

Market Snapshot - November 2021 vs. November 2020

Single Family Homes Year-over-Year - November 2021 vs. November 2020

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change
Monterey	388	524	-26%	234	251	-7%	\$832,500	\$845,000	-1%	\$1,458,400	\$1,285,322	13%	\$341,265,679	\$322,615,957	6%	12	9	33%	189	230	-18%	101%	100%	1%
San Benito	103	89	16%	71	79	-10%	\$815,000	\$650,000	25%	\$840,451	\$693,714	21%	\$59,672,078	\$54,803,480	9%	11	10	10%	50	41	22%	101%	101%	0%
San Mateo	376	628	-40%	481	451	7%	\$2,008,000	\$1,575,000	27%	\$2,541,513	\$2,040,387	25%	\$1,222,467,787	\$920,214,939	33%	9	12	-25%	334	364	-8%	110%	102%	8%
Santa Clara	464	967	-52%	1008	1009	0%	\$1,660,000	\$1,375,500	21%	\$2,071,051	\$1,763,750	17%	\$2,087,620,209	\$1,779,624,697	17%	8	8	0%	639	778	-18%	110%	104%	6%
Santa Cruz	187	282	-34%	162	166	-2%	\$1,262,500	\$1,037,500	22%	\$1,399,490	\$1,136,229	23%	\$226,717,495	\$188,614,065	20%	10	8	25%	113	137	-18%	104%	103%	1%

Condo/Townhouse Year-over-Year - November 2021 vs. November 2020

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change	Nov-21	Nov-20	% Change
Monterey	39	67	-42%	38	36	6%	\$650,000	\$553,500	17%	\$684,164	\$646,838	6%	\$25,998,251	\$23,286,200	12%	11	12	-8%	25	27	-7%	101%	99%	2%
San Benito	1	2	-50%	2	4	-50%	\$539,500	\$389,000	39%	\$539,500	\$390,500	38%	\$1,079,000	\$1,562,000	-31%	37	20	85%	2	1	100%	94%	100%	-6%
San Mateo	210	356	-41%	140	140	0%	\$925,000	\$880,000	5%	\$1,030,194	\$941,179	9%	\$144,227,253	\$131,765,083	9%	13	18	-28%	111	163	-32%	103%	101%	2%
Santa Clara	346	711	-51%	488	401	22%	\$921,800	\$840,000	10%	\$996,940	\$907,332	10%	\$486,506,960	\$363,840,314	34%	11	13	-15%	302	342	-12%	104%	101%	3%
Santa Cruz	40	94	-57%	40	49	-18%	\$797,000	\$714,965	11%	\$854,847	\$669,568	28%	\$34,193,888	\$32,808,865	4%	8	10	-20%	34	38	-11%	104%	101%	3%

Market Snapshot - November 2021 vs. October 2021

Single Family Homes - Current Month vs. Prior Month - November 2021 vs. October 2021

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change
Monterey	388	471	-18%	234	237	-1%	\$832,500	\$862,500	-3%	\$1,458,400	\$1,376,826	6%	\$341,265,679	\$326,307,842	5%	12	11	9%	189	258	-27%	101%	100%	1%
San Benito	103	136	-24%	71	65	9%	\$815,000	\$770,000	6%	\$840,451	\$799,132	5%	\$59,672,078	\$51,943,632	15%	11	8	38%	50	84	-40%	101%	102%	-1%
San Mateo	376	504	-25%	481	486	-1%	\$2,008,000	\$1,900,500	6%	\$2,541,513	\$2,472,857	3%	\$1,222,467,787	\$1,201,808,639	2%	9	10	-10%	334	487	-31%	110%	109%	1%
Santa Clara	464	742	-37%	1008	1104	-9%	\$1,660,000	\$1,620,000	2%	\$2,071,051	\$1,998,722	4%	\$2,087,620,209	\$2,206,589,819	-5%	8	8	0%	639	977	-35%	110%	109%	1%
Santa Cruz	187	239	-22%	162	164	-1%	\$1,262,500	\$1,127,500	12%	\$1,399,490	\$1,278,441	9%	\$226,717,495	\$209,664,460	8%	10	12	-17%	113	149	-24%	104%	104%	0%

Condo/Townhouse - Current Month vs. Prior Month - November 2021 vs. October 2021

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change	Nov-21	Oct-21	% Change
Monterey	39	47	-17%	38	42	-10%	\$650,000	\$614,950	6%	\$684,164	\$700,997	-2%	\$25,998,251	\$29,441,890	-12%	11	11	0%	25	38	-34%	101%	100%	1%
San Benito	1	2	-50%	2	4	-50%	\$539,500	\$564,500	-4%	\$539,500	\$552,250	-2%	\$1,079,000	\$2,209,000	-51%	37	6	517%	2	2	0%	94%	103%	-9%
San Mateo	210	269	-22%	140	166	-16%	\$925,000	\$900,000	3%	\$1,030,194	\$1,015,382	1%	\$144,227,253	\$168,553,425	-14%	13	15	-13%	111	187	-41%	103%	104%	-1%
Santa Clara	346	500	-31%	488	481	1%	\$921,800	\$925,000	-0.3%	\$996,940	\$1,000,177	0%	\$486,506,960	\$481,085,448	1%	11	11	0%	302	473	-36%	104%	104%	0%
Santa Cruz	40	39	3%	40	43	-7%	\$797,000	\$699,000	14%	\$854,847	\$813,662	5%	\$34,193,888	\$34,987,500	-2%	8	12	-33%	34	31	10%	104%	104%	0%