

Market Snapshot - September 2021 vs. September 2020

Single Family Homes Year-over-Year - September 2021 vs. September 2020																								
County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change
Monterey	464	589	-21%	232	303	-23%	\$825,000	\$850,000	-3%	\$1,315,350	\$1,439,138	-9%	\$305,161,371	\$436,059,107	-30%	10	10	0%	237	304	-22%	102%	99%	3%
San Benito	127	108	18%	60	70	-14%	\$787,500	\$697,000	13%	\$832,674	\$736,398	13%	\$49,960,490	\$51,547,890	-3%	10	12	-17%	69	55	25%	102%	99%	3%
San Mateo	568	795	-29%	499	451	11%	\$1,885,000	\$1,750,000	8%	\$2,429,277	\$2,221,114	9%	\$1,212,209,492	\$1,001,722,439	21%	10	11	-9%	546	613	-11%	108%	102%	6%
Santa Clara	904	1236	-27%	1090	1025	6%	\$1,615,000	\$1,390,000	16%	\$2,048,677	\$1,752,143	17%	\$2,233,058,205	\$1,795,947,120	24%	9	9	0%	1163	1239	-6%	108%	103%	5%
Santa Cruz	294	317	-7%	186	198	-6%	\$1,185,000	\$1,062,500	12%	\$1,321,205	\$1,214,634	9%	\$245,744,164	\$240,497,623	2%	11	12	-8%	171	180	-5%	104%	101%	3%

Condo/Townhouse Year-over-Year - September 2021 vs. September 2020																								
County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change	Sep-21	Sep-20	% Change
Monterey	51	86	-41%	34	38	-11%	\$662,000	\$605,000	9%	\$823,438	\$658,019	25%	\$27,996,900	\$25,004,750	12%	8	29	-72%	32	40	-20%	101%	99%	2%
San Benito	4	3	33%	4	4	0%	\$455,000	\$472,250	-4%	\$486,250	\$434,750	12%	\$1,945,000	\$1,739,000	12%	6	20	-70%	3	5	-40%	108%	98%	8%
San Mateo	254	367	-31%	162	138	17%	\$925,000	\$925,000	0%	\$1,008,741	\$995,792	0%	\$163,416,112	\$137,419,347	19%	12	14	-14%	196	239	-18%	105%	100%	5%
Santa Clara	595	837	-29%	509	390	31%	\$910,000	\$801,100	14%	\$973,549	\$886,065	10%	\$495,536,658	\$345,565,403	43%	9	14	-36%	586	555	6%	103%	100%	3%
Santa Cruz	53	103	-49%	60	57	5%	\$697,500	\$729,000	-4%	\$751,239	\$746,094	1%	\$45,074,382	\$42,527,375	6%	11	19	-42%	45	49	-8%	102%	101%	1%

Market Snapshot - September 2021 vs. August 2021

Single Family Homes - Current Month vs. Prior Month - September 2021 vs. August 2021

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change
Monterey	464	489	-5%	232	271	-14%	\$825,000	\$820,000	1%	\$1,315,350	\$1,188,285	11%	\$305,161,371	\$322,025,368	-5%	10	9	11%	237	309	-23%	102%	102%	0%
San Benito	127	120	6%	60	68	-12%	\$787,500	\$775,000	2%	\$832,674	\$853,969	-2%	\$49,960,490	\$58,069,952	-14%	10	11	-9%	69	74	-7%	102%	102%	0%
San Mateo	568	549	3%	499	473	5%	\$1,885,000	\$1,850,000	2%	\$2,429,277	\$2,217,462	10%	\$1,212,209,492	\$1,048,859,743	16%	10	9	11%	546	509	7%	108%	109%	-1%
Santa Clara	904	939	-4%	1090	1113	-2%	\$1,615,000	\$1,650,000	-2%	\$2,048,677	\$2,026,924	1%	\$2,233,058,205	\$2,255,967,326	-1%	9	8	13%	1163	1136	2%	108%	109%	-1%
Santa Cruz	294	322	-9%	186	218	-15%	\$1,185,000	\$1,252,500	-5%	\$1,321,205	\$1,348,398	-2%	\$245,744,164	\$293,950,770	-16%	11	11	0%	171	215	-20%	104%	104%	0%

Condo/Townhouse - Current Month vs. Prior Month - September 2021 vs. August 2021

County	Inventory			Closed Sales			Median Price			Average Price			Total Dollars			Med Days on Market			New Listings			% to List Price Received		
	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change	Sep-21	Aug-21	% Change
Monterey	51	63	-19%	34	43	-21%	\$662,000	\$665,000	0%	\$823,438	\$722,322	14%	\$27,996,900	\$31,059,858	-10%	8	6	33%	32	51	-37%	101%	103%	-2%
San Benito	4	2	100%	4	5	-20%	\$455,000	\$525,000	-13%	\$486,250	\$547,900	-11%	\$1,945,000	\$2,739,500	-29%	6	6	0%	3	6	-50%	106%	104%	2%
San Mateo	254	248	2%	162	195	-17%	\$925,000	\$980,000	-6%	\$1,008,741	\$1,067,457	-6%	\$163,416,112	\$208,154,309	-21%	12	11	9%	196	194	1%	105%	104%	1%
Santa Clara	595	607	-2%	509	540	-6%	\$910,000	\$915,200	-0.6%	\$973,549	\$990,076	-2%	\$495,536,658	\$534,641,441	-7%	9	10	-10%	586	584	0%	103%	104%	-1%
Santa Cruz	53	70	-24%	60	42	43%	\$697,500	\$775,000	-10%	\$751,239	\$817,463	-8%	\$45,074,382	\$34,333,452	31%	11	11	0%	45	55	-18%	102%	104%	-2%