

Market Snapshot - November 2019 vs. November 2018



Single Family Homes Year-over-Year - November 2019 vs. November 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change
Monterey	743	852	-13%	191	206	-7%	\$720,000	\$630,500	14%	\$1,192,926	\$899,664	33%	\$227,848,955	\$185,330,813	23%	33	27	22%	181	229	-21%	98%	98%	0%
San Benito	130	126	3%	47	44	7%	\$595,000	\$583,200	2%	\$643,750	\$622,957	3%	\$30,256,278	\$27,410,141	10%	41	42	-2%	44	45	-2%	99%	99%	0%
San Mateo	454	551	-18%	321	337	-5%	\$1,600,000	\$1,500,000	7%	\$1,976,548	\$1,948,695	1%	\$634,472,177	\$656,710,449	-3%	13	17	-24%	202	299	-32%	103%	103%	0%
Santa Clara	989	1373	-28%	732	746	-2%	\$1,259,000	\$1,250,000	1%	\$1,510,734	\$1,555,111	-3%	\$1,105,857,482	\$1,160,112,992	-5%	20	19	5%	457	673	-32%	100%	100%	0%
Santa Cruz	413	444	-7%	125	137	-9%	\$880,000	\$860,000	2%	\$980,130	\$1,025,600	-4%	\$122,516,325	\$140,507,255	-13%	30	31	-3%	87	118	-26%	98%	98%	0%

Condo/Townhouse Year-over-Year - November 2019 vs. November 2018

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change	Nov-19	Nov-18	% Change
Monterey	91	114	-20%	26	27	-4%	\$519,500	\$455,000	14%	\$649,365	\$529,944	23%	\$16,883,500	\$14,308,500	18%	39	35	11%	21	37	-43%	98%	98%	0%
San Benito	12	18	-33%	3	4	-25%	\$395,000	\$458,750	-14%	\$429,166	\$423,125	1%	\$1,287,500	\$1,692,500	-24%	9	1	1%	1	6	-83%	103%	99%	4%
San Mateo	170	137	24%	106	93	14%	\$894,500	\$905,000	-1%	\$998,804	\$999,407	0%	\$105,873,243	\$92,944,894	14%	22	14	57%	99	88	13%	101%	103%	-2%
Santa Clara	486	540	-10%	318	288	10%	\$791,500	\$841,250	-6%	\$871,161	\$902,300	-3%	\$277,029,280	\$259,862,431	7%	23	20	15%	195	260	-25%	100%	101%	-1%
Santa Cruz	103	130	-21%	36	35	3%	\$503,313	\$629,000	-20%	\$529,952	\$623,497	-15%	\$19,078,303	\$21,822,400	-13%	13	45	-71%	31	40	-23%	100%	97%	3%

Market Snapshot - November 2019 vs. October 2019



Single Family Homes - Current Month vs. Prior Month - November 2019 vs. October 2019

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change
Monterey	743	847	-12%	191	224	-15%	\$720,000	\$635,000	13%	\$1,192,926	\$925,800	29%	\$227,848,955	\$207,379,293	10%	33	26	27%	181	253	-28%	98%	98%	0%
San Benito	130	130	0%	47	50	-6%	\$595,000	\$604,944	-2%	\$643,750	\$644,511	0%	\$30,256,278	\$32,225,599	-6%	41	22	86%	44	58	-24%	99%	99%	0%
San Mateo	454	650	-30%	321	390	-18%	\$1,600,000	\$1,560,000	3%	\$1,976,548	\$1,970,127	0%	\$634,472,177	\$768,349,719	-17%	13	12	8%	202	433	-53%	103%	104%	-1%
Santa Clara	989	1440	-31%	732	819	-11%	\$1,259,000	\$1,235,000	2%	\$1,510,734	\$1,572,521	-4%	\$1,105,857,482	\$1,287,894,880	-14%	20	20	0%	457	883	-48%	100%	100%	0%
Santa Cruz	413	536	-23%	125	138	-9%	\$880,000	\$872,950	1%	\$980,130	\$971,634	1%	\$122,516,325	\$134,085,544	-9%	30	36	-17%	87	162	-46%	98%	98%	0%

Condo/Townhouse - Current Month vs. Prior Month - November 2019 vs. October 2019

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change	Nov-19	Oct-19	% Change
Monterey	91	103	-12%	26	44	-41%	\$519,500	\$469,000	11%	\$649,365	\$612,815	6%	\$16,883,500	\$26,963,900	-37%	39	37	5%	21	34	-38%	98%	98%	0%
San Benito	12	15	-20%	3	2	50%	\$395,000	\$454,000	-13%	\$429,166	\$454,000	-5%	\$1,287,500	\$908,000	42%	9	7	29%	1	6	-83%	103%	99%	4%
San Mateo	170	214	-21%	106	118	-10%	\$894,500	\$901,000	-1%	\$998,804	\$996,467	0%	\$105,873,243	\$117,583,184	-10%	22	14	57%	99	143	-31%	101%	102%	-1%
Santa Clara	486	664	-27%	318	353	-10%	\$791,500	\$810,000	-2.3%	\$871,161	\$866,613	1%	\$277,029,280	\$305,914,487	-9%	23	24	-4%	195	374	-48%	100%	100%	0%
Santa Cruz	103	114	-10%	36	45	-20%	\$503,313	\$680,000	-26%	\$529,952	\$718,801	-26%	\$19,078,303	\$32,346,060	-41%	13	19	-32%	31	57	-46%	100%	99%	1%