

Market Snapshot - June 2019 vs. June 2018

Single Family Homes Year-over-Year - June 2019 vs. June 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change
Monterey	860	796	8%	206	259	-20%	\$640,000	\$620,000	3%	\$968,276	\$846,560	14%	\$199,464,988	\$219,259,230	-9%	21	16	31%	287	283	1%	98%	98%	0%
San Benito	180	122	48%	60	50	20%	\$585,495	\$570,400	3%	\$670,193	\$626,912	7%	\$40,211,610	\$31,345,632	28%	29	14	107%	61	66	-8%	99%	99%	0%
San Mateo	617	500	23%	391	433	-10%	\$1,625,000	\$1,650,000	-2%	\$2,111,811	\$1,973,513	7%	\$825,718,391	\$854,531,518	-3%	13	12	8%	451	492	-8%	105%	111%	-5%
Santa Clara	1786	1319	35%	871	1032	-16%	\$1,350,000	\$1,393,500	-3%	\$1,656,009	\$1,699,129	-3%	\$1,442,383,920	\$1,753,501,566	-18%	13	10	30%	1125	1251	-10%	102%	108%	-6%
Santa Cruz	552	482	15%	162	171	-5%	\$899,500	\$930,000	-3%	\$1,074,536	\$1,027,748	5%	\$174,074,855	\$175,744,940	-1%	16	13	23%	226	238	-5%	99%	101%	-2%

Condo/Townhouse Year-over-Year - June 2019 vs. June 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change	Jun-19	Jun-18	% Change
Monterey	151	106	42%	41	35	17%	\$449,000	\$565,000	-21%	\$563,931	\$584,443	-4%	\$23,121,200	\$20,455,517	13%	25	24	4%	47	50	-6%	98%	99%	-1%
San Benito	14	7	100%	3	2	50%	\$370,000	\$392,500	-6%	\$393,000	\$392,500	0%	\$1,179,000	\$785,000	50%	10	37	-73%	5	5	0%	99%	104%	-5%
San Mateo	163	106	54%	99	134	-26%	\$1,030,000	\$1,036,750	-1%	\$1,089,409	\$1,093,926	0%	\$107,851,520	\$146,586,214	-26%	14	12	17%	123	146	-16%	103%	110%	-6%
Santa Clara	803	388	107%	323	398	-19%	\$899,000	\$925,000	-3%	\$988,131	\$996,819	-1%	\$319,166,466	\$396,733,973	-20%	14	9	56%	455	475	-4%	101%	110%	-8%
Santa Cruz	116	112	4%	35	48	-27%	\$610,000	\$615,000	-1%	\$616,585	\$636,187	-3%	\$21,580,500	\$30,537,008	-29%	13	18	-28%	57	63	-10%	99%	100%	-1%

Market Snapshot - June 2019 vs. May 2019

Single Family Homes - Current Month vs. Prior Month - June 2019 vs. May 2019

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change
Monterey	860	833	3%	206	245	-16%	\$640,000	\$639,000	0%	\$968,276	\$963,367	1%	\$199,464,988	\$236,025,124	-15%	21	17	24%	287	307	-7%	98%	99%	-1%
San Benito	180	177	2%	60	49	22%	\$585,495	\$600,000	-2%	\$670,193	\$646,971	4%	\$40,211,610	\$31,701,582	27%	29	15	93%	61	86	-29%	99%	99%	0%
San Mateo	617	629	-2%	391	423	-8%	\$1,625,000	\$1,765,000	-8%	\$2,111,811	\$2,222,674	-5%	\$825,718,391	\$940,191,199	-12%	13	11	18%	451	569	-21%	105%	106%	-1%
Santa Clara	1786	1773	1%	871	1026	-15%	\$1,350,000	\$1,332,500	1%	\$1,656,009	\$1,639,137	1%	\$1,442,383,920	\$1,681,754,730	-14%	13	12	8%	1125	1471	-24%	102%	102%	0%
Santa Cruz	552	508	9%	162	146	11%	\$899,500	\$947,450	-5%	\$1,074,536	\$1,017,862	6%	\$174,074,855	\$148,607,915	17%	16	15	7%	226	239	-5%	99%	99%	0%

Condo/Townhouse - Current Month vs. Prior Month - June 2019 vs. May 2019

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change	Jun-19	May-19	% Change
Monterey	151	158	-4%	41	39	5%	\$449,000	\$427,500	5%	\$563,931	\$492,569	14%	\$23,121,200	\$19,210,195	20%	25	13	92%	47	49	-4%	98%	99%	-1%
San Benito	14	13	8%	3	4	-25%	\$370,000	\$392,500	-6%	\$393,000	\$403,375	-3%	\$1,179,000	\$1,613,500	-27%	10	58	-83%	5	5	0%	99%	100%	-1%
San Mateo	163	178	-8%	99	112	-12%	\$1,030,000	\$1,039,000	-1%	\$1,089,409	\$1,109,421	-2%	\$107,851,520	\$124,255,228	-13%	14	12	17%	123	157	-22%	103%	104%	-1%
Santa Clara	803	771	4%	323	413	-22%	\$899,000	\$868,000	3.6%	\$988,131	\$932,617	6%	\$319,166,466	\$385,171,174	-17%	14	15	-7%	455	618	-26%	101%	101%	0%
Santa Cruz	116	104	12%	35	40	-13%	\$610,000	\$636,500	-4%	\$616,585	\$653,300	-6%	\$21,580,500	\$26,132,000	-17%	13	22	-41%	57	49	16%	99%	100%	-1%