## **MLSListings County Summaries**

## Common Interest Homes October 2025<sup>1</sup>

In **San Mateo County**, the median Residential - Common Interest home cost \$922,000 and sold in 25 days for 99% of the list price based on 105 sales in October 2025

- Inventory was 295 down -7% from September and up 9% from October 2024
- Average days on market (DOM) moved -12 days from 60 to 48 or down -20%; median DOM decreased -11 days from the prior month.
- Number of new listings for the month of October were up 4% over September, and was up 21% from October of last year
- Closed sales were up 6% from September from 99 to 105, closed sales were up 2% from October 2024

In **Santa Clara County**, the median Residential - Common Interest home cost \$963,386 and sold in 26 days for 100% of the list price based on 295 sales in October 2025

- Inventory was 755 down -2% from September and up 28% from October 2024
- Average days on market (DOM) moved 1 day from 38 to 39 or up 3%; median DOM was unchanged from the prior month.
- Number of new listings for the month of October were down -10% compared to September, and down -6% from October of last year.
- Closed sales were up 4% from September from 285 to 295, closed sales were up 1% from October 2024.

In **Santa Cruz County**, the median Residential - Common Interest home cost \$710,000 and sold in 25 days for 98% of the list price based on 35 sales in October 2025

- Inventory was 116 down -15% from September and up 13% from October 2024
- Average days on market (DOM) moved 5 days from 52 to 57 or up 10%; median DOM decreased -9 days from the prior month.
- Number of new listings for the month of October were down -28% over September, and down -18% from October of last year
- Closed sales were down -8% from September from 38 to 35, closed sales were up 3% from October 2024

In **Monterey County**, the median Residential - Common Interest home cost \$915,000 and sold in 22 days for 98% of the list price based on 27 sales in October 2025

- Inventory was 98, down -13% from September and up 20% from October 2024
- Average days on market (DOM) increased by 2days from 46 to 48 days or up 4%; median DOM decreased by -12 days from the month before.
- Number of new listings was down -29% for the month of October, and up 25% from October of last year.
- Closed sales increased 13% from September from 24 to 27 and were down -21% from October 2024.

In **San Benito County**, the median Residential - Common Interest home cost \$535,000 and sold in 29 days for 100% of the list price based on 3 sales in October 2025

- Inventory was 18, up 13% from September and up 13% from October 2024
- Number of new listings was up 25% for the month of October, and down -17% from October of last year.
- Closed sales decreased -40% from October 2024.

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<sup>&</sup>lt;sup>1</sup> Data current as of 11/7/25