

Market Snapshot - November 2018 vs. November 2017



Single Family Homes Year-over-Year - November 2018 vs. November 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change
Monterey	840	784	7%	196	222	-12%	\$630,500	\$616,125	2%	\$893,296	\$905,026	-1%	\$175,086,105	\$200,915,833	-13%	25	28	-11%	228	201	13%	98%	98%	0%
San Benito	123	150	-18%	44	41	7%	\$583,200	\$639,916	-9%	\$622,957	\$646,337	-4%	\$27,410,141	\$26,499,851	3%	42	29	45%	45	49	-8%	99%	100%	-1%
San Mateo	537	350	53%	332	393	-16%	\$1,500,000	\$1,485,000	1%	\$1,955,863	\$1,839,935	6%	\$649,346,561	\$723,094,635	-10%	18	12	50%	299	286	5%	103%	108%	-5%
Santa Clara	1340	647	107%	737	827	-11%	\$1,250,000	\$1,280,000	-2%	\$1,555,496	\$1,618,142	-4%	\$1,146,400,993	\$1,338,203,554	-14%	19	9	111%	673	676	0%	100%	108%	-7%
Santa Cruz	449	416	8%	138	192	-28%	\$853,250	\$850,000	0%	\$1,017,842	\$968,487	5%	\$140,462,255	\$185,949,530	-24%	31	25	24%	122	130	-6%	98%	100%	-2%

Condo/Townhouse Year-over-Year - November 2018 vs. November 2017

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change	Nov-18	Nov-17	% Change
Monterey	109	86	27%	24	22	9%	\$411,500	\$528,500	-22%	\$515,354	\$571,977	-10%	\$12,368,500	\$12,583,500	-2%	26	17	53%	35	28	25%	98%	99%	-1%
San Benito	18	11	64%	4	5	-20%	\$458,750	\$357,000	29%	\$423,125	\$351,849	20%	\$1,692,500	\$1,759,249	-4%	37	20	85%	6	4	50%	99%	98%	1%
San Mateo	139	61	128%	89	119	-25%	\$905,000	\$855,000	6%	\$1,002,306	\$995,722	1%	\$89,205,274	\$118,490,945	-25%	14	12	17%	89	67	33%	103%	106%	-3%
Santa Clara	536	137	291%	283	323	-12%	\$840,000	\$759,944	11%	\$903,213	\$854,363	6%	\$255,609,431	\$275,959,535	-7%	20	8	150%	261	241	8%	101%	108%	-6%
Santa Cruz	128	78	64%	34	35	-3%	\$626,950	\$521,250	20%	\$621,614	\$610,727	2%	\$21,134,900	\$21,375,445	-1%	45	21	114%	40	31	29%	97%	99%	-2%

Market Snapshot - November 2018 vs. October 2018



Single Family Homes - Current Month vs. Prior Month -November 2018 vs. October 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change
Monterey	840	866	-3%	196	210	-7%	\$630,500	\$605,000	4%	\$893,296	\$901,813	-1%	\$175,086,105	\$189,380,817	-8%	25	23	9%	228	272	-16%	98%	99%	-1%
San Benito	123	149	-17%	44	45	-2%	\$583,200	\$599,000	-3%	\$622,957	\$652,238	-4%	\$27,410,141	\$29,350,753	-7%	42	23	83%	45	48	-6%	99%	100%	-1%
San Mateo	537	645	-17%	332	436	-24%	\$1,500,000	\$1,576,250	-5%	\$1,955,863	\$1,962,375	0%	\$649,346,561	\$855,595,819	-24%	18	14	29%	299	463	-35%	103%	107%	-4%
Santa Clara	1340	1621	-17%	737	833	-12%	\$1,250,000	\$1,290,000	-3%	\$1,555,496	\$1,619,967	-4%	\$1,146,400,993	\$1,349,432,552	-15%	19	15	27%	673	1068	-37%	100%	102%	-2%
Santa Cruz	449	540	-17%	138	180	-23%	\$853,250	\$871,500	-2%	\$1,017,842	\$954,555	7%	\$140,462,255	\$171,820,064	-18%	31	21	48%	122	206	-41%	98%	99%	-1%

Condo/Townhouse - Current Month vs. Prior Month -November 2018 vs. October 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change	Nov-18	Oct-18	% Change
Monterey	109	116	-6%	24	47	-49%	\$411,500	\$388,000	6%	\$515,354	\$512,140	1%	\$12,368,500	\$24,070,597	-49%	26	19	37%	35	37	-5%	98%	98%	0%
San Benito	18	16	13%	4	5	-20%	\$458,750	\$376,000	22%	\$423,125	\$397,000	7%	\$1,692,500	\$1,985,000	-15%	37	31	19%	6	8	-25%	99%	99%	0%
San Mateo	139	155	-10%	89	111	-20%	\$905,000	\$900,000	1%	\$1,002,306	\$998,855	0%	\$89,205,274	\$110,872,913	-20%	14	13	8%	89	112	-21%	103%	105%	-2%
Santa Clara	536	651	-18%	283	306	-8%	\$840,000	\$925,000	-9.2%	\$903,213	\$974,184	-7%	\$255,609,431	\$298,100,524	-14%	20	14	43%	261	426	-39%	101%	103%	-2%
Santa Cruz	128	143	-10%	34	41	-17%	\$626,950	\$565,000	11%	\$621,614	\$606,605	2%	\$21,134,900	\$24,870,813	-15%	45	35	29%	40	48	-17%	97%	99%	-2%