

Market Snapshot - September 2017 vs. September 2016

Single-Family Year-over-Year - September 2017 vs. September 2016

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change
Monterey	909	992	-8%	213	233	-9%	\$565,000	\$564,000	0%	\$843,110	\$826,510	2%	\$179,582,634	\$192,576,869	-7%	60	61	-2%	267	268	0%	98%	98%	0%
San Benito	165	178	-7%	40	46	-13%	\$508,500	\$527,500	-4%	\$547,540	\$540,902	1%	\$21,901,600	\$24,881,500	-12%	29	45	-36%	66	58	14%	99%	99%	0%
San Mateo	517	680	-24%	361	367	-2%	\$1,400,000	\$1,281,000	9%	\$1,728,472	\$1,675,323	3%	\$623,978,601	\$614,843,800	1%	26	28	-7%	528	510	4%	109%	104%	5%
Santa Clara	877	1743	-50%	951	945	1%	\$1,175,000	\$1,000,000	18%	\$1,458,463	\$1,295,086	13%	\$1,386,998,605	\$1,223,856,702	13%	23	32	-28%	982	1183	-17%	106%	102%	4%
Santa Cruz	547	519	5%	180	167	8%	\$840,000	\$770,000	9%	\$929,406	\$861,415	8%	\$167,293,228	\$143,856,333	16%	42	41	2%	212	169	25%	100%	100%	0%

Condo/Townhouse Year-over-Year - September 2017 vs. September 2016

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change	Sep-17	Sep-16	% Change
Monterey	93	92	1%	36	28	29%	\$491,000	\$431,500	14%	\$715,944	\$492,946	45%	\$25,774,000	\$13,802,500	87%	62	43	44%	27	41	-34%	98%	99%	-1%
San Benito	13	9	44%	3	6	-50%	\$385,000	\$369,000	4%	\$378,000	\$378,483	0%	\$1,134,000	\$2,270,900	-50%	10	23	-57%	8	4	100%	100%	100%	0%
San Mateo	124	196	-37%	117	124	-6%	\$768,000	\$725,000	6%	\$888,333	\$765,462	16%	\$103,934,965	\$94,917,375	10%	24	23	4%	147	174	-16%	105%	103%	2%
Santa Clara	229	598	-62%	375	407	-8%	\$725,500	\$650,000	12%	\$807,290	\$738,415	9%	\$302,734,002	\$300,535,106	1%	17	23	-26%	361	474	-24%	107%	102%	5%
Santa Cruz	88	135	-35%	43	45	-4%	\$540,000	\$525,000	3%	\$548,435	\$533,911	3%	\$23,582,710	\$24,026,022	-2%	45	24	88%	35	58	-40%	100%	99%	1%

Market Snapshot - September 2017 vs. August 2017

Single Family - Current Month vs. Prior Month - September 2017 vs. August 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change
Monterey	909	928	-2%	213	247	-14%	\$565,000	\$578,000	-2%	\$843,110	\$843,486	0%	\$179,582,634	\$208,341,288	-14%	60	56	7%	267	302	-12%	98%	98%	0%
San Benito	165	145	14%	40	67	-40%	\$508,500	\$600,000	-15%	\$547,540	\$627,782	-13%	\$21,901,600	\$42,061,400	-48%	29	56	-48%	66	63	5%	99%	99%	0%
San Mateo	517	422	23%	361	391	-8%	\$1,400,000	\$1,364,000	3%	\$1,728,472	\$1,748,280	-1%	\$623,978,601	\$683,577,790	-9%	26	23	13%	528	431	23%	109%	110%	-1%
Santa Clara	877	928	-5%	951	1035	-8%	\$1,175,000	\$1,150,000	2%	\$1,458,463	\$1,412,630	3%	\$1,386,998,605	\$1,462,073,067	-5%	23	20	15%	982	1000	-2%	106%	106%	0%
Santa Cruz	547	570	-4%	180	183	-2%	\$840,000	\$825,000	2%	\$929,406	\$934,426	-1%	\$167,293,228	\$171,000,080	-2%	42	40	5%	212	251	-16%	100%	99%	1%

Condo/Townhouse - Current Month vs. Prior Month - September 2017 vs. August 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Days on Market			New Listings			% to List Price Received		
	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change	Sep-17	Aug-17	% Change
Monterey	93	99	-6%	36	34	6%	\$491,000	\$527,000	-7%	\$715,944	\$528,690	35%	\$25,774,000	\$17,975,475	43%	62	46	35%	27	35	-23%	98%	99%	-1%
San Benito	13	13	0%	3	5	-40%	\$385,000	\$337,500	14%	\$378,000	\$365,700	3%	\$1,134,000	\$1,828,500	-38%	10	20	-50%	8	9	-11%	100%	101%	-1%
San Mateo	124	125	-1%	117	143	-18%	\$768,000	\$820,000	-6%	\$888,333	\$899,622	-1%	\$103,934,965	\$128,645,995	-19%	24	17	41%	147	125	18%	105%	105%	0%
Santa Clara	229	257	-11%	375	435	-14%	\$725,500	\$750,000	-3%	\$807,290	\$830,262	-3%	\$302,734,002	\$361,164,137	-16%	17	19	-11%	361	403	-10%	107%	106%	1%
Santa Cruz	88	110	-20%	43	63	-32%	\$540,000	\$550,000	-2%	\$548,435	\$582,896	-6%	\$23,582,710	\$36,722,494	-36%	45	36	25%	35	62	-44%	100%	100%	0%