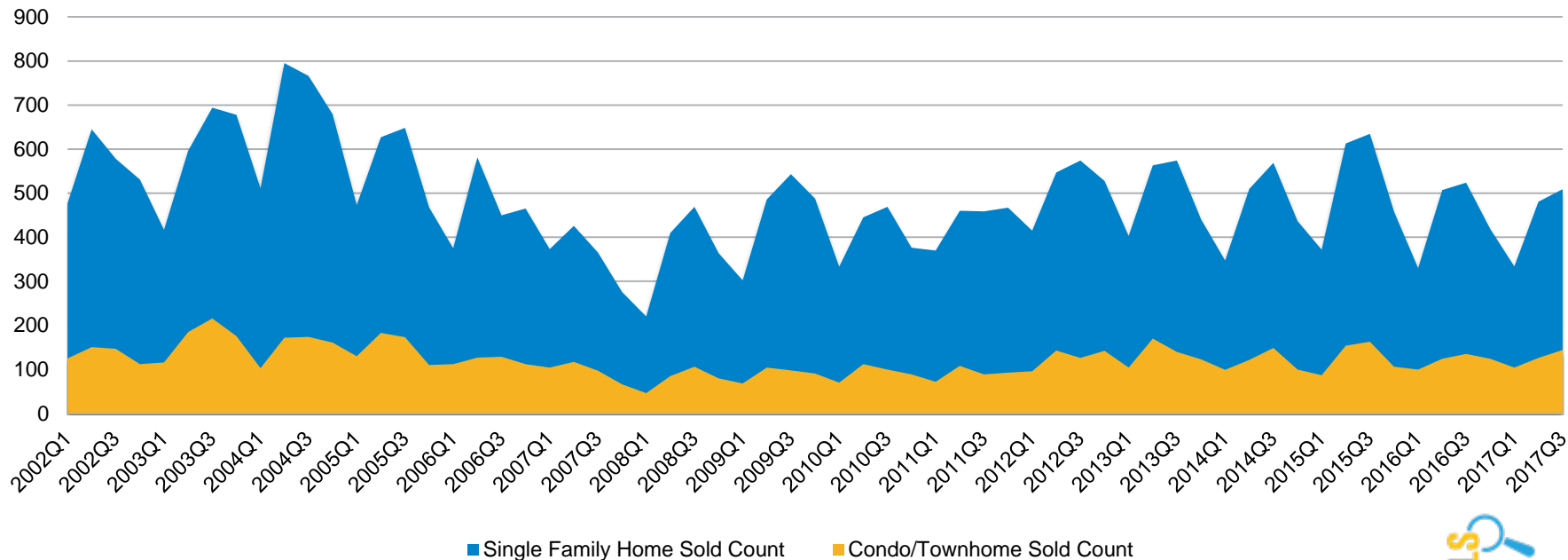
# Months to Sell - Santa Cruz County: Jan '15 - Sep '17

**Months to Sell – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**



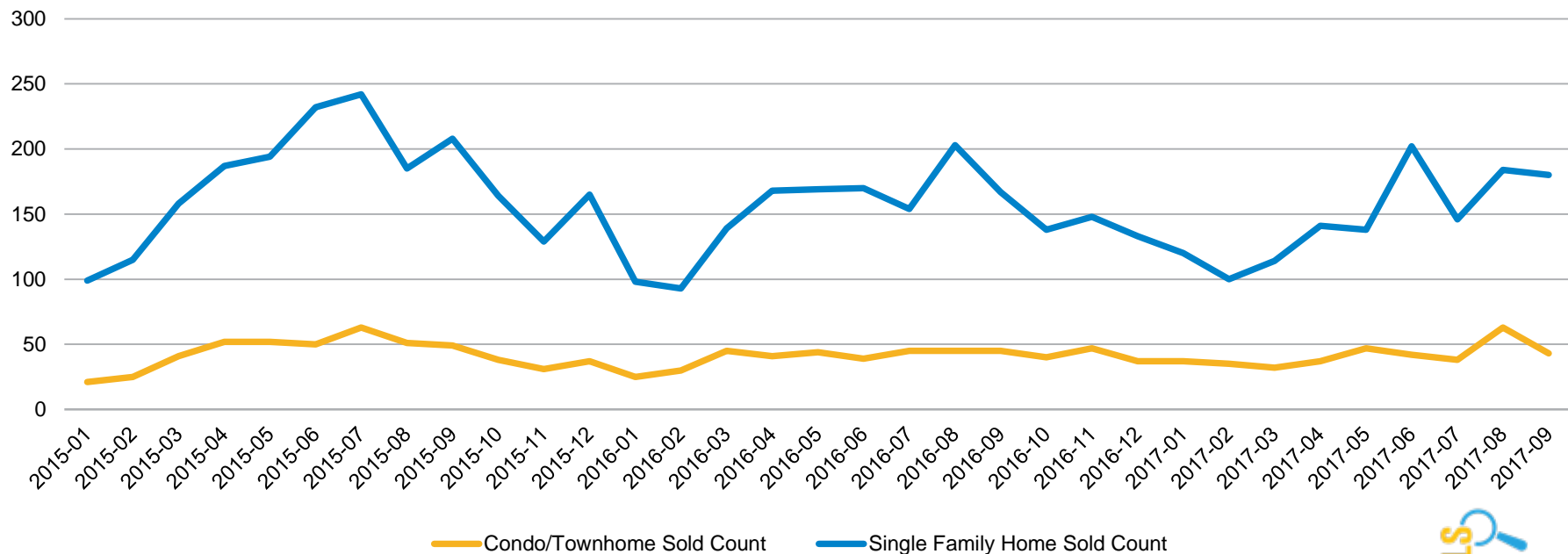
# Closed Sale Trends - Santa Cruz County: Q1'02 - Q3'17

**Sold Count Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



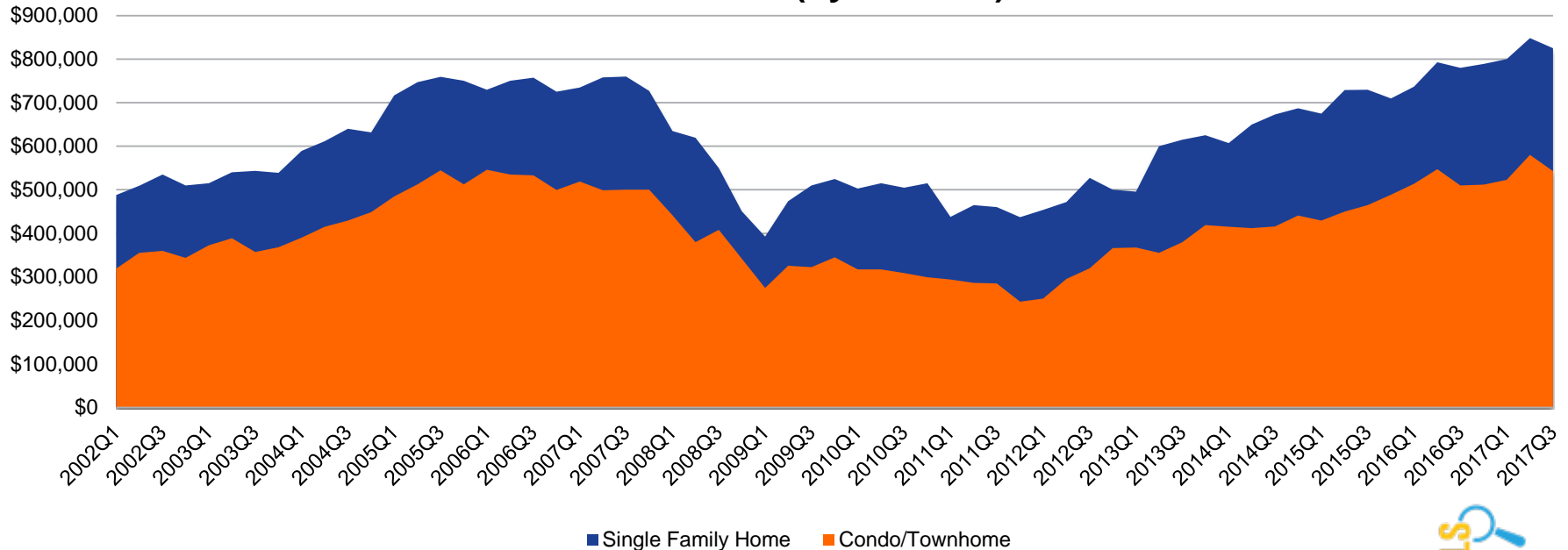
# Closed Sale Trends - Santa Cruz County: Jan '15 - Sep '17

**Sold Count – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**



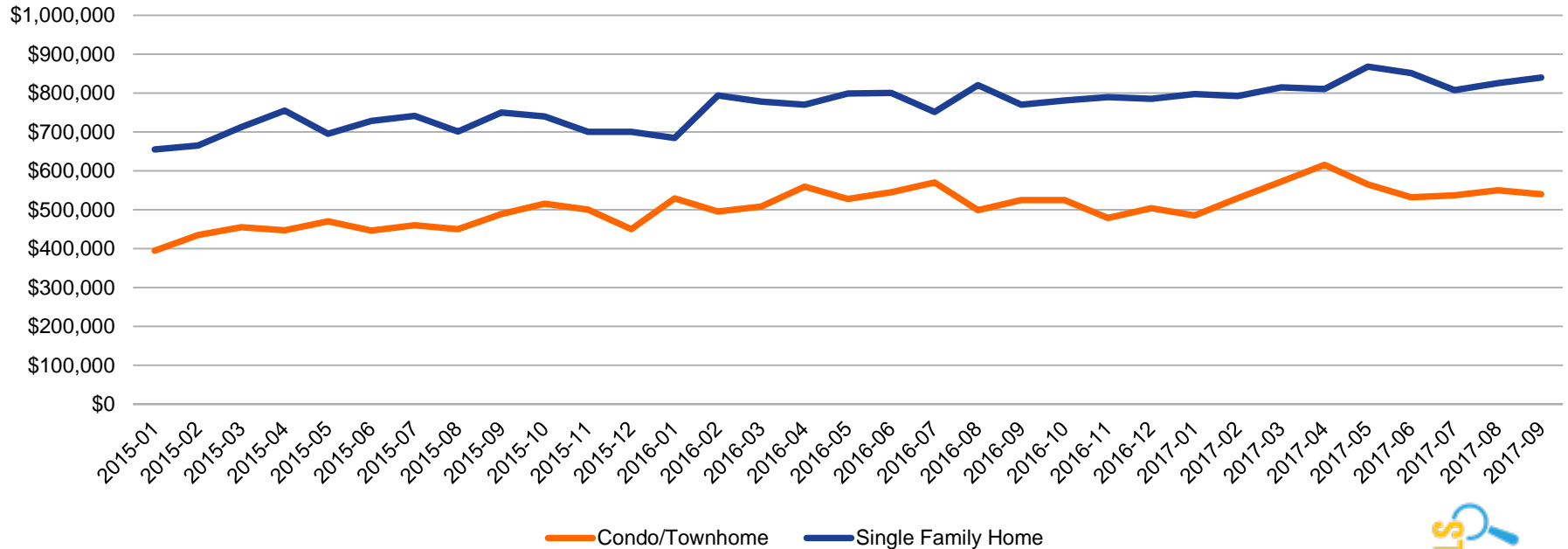
# Median Price Trends - Santa Cruz County: Q1'02 - Q3'17

**Median Price Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



# Median Price Trends - Santa Cruz County: Jan '15 - Sep '17

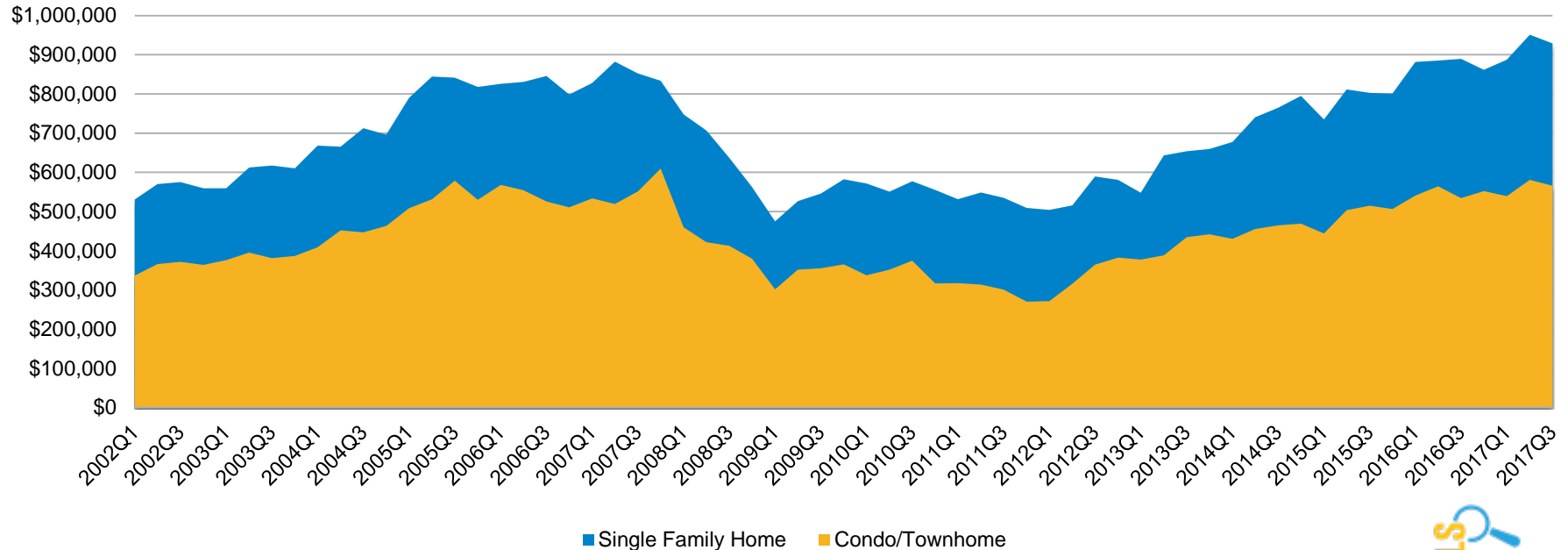
**Median Sales Price – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**





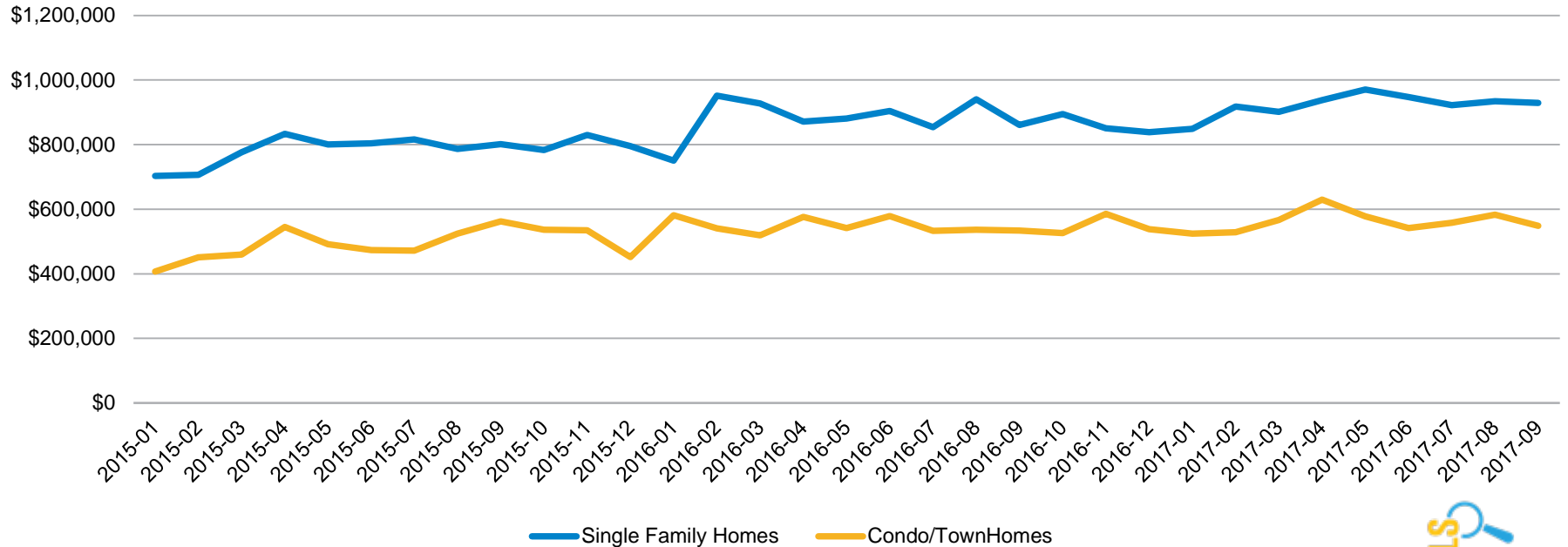
# Average Price Trends - Santa Cruz County: Q1'02 - Q3'17

**Average Price Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



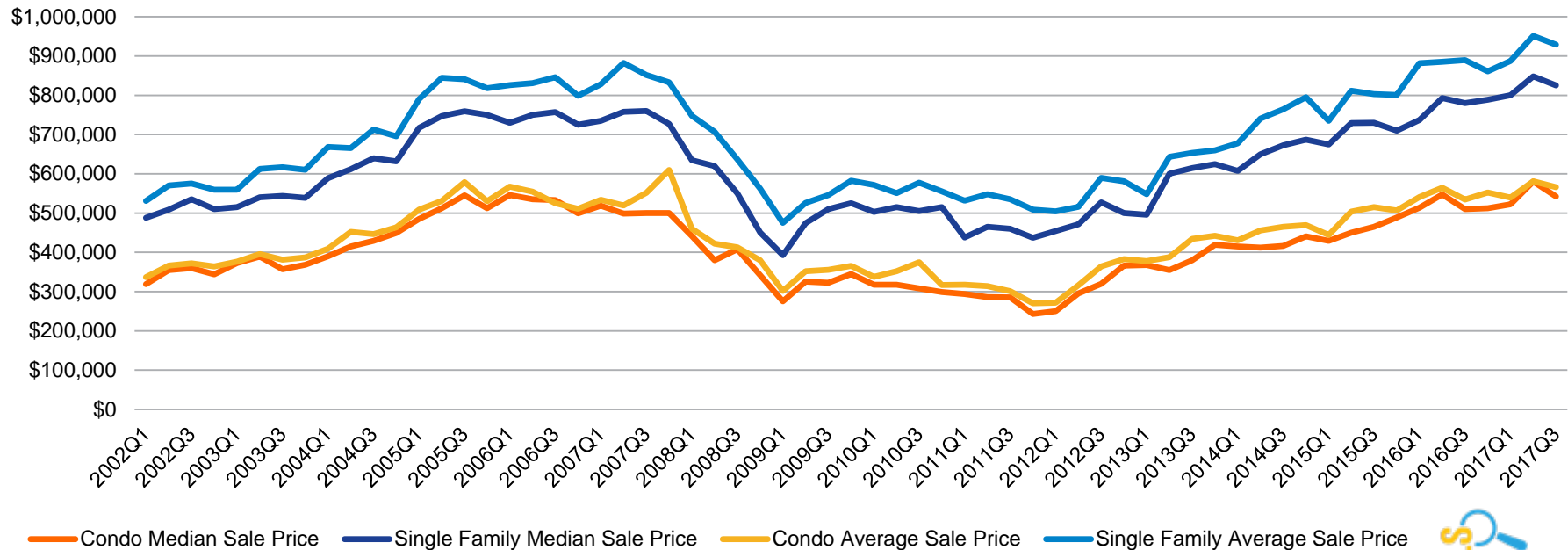
# Average Price Trends - Santa Cruz County: Jan '15 - Sep '17

## Average Sales Price – Santa Cruz County Jan 15 - Sep 17 (by Month)



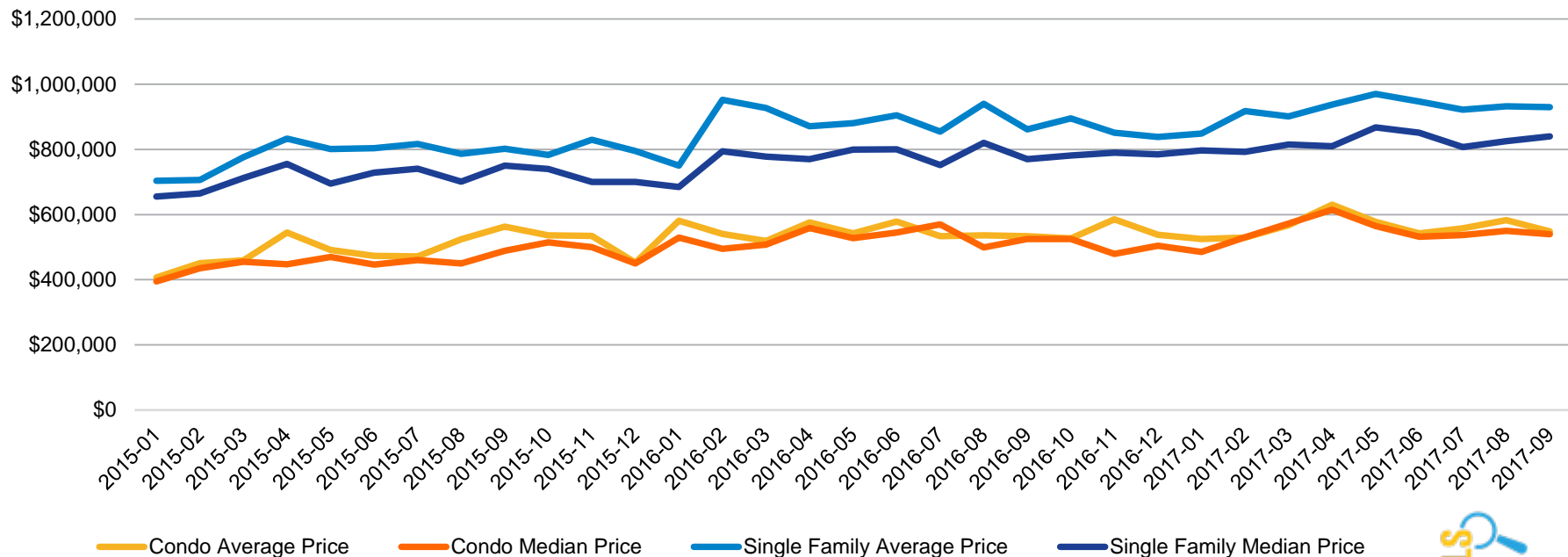
# Average & Median Pricing Trends - Santa Cruz County: Q1'02 - Q3'17

**Average and Median Price Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



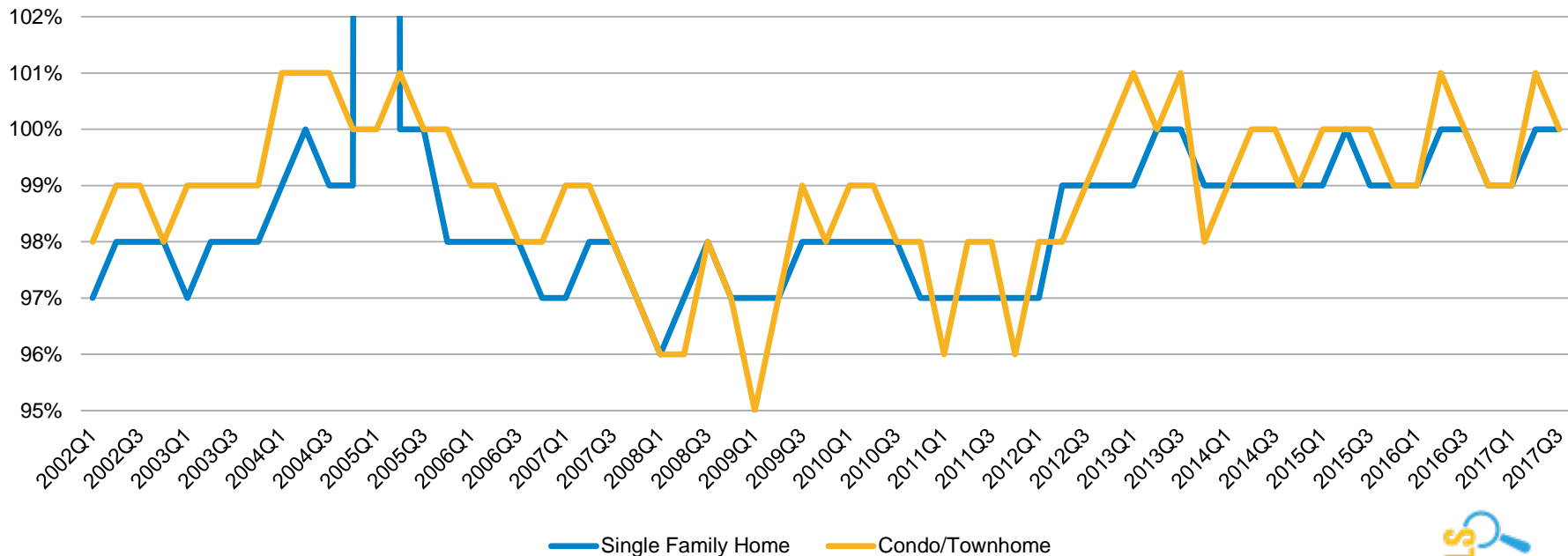
# Average & Median Pricing Trends - Santa Cruz County: Jan '15 - Sep '17

**Average Sales Price – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**



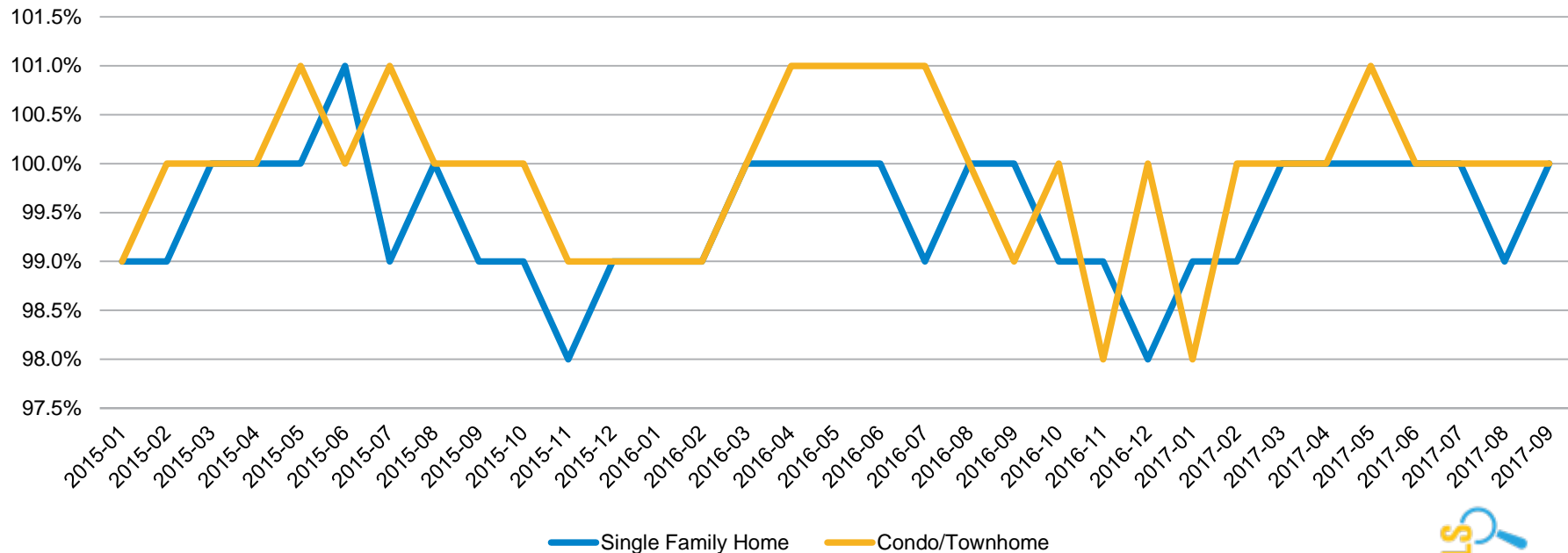
# % Sale Price vs. List Price - Santa Cruz County: Q1'02 - Q3'17

**% List Price Received Trend – Santa Cruz County  
2002 - 2017 (by Quarter)**



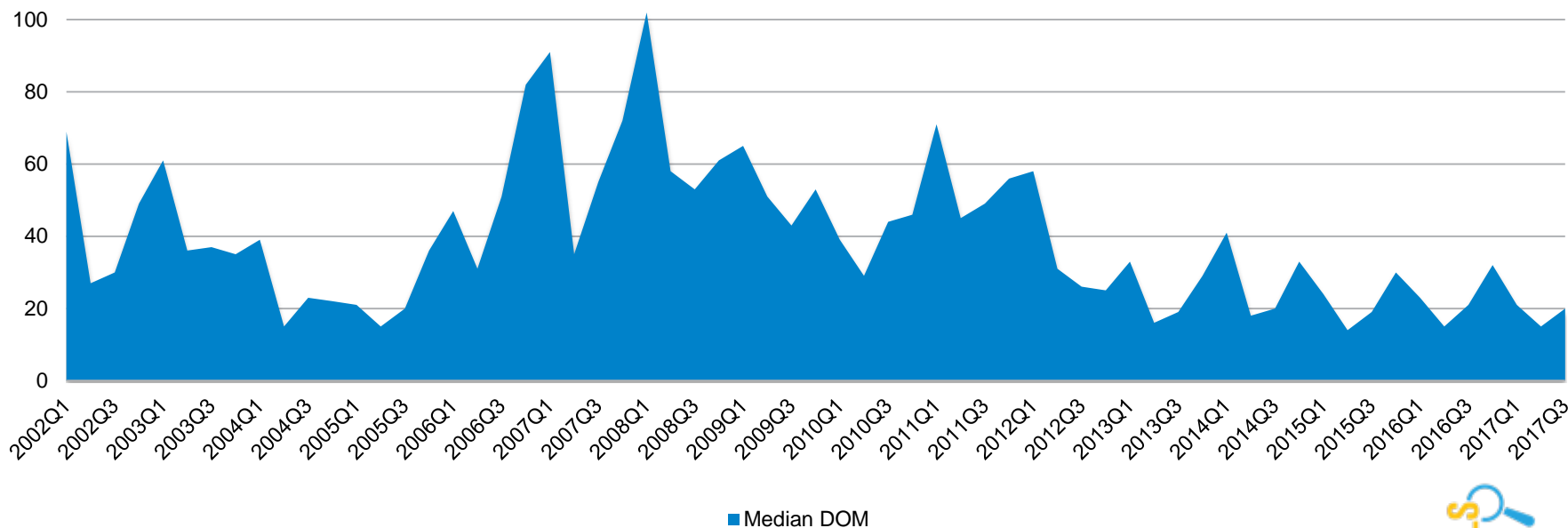
# % Sale Price vs. List Price - Santa Cruz County: Jan '15 - Sep '17

**% List Price Received – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**



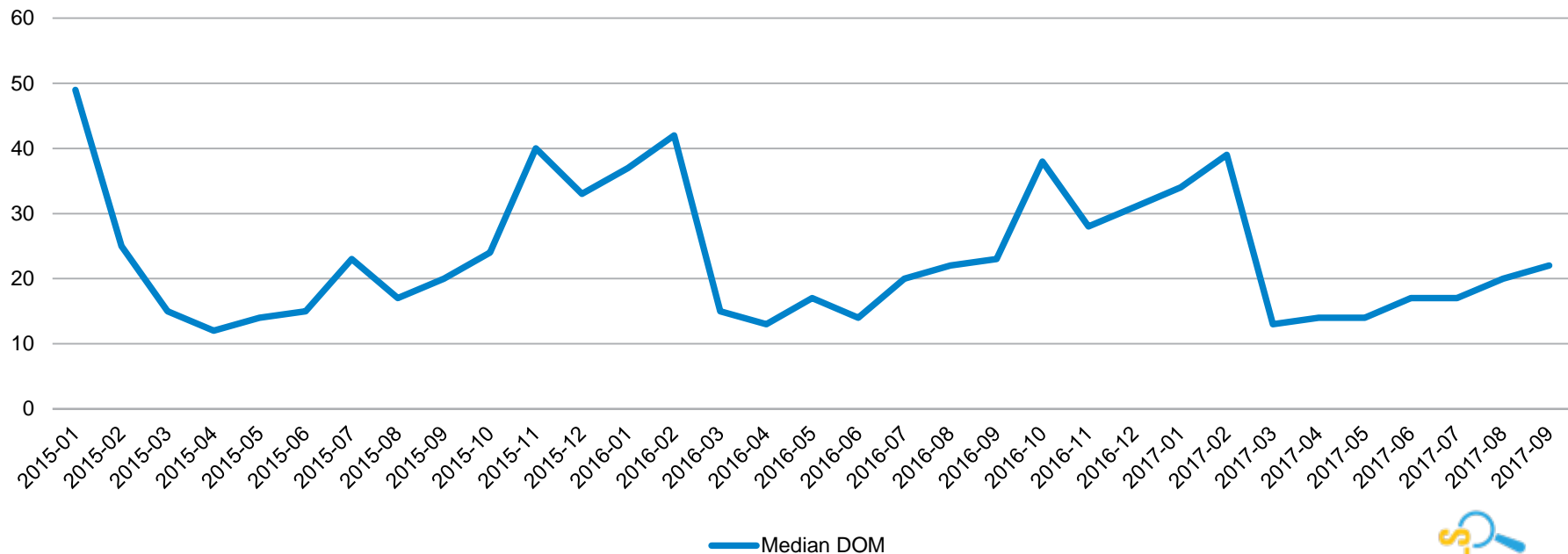
# Single Family Days On Market - Santa Cruz County: Q1'02 - Q3'17

Single Family Days on Market – Santa Cruz County  
2002 - 2017 (by Quarter)



# Single Family Days On Market - Santa Cruz County: Jan '15 - Sep '17

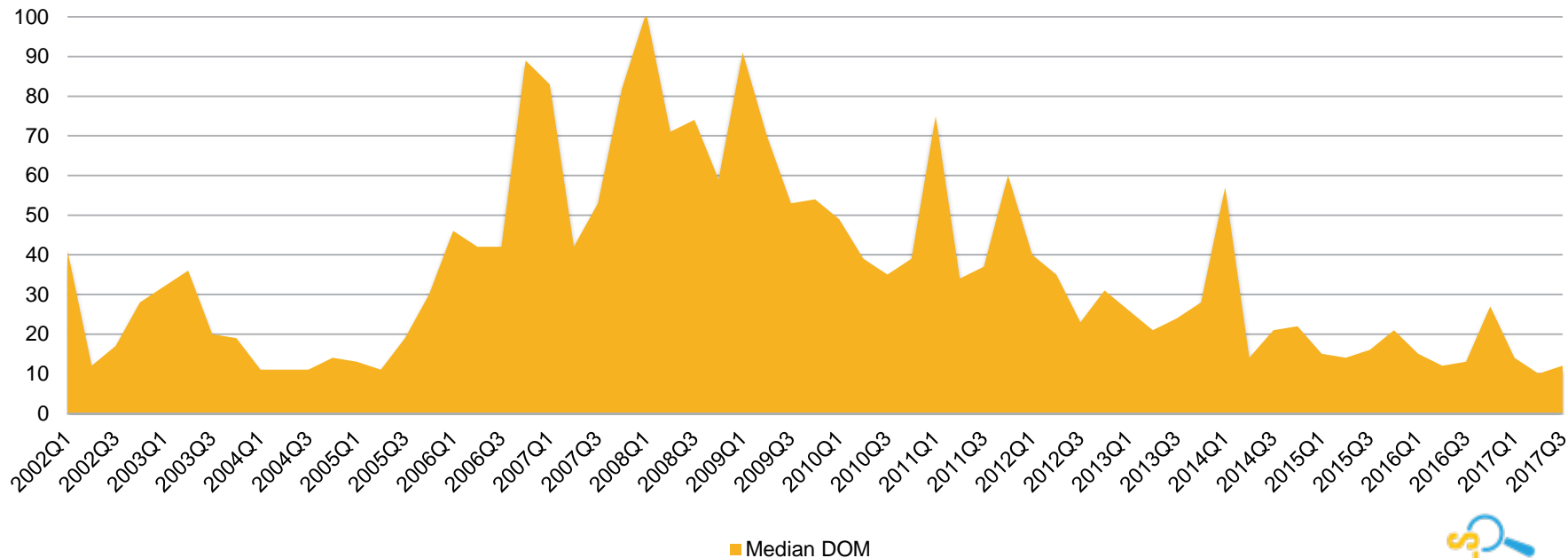
Single Family Days on Market – Santa Cruz County  
Jan 15 - Sep 17 (by Month)





# Condo/Townhouse Days On Market - Santa Cruz County: Q1'02 - Q3'17

**Condo/Townhouse Days on Market – Santa Cruz County  
2002 - 2017 (by Quarter)**



■ Median DOM

# Condo/Townhouse Days On Market - Santa Cruz County: Jan '15 - Sep '17

**Condo/Townhouse Days on Market – Santa Cruz County  
Jan 15 - Sep 17 (by Month)**

