

Market Snapshot - October 2017 vs. October 2016

Single Family Homes Year-over-Year - October 2017 vs. October 2016

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received		
	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change
Monterey	886	962	-8%	231	219	5%	\$570,375	\$495,000	15%	\$888,979	\$848,726	5%	\$205,354,259	\$185,871,200	10%	63	60	5%	273	260	5%	98%	98%	0%
San Benito	156	175	-11%	51	48	6%	\$545,000	\$503,000	8%	\$615,334	\$530,994	16%	\$31,382,046	\$25,487,749	23%	48	36	33%	57	60	-5%	99%	99%	0%
San Mateo	422	622	-32%	377	392	-4%	\$1,525,000	\$1,347,500	13%	\$1,740,910	\$1,740,523	0%	\$656,323,285	\$682,285,226	-4%	18	33	-45%	394	396	-1%	110%	103%	7%
Santa Clara	818	1538	-47%	871	938	-7%	\$1,240,000	\$1,043,750	19%	\$1,527,710	\$1,278,334	20%	\$1,330,636,126	\$1,199,077,600	11%	19	33	-42%	893	919	-3%	108%	102%	6%
Santa Cruz	503	480	5%	186	138	35%	\$860,000	\$781,000	10%	\$946,628	\$894,871	6%	\$176,072,859	\$123,492,335	43%	41	59	-31%	194	155	25%	100%	99%	1%

Condo/Townhouse Year-over-Year - October 2017 vs. October 2016

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received		
	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change	Oct-17	Oct-16	% Change
Monterey	82	85	-4%	28	33	-15%	\$528,500	\$435,000	21%	\$503,545	\$539,562	-7%	\$14,099,265	\$17,805,550	-21%	53	50	6%	26	26	0%	98%	99%	-1%
San Benito	12	13	-8%	6	1	500%	\$357,000	\$369,000	-3%	\$361,283	\$369,000	-2%	\$2,167,700	\$369,000	487%	34	101	-66%	5	6	-17%	99%	100%	-1%
San Mateo	98	184	-47%	137	131	5%	\$855,000	\$715,000	20%	\$892,964	\$798,831	12%	\$122,336,182	\$104,646,936	17%	18	23	-22%	131	137	-4%	106%	104%	2%
Santa Clara	162	505	-68%	376	359	5%	\$759,944	\$650,000	17%	\$841,363	\$719,406	17%	\$316,352,494	\$258,266,849	22%	15	27	-44%	307	343	-10%	108%	102%	6%
Santa Cruz	81	129	-37%	42	40	5%	\$521,250	\$525,000	-1%	\$583,012	\$526,311	11%	\$24,486,534	\$21,052,452	16%	39	32	22%	42	44	-5%	99%	100%	-1%

Market Snapshot - October 2017 vs. September 2017

Single Family Homes - Current Month vs. Prior Month - October 2017 vs. September 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received				
	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17
Monterey	886	912	-3%	231	213	8%	\$570,375	\$565,000	1%	\$888,979	\$843,110	5%	\$205,354,259	\$179,582,634	14%	63	60	5%	273	267	2%	98%	98%	0%		
San Benito	156	165	-5%	51	40	28%	\$545,000	\$508,500	7%	\$615,334	\$547,540	12%	\$31,382,046	\$21,901,600	43%	48	29	66%	57	66	-14%	99%	99%	0%		
San Mateo	422	519	-19%	377	363	4%	\$1,525,000	\$1,400,000	9%	\$1,740,910	\$1,723,542	1%	\$656,323,285	\$625,646,101	5%	18	26	-31%	394	528	-25%	110%	109%	1%		
Santa Clara	818	884	-7%	871	952	-9%	\$1,240,000	\$1,174,075	6%	\$1,527,710	\$1,456,698	5%	\$1,330,636,126	\$1,386,777,105	-4%	19	23	-17%	893	982	-9%	108%	106%	2%		
Santa Cruz	503	547	-8%	186	180	3%	\$860,000	\$840,000	2%	\$946,628	\$929,406	2%	\$176,072,859	\$167,293,228	5%	41	42	-2%	194	212	-8%	100%	100%	0%		

Condo/Townhouse - Current Month vs. Prior Month - October 2017 vs. September 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received				
	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17	% Change	Oct-17	Sep-17
Monterey	82	92	-11%	28	37	-24%	\$528,500	\$500,000	6%	\$503,545	\$711,459	-29%	\$14,099,265	\$26,324,000	-46%	53	62	-15%	26	27	-4%	98%	98%	0%		
San Benito	12	13	-8%	6	3	100%	\$357,000	\$385,000	-7%	\$361,283	\$378,000	-4%	\$2,167,700	\$1,134,000	91%	34	10	240%	5	8	-38%	99%	100%	-1%		
San Mateo	98	124	-21%	137	117	17%	\$855,000	\$768,000	11%	\$892,964	\$888,333	1%	\$122,336,182	\$103,934,965	18%	18	24	-25%	131	147	-11%	106%	105%	1%		
Santa Clara	162	230	-30%	376	375	0%	\$759,944	\$725,500	5%	\$841,363	\$807,290	4%	\$316,352,494	\$302,734,002	4%	15	17	-12%	307	361	-15%	108%	107%	1%		
Santa Cruz	81	88	-8%	42	43	-2%	\$521,250	\$540,000	-3%	\$583,012	\$548,435	6%	\$24,486,534	\$23,582,710	4%	39	45	-13%	42	35	20%	99%	100%	-1%		