

# Market Snapshot – August 2017 vs. August 2016

## Single-Family Year-over-Year - August 2017 vs. August 2016

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change
<b>Monterey</b>	922	1023	-10%	242	227	7%	\$ 579,000	\$ 515,000	12%	\$848,955	\$846,331	0%	\$205,447,288	\$192,117,157	7%	56	58	-3%	302	317	-5%	98%	98%	0%
<b>San Benito</b>	145	190	-24%	66	51	29%	\$ 599,500	\$ 538,750	11%	\$627,521	\$566,021	11%	\$41,416,400	\$28,867,108	43%	56	45	24%	63	83	-24%	99%	99%	0%
<b>San Mateo</b>	415	629	-34%	381	416	-8%	\$ 1,375,000	\$ 1,250,000	10%	\$1,739,015	\$1,621,970	7%	\$662,564,731	\$674,739,570	-2%	22	31	-29%	431	437	-1%	110%	105%	5%
<b>Santa Clara</b>	925	1710	-46%	1013	924	10%	\$ 1,150,000	\$ 975,000	18%	\$1,413,529	\$1,263,004	12%	\$1,431,905,772	\$1,167,016,384	23%	20	31	-35%	1000	1093	-9%	106%	101%	5%
<b>Santa Cruz</b>	562	561	0%	184	203	-9%	\$ 825,000	\$ 820,000	1%	\$931,908	\$940,065	-1%	\$171,471,080	\$190,833,391	-10%	40	46	-13%	251	214	17%	99%	100%	-1%

## Condo/Townhouse Year-over-Year - August 2017 vs. August 2016

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change	AUG 2017	AUG 2016	% Change
<b>Monterey</b>	98	85	15%	33	36	-8%	\$ 475,000	\$ 476,000	0%	\$525,923	\$504,506	4%	\$17,355,475	\$18,162,250	-4%	43	66	-35%	35	43	-19%	99%	99%	0%
<b>San Benito</b>	13	9	44%	5	1	400%	\$ 337,500	\$ 472,026	-28%	\$365,700	\$472,026	-23%	\$1,828,500	\$472,026	287%	20	16	25%	9	7	29%	101%	100%	1%
<b>San Mateo</b>	124	172	-28%	141	118	19%	\$ 825,000	\$ 749,000	10%	\$901,992	\$811,935	11%	\$127,180,995	\$95,808,388	33%	16	23	-30%	125	141	-11%	105%	104%	1%
<b>Santa Clara</b>	255	602	-58%	426	433	-2%	\$ 751,000	\$ 675,000	11%	\$831,512	\$724,425	15%	\$354,224,336	\$313,676,358	13%	19	23	-17%	403	484	-17%	106%	103%	3%
<b>Santa Cruz</b>	109	133	-18%	63	45	40%	\$ 550,000	\$ 499,000	10%	\$582,896	\$536,397	9%	\$36,722,494	\$24,137,902	52%	36	28	29%	62	71	-13%	100%	100%	0%

# Market Snapshot – August 2017 vs. July 2017

## Single Family - Current Month vs. Prior Month - August 2017 vs. July 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change
Monterey	922	926	0%	242	205	18%	\$ 579,000	\$ 610,000	-5%	\$848,955	\$802,118	6%	\$205,447,288	\$164,434,337	25%	56	47	19%	302	324	-7%	98%	99%	-1%
San Benito	145	158	-8%	66	52	27%	\$ 599,500	\$ 535,000	12%	\$627,521	\$595,732	5%	\$41,416,400	\$30,978,089	34%	56	45	24%	63	66	-5%	99%	100%	-1%
San Mateo	415	423	-2%	381	361	6%	\$ 1,375,000	\$ 1,500,000	-8%	\$1,739,015	\$1,887,166	-8%	\$662,564,731	\$681,267,197	-3%	22	20	10%	431	397	9%	110%	109%	1%
Santa Clara	925	1097	-16%	1013	1061	-5%	\$ 1,150,000	\$ 1,165,000	-1%	\$1,413,529	\$1,405,549	1%	\$1,431,905,772	\$1,491,288,417	-4%	20	22	-9%	1000	1074	-7%	106%	105%	1%
Santa Cruz	562	550	2%	184	146	26%	\$ 825,000	\$ 807,000	2%	\$931,908	\$922,337	1%	\$171,471,080	\$134,661,249	27%	40	39	3%	251	220	14%	99%	100%	-1%

## Condo/Townhouse - Current Month vs. Prior Month - August 2017 vs. July 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change	AUG 2017	Jul 2017	% Change
Monterey	98	102	-4%	33	23	43%	\$ 475,000	\$ 447,000	6%	\$525,923	\$484,065	9%	\$17,355,475	\$11,133,500	56%	43	43	0%	35	40	-13%	99%	98%	1%
San Benito	13	9	44%	5	0	-	\$ 337,500	\$ -	-	\$365,700	\$0	-	\$1,828,500	\$0	-	20	0	-	9	4	125%	101%	0%	-
San Mateo	124	137	-9%	141	132	7%	\$ 825,000	\$ 810,000	2%	\$901,992	\$892,335	1%	\$127,180,995	\$117,788,345	8%	16	21	-24%	125	138	-9%	105%	104%	1%
Santa Clara	255	304	-18%	426	376	13%	\$ 751,000	\$ 732,875	2%	\$831,512	\$805,676	3%	\$354,224,336	\$302,934,186	17%	19	18	6%	403	401	0%	106%	106%	0%
Santa Cruz	109	112	-3%	63	38	66%	\$ 550,000	\$ 537,000	2%	\$582,896	\$558,057	4%	\$36,722,494	\$21,206,166	73%	36	35	3%	62	38	63%	100%	100%	0%