MLSListings County Summaries

Single Family Homes January 2025

In **San Mateo County**, the median Single Family home cost \$1,800,000 and sold in 14 days for 104% of the list price based on 155 sales in January 2025

- Inventory was 267 up 58% from December and down -9% from January 2024
- Average days on market (DOM) moved 3 days from 34 to 37 or up 9%; median DOM decreased -1 day from the month before.
- Number of new listings for the month of January were up 216% over December, and up 7% from December of last year
- Closed sales decreased -35% from December from 237 to 155, Closed sales were up 9% from January 2024

In **Santa Clara County**, the median Single Family home cost \$1,800,000 and sold in 10 days for 104% of the list price based on 374 sales in January 2025

- Inventory was 456 up 46% from December and up 8% from January 2024
- Average days on market (DOM) decreased -1 days from 26 to 25 or down -4%; median DOM decreased -1 day from the month before.
- Number of new listings for the month of January was up 114% over December, and up 18% from December of last year
- Closed sales were down -33% from December from 560 to 374, and up 4% from January 2024

In **Santa Cruz County**, the median Single Family home cost \$1,199,000 and sold in 32 days for 99% of the list price based on 69 sales in January 2025

- Inventory was 238 up 12% from December and up 32% from January 2024
- Average days on market (DOM) moved 11 days from 35 to 46 days or up 31%; median DOM saw an increase of 6 days from the month before.
- Number of new listings for the month of January was up 165% from December, and up 52% from December of last year
- Closed sales were down -18% from December from 84 to 69, and up 19% from January 2024

In **Monterey County**, the median Single Family home cost \$939,000 and sold in 22 days for 99% of the list price based on 129 sales in January 2025

- Inventory was 391 up 6% from December and up 20% from January 2024
- Average days on market (DOM) increased 6 days from 45 to 51 days or up 13%; median DOM decreased -3 days from the month before.
- Number of new listings for the month of January was up 104% from December, and up 38% from December of last year
- Closed sales decreased -10% from December from 143 to 129, closed sales increased 34% from January 2024

In **San Benito County**, the median Single Family home cost \$775,000 and sold in 27 days for 99% of the list price based on 29 sales in January 2025

- Inventory was 85 down -9% from December and down -3% from January 2024.
- Average days on market (DOM) moved -22 days from 66 to 44 or down -33%; median DOM decreased -15 days from the month before.
- Number of new listings for the month of January was up 60% over December, and down -7% from January of last year.
- Closed sales were down -26% from December from 39 to 29, Closed sales were down -12% from January 2024.

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