

Market Snapshot - June 2021 vs. June 2020



Single Family Homes Year-over-Year - June 2021 vs. June 2020

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change
Monterey	492	722	-32%	264	179	47%	\$852,778	\$740,000	15%	\$1,434,083	\$1,168,822	23%	\$378,598,002	\$209,219,200	81%	9	23	-61%	333	285	17%	103%	98%	5%
San Benito	121	140	-14%	73	51	43%	\$795,000	\$586,400	36%	\$848,068	\$648,580	31%	\$61,908,993	\$33,077,630	87%	8	38	-79%	102	54	89%	103%	99%	4%
San Mateo	579	789	-27%	550	396	39%	\$2,094,444	\$1,672,500	25%	\$2,632,252	\$2,114,098	25%	\$1,447,738,791	\$837,183,118	73%	8	11	-27%	641	602	6%	111%	101%	10%
Santa Clara	1105	1363	-19%	1322	899	47%	\$1,735,000	\$1,370,000	27%	\$2,134,523	\$1,672,368	28%	\$2,821,839,715	\$1,503,459,442	88%	8	11	-27%	1496	1098	36%	110%	101%	9%
Santa Cruz	339	428	-21%	221	188	18%	\$1,175,000	\$904,250	30%	\$1,351,065	\$1,020,385	32%	\$298,585,434	\$191,832,542	56%	9	17	-47%	234	211	11%	108%	99%	9%

Condo/Townhouse Year-over-Year - June 2021 vs. June 2020

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change	Jun-21	Jun-20	% Change
Monterey	65	113	-42%	46	18	156%	\$565,000	\$610,000	-7%	\$651,912	\$572,611	14%	\$29,987,965	\$10,307,000	191%	7	30	-77%	46	40	15%	101%	98%	3%
San Benito	1	7	-86%	5	2	150%	\$508,000	\$412,000	23%	\$501,000	\$412,000	22%	\$2,505,000	\$824,000	204%	7	11	-36%	2	5	-60%	105%	101%	4%
San Mateo	235	248	-5%	187	93	101%	\$958,000	\$918,888	4%	\$1,076,581	\$1,006,079	0%	\$201,320,748	\$93,565,439	115%	10	17	-41%	205	183	12%	104%	100%	4%
Santa Clara	662	698	-5%	627	283	122%	\$916,000	\$801,024	14%	\$989,247	\$878,809	13%	\$620,258,029	\$248,702,984	149%	9	14	-36%	731	471	55%	105%	100%	5%
Santa Cruz	57	134	-57%	44	50	-12%	\$745,250	\$632,500	18%	\$785,691	\$687,839	14%	\$34,570,418	\$34,391,979	1%	8	13	-38%	51	60	-15%	105%	99%	6%

Market Snapshot - June 2021 vs. May 2021



Single Family Homes - Current Month vs. Prior Month - June 2021 vs. May 2021

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change
Monterey	492	450	9%	264	228	16%	\$852,778	\$887,500	-4%	\$1,434,083	\$1,587,720	-10%	\$378,598,002	\$362,000,253	5%	9	9	0%	333	290	15%	103%	101%	2%
San Benito	121	99	22%	73	63	16%	\$795,000	\$810,000	-2%	\$848,068	\$866,897	-2%	\$61,908,993	\$54,614,513	13%	8	9	-11%	102	81	26%	103%	104%	-1%
San Mateo	579	524	10%	550	517	6%	\$2,094,444	\$1,925,000	9%	\$2,632,252	\$2,493,387	6%	\$1,447,738,791	\$1,289,081,498	12%	8	8	0%	641	581	10%	111%	109%	2%
Santa Clara	1105	1010	9%	1322	1244	6%	\$1,735,000	\$1,650,000	5%	\$2,134,523	\$2,024,307	5%	\$2,821,839,715	\$2,518,238,423	12%	8	7	14%	1496	1424	5%	110%	110%	0%
Santa Cruz	339	342	-1%	221	200	11%	\$1,175,000	\$1,300,000	-10%	\$1,351,065	\$1,348,332	0%	\$298,585,434	\$269,666,406	11%	9	10	-10%	234	286	-18%	108%	107%	1%

Condo/Townhouse - Current Month vs. Prior Month - June 2021 vs. May 2021

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change	Jun-21	May-21	% Change
Monterey	65	73	-11%	46	43	7%	\$565,000	\$605,000	-7%	\$651,912	\$792,906	-18%	\$29,987,965	\$34,095,000	-12%	7	6	17%	46	45	2%	101%	102%	-1%
San Benito	1	3	-67%	5	9	-44%	\$508,000	\$411,549	23%	\$501,000	\$417,838	20%	\$2,505,000	\$3,760,549	-33%	7	9	-22%	2	4	-50%	105%	104%	1%
San Mateo	235	238	-1%	187	168	11%	\$958,000	\$961,250	0%	\$1,076,581	\$1,082,591	-1%	\$201,320,748	\$181,875,326	11%	10	9	11%	205	199	3%	104%	104%	0%
Santa Clara	662	631	5%	627	540	16%	\$916,000	\$888,500	3.1%	\$989,247	\$967,315	2%	\$620,258,029	\$522,350,420	19%	9	9	0%	731	671	9%	105%	104%	1%
Santa Cruz	57	58	-2%	44	46	-4%	\$745,250	\$775,750	-4%	\$785,691	\$869,350	-10%	\$34,570,418	\$39,990,100	-14%	8	8	0%	51	45	13%	105%	105%	0%