## Market Snapshot - August 2017 vs. August 2016

Single-Family Year-over-Year - August 2017 vs. August 2016																										
											Single-Fan	nily Year-ov	er-Year -	August 2017	vs. August 2016	j .										
		Invento	ry	(	Closed S	Sales	1	Median Price				Average Price			Total Dollars			Days on Market			New Listings			% to List Price Receive		
County	AUG	AUG	%	AUG	AUG	%	AUG		AUG	%	AUG	AUG	%	AUG	AUG	%	AUG	AUG	%	AUG	AUG	%	AUG	AUG	%	
	2017	2016	Change	2017	2016	Change	2017		2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	
Monterey	922	1023	-10%	242	227	7%	\$ 579,000	\$	515,000	12%	\$848,955	\$846,331	0%	\$205,447,288	\$192,117,157	7%	56	58	-3%	302	317	-5%	98%	98%	0%	
San Benito	145	190	-24%	66	51	29%	\$ 599,500	\$	538,750	11%	\$627,521	\$566,021	11%	\$41,416,400	\$28,867,108	43%	56	45	24%	63	83	-24%	99%	99%	0%	
San Mateo	415	629	-34%	381	416	-8%	\$ 1,375,000	\$ 1	1,250,000	10%	\$1,739,015	\$1,621,970	7%	\$662,564,731	\$674,739,570	-2%	22	31	-29%	431	437	-1%	110%	105%	5%	
Santa Clara	925	1710	-46%	1013	924	10%	\$ 1,150,000	\$	975,000	18%	\$1,413,529	\$1,263,004	12%	\$1,431,905,772	\$1,167,016,384	23%	20	31	-35%	1000	1093	-9%	106%	101%	5%	
Santa Cruz	562	561	0%	184	203	-9%	\$ 825,000	\$	820,000	1%	\$931,908	\$940,065	-1%	\$171,471,080	\$190,833,391	-10%	40	46	-13%	251	214	17%	99%	100%	-1%	

											C	ondo/Tow	nhouse Ye	ar-over-Y	∕ear - August∶	2017 vs. August	2016									
		Invento	ry	Closed Sales				Median Price				Д	verage Pric	е		Total Dollars			Days on Market			Vew List	ings	% to List Price Received		
County	AUG	AUG	%	AUG	AUG	%		AUG		AUG	%	AUG	AUG	%	AUG	AUG	%	AUG	AUG	%	AUG	AUG	%	AUG	AUG	%
	2017	2016	Change	2017	2016	Change		2017		2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change	2017	2016	Change
Monterey	98	85	15%	33	36	-8%	\$	475,000	\$	476,000	0%	\$525,923	\$504,506	4%	\$17,355,475	\$18,162,250	-4%	43	66	-35%	35	43	-19%	99%	99%	0%
San Benito	13	9	44%	5	1	400%	\$	337,500	\$	472,026	-28%	\$365,700	\$472,026	-23%	\$1,828,500	\$472,026	287%	20	16	25%	9	7	29%	101%	100%	1%
San Mateo	124	172	-28%	141	118	19%	\$	825,000	\$	749,000	10%	\$901,992	\$811,935	11%	\$127,180,995	\$95,808,388	33%	16	23	-30%	125	141	-11%	105%	104%	1%
Santa Clara	255	602	-58%	426	433	-2%	\$	751,000	\$	675,000	11%	\$831,512	\$724,425	15%	\$354,224,336	\$313,676,358	13%	19	23	-17%	403	484	-17%	106%	103%	3%
Santa Cruz	109	133	-18%	63	45	40%	\$	550,000	\$	499,000	10%	\$582,896	\$536,397	9%	\$36,722,494	\$24,137,902	52%	36	28	29%	62	71	-13%	100%	100%	0%

## Market Snapshot - August 2017 vs. July 2017

	Single Family - Current Month vs. Prior Month - August 2017 vs. July 2017																								
		Invento	ry	C	losed S	Sales	1	Median Price		Average Price			Total Dollars			Days on Market			٨	New Listings			% to List Price Receive		
County	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	Chang	AUG 2017	Jul 2017	Chang	AUG 2017	Jul 2017	% Change	
Monterey	922	926	0%	242	205	18%	\$ 579,000	\$ 610,000	-5%	\$848,955	\$802,118	6%	\$205,447,288	\$164,434,337	25%	56	47	19%	302	324	7%	98%	99%	-1%	
San Benito	145	158	-8%	66	52	27%	\$ 599,500	\$ 535,000	12%	\$627,521	\$595,732	5%	\$41,416,400	\$30,978,089	34%	56	45	24%	63	66	-5%	99%	100%	-1%	
San Mateo	415	423	-2%	381	361	6%	\$ 1,375,000	\$ 1,500,000	-8%	\$1,739,015	\$1,887,166	-8%	\$662,564,731	\$681,267,197	-3%	22	20	10%	431	397	9%	110%	109%	1%	
Santa Clara	925	1097	-16%	1013	1061	-5%	\$ 1,150,000	\$ 1,165,000	-1%	\$1,413,529	\$1,405,549	1%	\$1,431,905,772	\$1,491,288,417	-4%	20	22	-9%	1000	1074	-7%	106%	105%	1%	
Santa Cruz	562	550	2%	184	146	26%	\$ 825,000	\$ 807,000	2%	\$931,908	\$922,337	1%	\$171,471,080	\$134,661,249	27%	40	39	3%	251	220	14%	99%	100%	-1%	

										Cond	o/Townhou	use - Currer	nt Month	ı vs. Prior Mo	onth - August	2017 vs.	July 20	)17							
	Invento	ry	Closed Sales				Median Price				A	Average Price			Total Dollars			ays on I	Narket		New Lis	tings	% to List Price Received		
AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change		AUG 2017		Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change
98	102	-4%	33	23	43%	\$	475,000	\$	447,000	6%	\$525,923	\$484,065	9%	\$17,355,475	\$11,133,500	56%	43	43	0%	35	40	-13%	99%	98%	1%
13	9	44%	5	0	-	\$	337,500	\$	-	-	\$365,700	\$0	-	\$1,828,500	\$0	-	20	0	-	9	4	125%	101%	0%	-
124	137	-8%	141	132	7%	\$	825,000	\$	810,000	2%	\$901,992	\$892,335	1%	\$127,180,995	\$117,788,345	8%	16	21	-24%	125	138	-9%	105%	104%	1%
255	304	-16%	426	376	13%	\$	751,000	\$	732,875	2%	\$831,512	\$805,676	3%	\$354,224,336	\$302,934,186	17%	19	18	6%	403	401	0%	106%	106%	0%
109	112	-3%	63	38	66%	\$	550,000	\$	537,000	2%	\$582,896	\$558,057	4%	\$36,722,494	\$21,206,166	73%	36	35	3%	62	38	63%	100%	100%	0%
	98 13 124 255	AUG Jul 2017 2017 98 102 13 9 124 137 255 304	2017 2017 Change 98 102 -4% 13 9 44% 124 137 -8% 255 304 -16%	AUG Jul % AUG 2017 2017 Change 2017 98 102 -4% 33 13 9 44% 5 124 137 -6% 141 255 304 -16% 426	AUG         Jul         %         AUG         Jul           2017         2017         Change         2017         2017           98         102         -4%         33         23           13         9         44%         5         0           124         137         -8%         141         132           255         304         -16%         426         376	AUG         Jul         %         AUG         Jul         %           2017         2017         Change         2017         2017         Change           98         102         -4%         33         23         43%           13         9         44%         5         0         -           124         137         -9%         141         132         7%           255         304         -16%         426         376         13%	AUG         Jul         %         AUG         Jul         %           2017         2017         Change         2017         Change           98         102         -4%         33         23         43%         \$           13         9         44%         5         0         -         \$           124         137         -9%         141         132         7%         \$           255         304         -16%         426         376         13%         \$	AUG         Jul         %         AUG         Jul         %         AUG           2017         2017         Change         2017         Change         2017           98         102         -4%         33         23         43%         \$ 475,000           13         9         44%         5         0         -         \$ 337,500           124         137         -9%         141         132         7%         \$ 825,000           255         304         -16%         426         376         13%         \$ 751,000	AUG         Jul         %         AUG         Jul         %         AUG           2017         2017         Change         2017         Change         2017           98         102         -4%         33         23         43%         \$ 475,000         \$           13         9         44%         5         0         -         \$ 337,500         \$           124         137         -8%         141         132         7%         \$ 825,000         \$           255         304         -16%         426         376         13%         \$ 751,000         \$	AUG         Jul         %         AUG         Jul         %         AUG         Jul         %         AUG         Jul         %         AUG         Jul         2017         Change         2017         <	Inventory   Closed Sales   Median Price   AUG   Jul   %   AUG   Jul   %   AUG   Jul   %   AUG   Jul   %   2017   Change   2017   Change   2017   2017   Change   2017   Chan	Inventory	Inventory	Inventory	Inventory	Inventory	Inventory	Inventory	AUG         Jul         %         AUG         Jul         2017         Change         2017         Change         2017         Change         AUG         Jul         2017         Change         2017         Zol7         Change         2017         Zol7         Zol7	Inventory   Closed Sales   Median Price   Average Price   Total Dollars   Days on Market	Inventory   Closed Sales   Median Price   Average Price   Total Dollars   Days on Market	Inventory   Closed Sales   Median Price   Average Price   Total Dollars   Days on Market   New List	Inventory   Closed Sales   Median Price   Average Price   Total Dollars   Days on Market   New Listings	Inventory   Closed Sales   Median Price   Average Price   Total Dollars   Days on Market   New Listings   % to Listings   %	Inventory   Closed Sales   Median Price   Average Price   Total Dollars   Days on Market   New Listings   % to List Price RAUG   Jul   % AUG   Jul   % AUG