

# Market Snapshot - June 2018 vs. June 2017

## Single Family Homes Year-over-Year - June 2018 vs. June 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received		
	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change
Monterey	753	888	-15%	242	283	-14%	\$637,250	\$621,500	3%	\$864,494	\$846,506	2%	\$209,207,698	\$239,561,471	-13%	47	54	-13%	263	321	-18%	98%	98%	0%
San Benito	120	157	-24%	49	59	-17%	\$575,000	\$535,000	7%	\$628,686	\$581,698	8%	\$30,805,632	\$34,320,238	-10%	29	30	-3%	66	77	-14%	99%	100%	-1%
San Mateo	495	426	16%	427	497	-14%	\$1,651,000	\$1,437,500	15%	\$1,980,243	\$1,776,543	11%	\$845,564,018	\$882,941,994	-4%	19	20	-5%	492	447	10%	111%	109%	2%
Santa Clara	1283	1126	14%	1019	1228	-17%	\$1,400,000	\$1,182,500	18%	\$1,705,376	\$1,451,787	17%	\$1,737,778,566	\$1,782,795,030	-3%	16	20	-20%	1253	1163	8%	108%	106%	2%
Santa Cruz	496	524	-5%	172	202	-15%	\$927,500	\$851,500	9%	\$1,024,645	\$946,940	8%	\$176,238,941	\$191,281,892	-8%	29	35	-17%	251	250	0%	101%	100%	1%

## Condo/Townhouse Year-over-Year - June 2018 vs. June 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received		
	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change	Jun-18	Jun-17	% Change
Monterey	101	91	11%	34	35	-3%	\$572,500	\$510,361	12%	\$586,044	\$631,692	-7%	\$19,925,517	\$22,109,250	-10%	58	50	16%	51	38	34%	99%	98%	1%
San Benito	7	7	0%	2	5	-60%	\$392,500	\$371,000	6%	\$392,500	\$368,200	7%	\$785,000	\$1,841,000	-57%	37	106	-65%	5	7	-29%	104%	97%	7%
San Mateo	103	133	-23%	128	143	-10%	\$1,020,500	\$830,000	23%	\$1,098,136	\$906,297	21%	\$140,561,509	\$129,600,566	8%	16	18	-11%	146	173	-16%	110%	105%	5%
Santa Clara	377	309	22%	391	469	-17%	\$930,000	\$740,000	26%	\$1,000,240	\$816,351	23%	\$391,093,973	\$382,868,906	2%	13	17	-24%	476	421	13%	110%	105%	5%
Santa Cruz	111	129	-14%	48	42	14%	\$615,000	\$531,750	16%	\$636,187	\$541,887	17%	\$30,537,008	\$22,759,264	34%	34	29	17%	61	57	7%	100%	100%	0%

# Market Snapshot - June 2018 vs. May 2018

## Single Family Homes - Current Month vs. Prior Month - June 2018 vs. May 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received		
	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change
Monterey	753	756	0%	242	261	-7%	\$637,250	\$680,000	-6%	\$864,494	\$937,866	-8%	\$209,207,698	\$244,783,240	-15%	47	44	7%	263	300	-12%	98%	99%	-1%
San Benito	120	112	7%	49	61	-20%	\$575,000	\$580,000	-1%	\$628,686	\$665,547	-6%	\$30,805,632	\$40,598,397	-24%	29	42	-31%	66	72	-8%	99%	99%	0%
San Mateo	495	434	14%	427	443	-4%	\$1,651,000	\$1,600,000	3%	\$1,980,243	\$2,175,364	-9%	\$845,564,018	\$963,686,470	-12%	19	17	12%	492	505	-3%	111%	112%	-1%
Santa Clara	1283	1168	10%	1019	1087	-6%	\$1,400,000	\$1,407,500	-1%	\$1,705,376	\$1,709,137	0%	\$1,737,778,566	\$1,857,832,606	-6%	16	14	14%	1253	1509	-17%	108%	111%	-3%
Santa Cruz	496	448	11%	172	178	-3%	\$927,500	\$864,500	7%	\$1,024,645	\$1,004,614	2%	\$176,238,941	\$178,821,410	-1%	29	27	7%	251	270	-7%	101%	102%	-1%

## Condo/Townhouse - Current Month vs. Prior Month - June 2018 vs. May 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Ave Days on Market			New Listings			% to List Price Received		
	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change	Jun-18	May-18	% Change
Monterey	101	96	5%	34	24	42%	\$572,500	\$523,250	9%	\$586,044	\$580,770	1%	\$19,925,517	\$13,938,500	43%	58	42	38%	51	40	28%	99%	98%	1%
San Benito	7	5	40%	2	4	-50%	\$392,500	\$412,500	-5%	\$392,500	\$415,625	-6%	\$785,000	\$1,662,500	-53%	37	18	106%	5	3	67%	104%	100%	4%
San Mateo	103	96	7%	128	121	6%	\$1,020,500	\$995,000	3%	\$1,098,136	\$1,055,266	4%	\$140,561,509	\$127,687,200	10%	16	13	23%	146	144	1%	110%	112%	-2%
Santa Clara	377	339	11%	391	406	-4%	\$930,000	\$950,000	-2.1%	\$1,000,240	\$1,002,211	0%	\$391,093,973	\$406,897,745	-4%	13	10	30%	476	530	-10%	110%	113%	-3%
Santa Cruz	111	96	16%	48	48	0%	\$615,000	\$582,500	6%	\$636,187	\$588,767	8%	\$30,537,008	\$28,260,850	8%	34	27	26%	61	52	17%	100%	101%	-1%